OFFICIAL BOARD OF TRUSTEES MEETING MINUTES
PROCEEDINGS AND VERBATIM DISCUSSIONS OF
THE BOARD OF TRUSTEES OF THE SUFFOLK
COUNTY COMMUNITY COLLEGE ON THE 8TH OF
DECEMBER, 2022, VIA IN-PERSON & ZOOM
VIDEOCONFERENCE

PRESENT:

EDWARD J. BONAHUE, President

GORDON D. CANARY, Trustee

ZACHARY FROST, Student Trustee

KEVIN M. O'CONNOR, Trustee

BELINDA PAGDANGANAN, Trustee

PRISCILLA ZARATE, Trustee

E. CHRISTOPHER MURRAY, Chairperson

JAMES MORGO, Trustee/Vice Chairperson

SHIRLEY E. COVERDALE, Trustee/Second Vice

Chairperson

ALLA BRODSKY, Deputy General Counsel

Start time: 4:06 p.m.



1	BOARD OF TRUSTEES 12/8/22
2	CHAIR MURRAY: Good afternoon,
3	everybody, we're going to get started.
4	Gordon, would you like to lead us in the
5	pledge?
6	TRUSTEE CANARY: Everybody rise
7	for the pledge, please.
8	[AFTER RECITATION OF THE PLEDGE
9	OF ALLEGIANCE, THE MEETING OF THE BOARD
10	OF TRUSTEES OF THE SUFFOLK COUNTY
11	COMMUNITY COLLEGE WAS CALLED TO ORDER BY
12	THE CHAIRMAN, E. CHRISTOPHER MURRAY.]
13	CHAIR MURRAY: At this point, I'm
14	going to ask President Bonahue to
15	introduce our guests.
16	PRESIDENT BONAHUE: Thank you,
17	Mr. Chairman. Trustees and the college
18	community, it's my pleasure to introduce
19	to those of you who have not met them,
20	Mr. Jim Mazzarella Legislature Jim
21	Mazzarella. Jim, thank you for being
22	here. Legislature Mazzarella is the
23	chair of the education and labor
24	committee and has been a strong
25	supporter of Suffolk. And the Vice

1 BOARD OF TRUSTEES 12/8/22 2 Chair, who joined us again from the last 3 meeting Stephanie Bontempi, thank you 4 for being here. And also, I thank Greg 5 Acker who is here. Greg, thanks for 6 being here. Also, it's my pleasure to 7 welcome some students today. Mr. Jose 8 Riquelme is here from the -- Jose is the 9 President of the Ammerman student 10 government, thank you. And then, 11 Mr. President, as part of my just connecting my mission to lead off the 12 13 meeting, connecting to our mission of 14 workforce training and just providing educational opportunity, I want to 15 16 recognize Melanie Morris, who is here 17 today. Please, Melanie and student, 18 come forward, please, to the podium, if 19 you would. Melanie and student. 20 Melanie really provided 21 leadