

## Articulation Agreement

Suffolk County Community College  
Business Administration (A.S.)

SUNY Plattsburgh  
Global Supply Chain Management (B.S.)

Fall, 2016

### THE AGREEMENT

This articulation agreement is intended to facilitate the transfer of graduates from Suffolk County Community College's Associate in Science (A.S.), Business Administration program, to SUNY Plattsburgh's Bachelor of Science (B.S.), Global Supply Chain Management program.

SUNY Plattsburgh's School of Business and Economics is accredited by the Association to Advance Collegiate Schools of Business, AACSB International.

### OBJECTIVES

1. To attract qualified students to Suffolk County Community College and SUNY Plattsburgh.
2. To facilitate upward educational career mobility in global supply chain management.
3. To promote the efficient transfer of qualified students from Suffolk County Community College to SUNY Plattsburgh.
4. To disseminate program specific information to students who wish to obtain a baccalaureate degree in global supply chain management.
5. To provide students with advisement in academic and career planning throughout their program of study.
6. To reduce the completion of unnecessary courses.
7. To facilitate communication and academic coordination between faculty, students and administrators at each institution.

### TERMS AND CONDITIONS

1. A graduate of Suffolk County Community College's Associate in Science (A.S.), Business Administration program, will be accepted into SUNY Plattsburgh's Bachelor of Science (B.S.), Global Supply Chain Management program, upon meeting the following conditions:
  - a. Apply for admission to SUNY Plattsburgh.
  - b. Achieve a minimum over-all cumulative grade point average of 2.3.
2. SUNY Plattsburgh will accept up to 67 Suffolk County Community College transfer credits.

3. A Bachelor of Science with the major in Global Supply Chain Management will be awarded upon meeting the following:
  - a. Satisfactory completion of a minimum of 120 credit hours.
  - b. A minimum grade point average of 2.0.
  - c. A minimum grade of "C" in standard freshman composition (Suffolk's ENG101).
  - d. A minimum overall cumulative GPA of 2.0 in all major departmental requirements.
  - e. A minimum of 45 credit of upper-division, 300-400 level courses, with 21 of the upper-division credits being completed in residence at Plattsburgh.
  - f. The departmental residency requirement is a minimum of 30 major (ACC, BUS, ECO, ENT, FIN, MGM, MIS, MKE, SCM) credits completed at Plattsburgh.
  - g. The residency requirement is 36 credit hours completed at Plattsburgh.
  - h. Completion of 60 credits in liberal arts.
  - i. Completion of general education.
  - j. Completion of all major requirements.
  - k. Students must complete 30 of their last 36 credits in residence.
4. Suffolk County Community College and SUNY Plattsburgh will disseminate information about this articulation agreement.
5. Changes in this agreement can be made at any time by mutual consent.
6. This agreement will remain in effect for three years. The agreement can be terminated by either party prior to this date. Termination would require a minimum of six months notification.

Suffolk County Community College  
 Business Administration  
 Associate in Science (A.S.)

<u>Catalog#</u>	<u>Course Title</u>	<u>Credit Hours</u>
<b>First Semester: 16 credits</b>		
ACC101	Financial Accounting I	3
	Business Elective	3
BUS115	College/Workplace Skills Seminar	1
COM101	Introduction to Human Communication OR	
COM105	Public Speaking	3
ECO111	Macroeconomics: The National Economy	3
ENG101	Standard Freshman Composition	3
<b>Second Semester: 15-16 credits</b>		
ACC115	Managerial Accounting	3
	Business Elective	3
ECO112	Microeconomics: Price and Markets	3
ENG102	Introduction to Literature	3
MAT103	Statistics I OR	
MAT124	Fundamentals of Pre-Calculus I or higher	3-4

**Third Semester: 17 credits**

BUS112	Computing for Business OR	
CST101	Introduction to Computing	4
BUS201	Management Principles and Practices	3
LAW111	Business Law I	3
MKT101	Marketing	3
	Humanities Elective (General Education - Foreign Language or Arts)	3
	Physical Education	1

**Fourth Semester: 15-16 credits**

	Business Elective OR	
	Mathematics Elective (MAT131 recommended)	3-4
BUS208	Case Studies in Business Administration	1
	History Elective (HIS101, HIS102, HIS103, HIS104 - Western Civilization or American History)	3
	Humanities Elective (General Education - Humanities)	3
	Laboratory Science Elective	4
	Physical Education	1

**TOTAL CREDITS REQUIRED: 63-65**

This A.S. degree program requires courses that meet 7 of the 10 SUNY General Education competencies and a minimum of 30 credits of general education coursework.

**Plattsburgh Requires:**

**MAT103 Statistics I**

**MAT131 Calculus for Non-Science Majors**

**Course Equivalencies:**Suffolk County Community College

ACC101	Financial Accounting I
ACC115	Managerial Accounting
BUS112	Computing for Business
BUS115	College/Workplace Skills Sem
BUS201	Management Prin & Pract
BUS208	Case Studies in Business Admin
COM101	Intro to Human Communication
COM105	Public Speaking
CST101	Introduction to Computing

SUNY Plattsburgh

ACC201	Intro to Financial Accounting
ACC202	Intro to Managerial Accounting
MIS275	Business Appl & Info Systems
BUS1xx	Business Elective
MGM280	Prin of Management
BUS2xx	Business Elective
CMM101	Intro to Public Speaking
CMM101	Intro to Public Speaking
MIS275	Business Appl & Info Systems

ECO111	Macroeconomics	ECO111	Intro to Macroeconomics
ECO112	Microeconomics	ECO110	Intro to Microeconomics
ENG101	Standard Freshman Composition	ENG101	College Writing II
ENG102	Introduction to Literature	ENG195	Intro to Literary Study I
HIS101	Western Civilization I	HIS121	European Civ to 1815
HIS102	Western Civilization II	HIS122	European Civ since 1815
HIS103	Foundtns of American History	HIS101	U.S. Civil to 1877
HIS104	Modern American History	HIS102	U.S. Civil since 1877
LAW111	Business Law I	ACC351	Legal Envir of Business
MAT103	Statistics I	ECO260	Business Statistics I
MAT131	Calculus for Non-Science Major	MAT221	Calculus: Life, Mgt & Soc Sci I
MKT101	Marketing	MKE290	Prin of Marketing

## Courses to be completed at SUNY Plattsburgh:

### General Education

Students enrolling at SUNY Plattsburgh with 7 of the 10 SUNY General Education areas completed and have at least 30 SUNY General Education credits, will have satisfied the SUNY General Education portion of their Plattsburgh degree requirements. The only remaining General Education course needed will be the Plattsburgh requirement of Global Issues.

	<u>Credit Hours</u>
Global Issues	3

### SUNY Plattsburgh Global Supply Chain Management Major Bachelor of Science (B.S.)

<u>Catalog#</u>	<u>Course Title</u>	<u>Credit Hours</u>
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### Major Departmental Requirements

#### Core:

ACC201	Introduction to Financial Accounting	(SCCC's ACC101)
ACC202	Introduction to Managerial Accounting	(SCCC's ACC115)
ACC351	Legal Environment of Business	(SCCC's LAW111)
BUS388	Seminar in Professionalism	3
ECO110	Introduction to Microeconomics	(SCCC's ECO112)
ECO111	Introduction to Macroeconomics	(SCCC's ECO111)
ECO260	Business Statistics I	(SCCC's MAT103)
ECO362	Business Statistics II	3
FIN355	Principles of Finance	3
MGM280	Principles of Management	(SCCC's BUS201)
MGM350	Introduction to Mathematical Modeling in Business	3
MGM490	Strategic Management	3

MIS275	Business Applic and Information Systems	(SCCC's BUS115/CST101)	
MKE290	Principles of Marketing	(SCCC's MKT101)	
BUS489	Business Exit Exam		0
<b>Supply Chain Management Requirements: (18 cr.)</b>			
MKE402	Procurement		3
SCM301	Global Operations Management		3
SCM370	Supply Chain Management		3
SCM435	Transnational Issues in Supply Chains		3
SCM495	Global Supply Chain Strategy		3
SCM498	Global Supply Chain Internship		3
<b>Electives: (9 cr.)</b>			9
<i>Select one concentration (Track):</i>			
<b>1. Customer Relations Management Track</b>			
<i>Select three courses:</i>			
MKE325	Marketing Channels Strategy		
MKE401	Interactive Marketing and E-Commerce		
MKE410	Franchising in the U.S., and Canada		
MKE422	Business to Business Marketing		
SCM403	Cross Border Goods and Human Services		
Selected Marketing Topics with the approval of the chair.			
<b>2. Logistics Track</b>			
<i>Select three courses:</i>			
SCM375	Project/Process Management		
SCM377	Warehousing and Inventory Management		
SCM378	Quality Management		
SCM382	Systems Dynamics and Supply Chain		
SCM477	Lean Organizing and Manufacturing		
<b>3. Information and Technology Track</b>			
MIS440	Management Information Systems		
<i>Select two courses:</i>			
MIS302	Data Communication		
MIS303	Intro to Business Applications Programming		
MIS403	Business Intelligence		
MIS405	Enterprise Information Systems		
<b>4. International/Import/Export Track</b>			
<i>Select three courses:</i>			
ACC377	International Accounting		
BUS333	Canadian and U.S. Business		
MGM315	International Business Management		
MGM316	Comparative and Multinational Management		
MKE326	International Marketing		
MKE403	Cross Border Goods and Human Services		
SCM380	International Uniform Commercial Code		
SCM470	U.S. Customs Brokerage Law		

Total Major Departmental Credits Needed

42

**Cognate Requirements:**

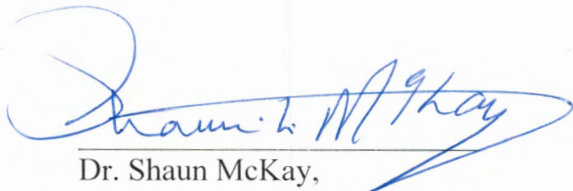
BUS203 Business Ethics in a Global Society OR (SCCC's COM101/CMM105)  
CMM101 Introduction to Public Speaking  
MAT221 Calculus: Life, Mgt & Social Science I OR (SCCC's MAT131)  
MAT224 Calculus I

**CREDITS REMAINING AT PLATTSBURGH**

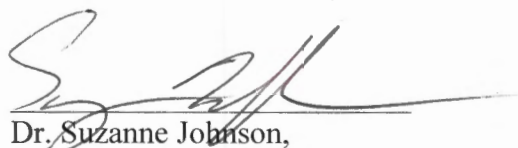
Plattsburgh General Education	3
Major Departmental Requirements	42
Electives	<u>10-12</u>
TOTAL	55-57

Approved By:

Suffolk County Community  
College

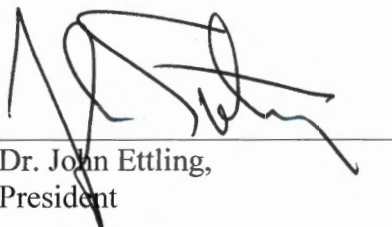


Dr. Shaun McKay,  
President

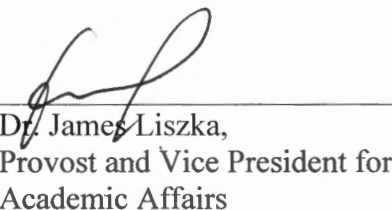


Dr. Suzanne Johnson,  
Vice President of Academic  
Affairs

SUNY Plattsburgh



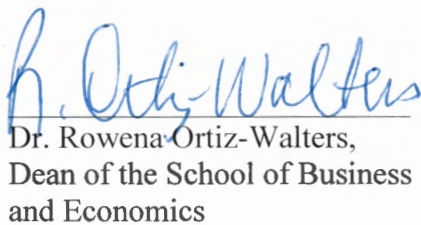
Dr. John Ettling,  
President



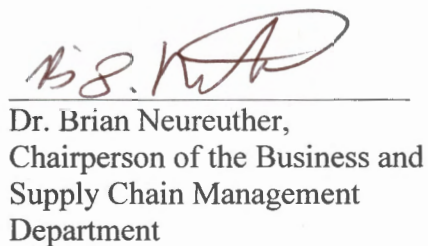
Dr. James Liszka,  
Provost and Vice President for  
Academic Affairs



Dr. JoAnn Gleeson-Kreig,  
Associate Vice President for  
Academic Affairs



Dr. Rowena Ortiz-Walters,  
Dean of the School of Business  
and Economics



Dr. Brian Neureuther,  
Chairperson of the Business and  
Supply Chain Management  
Department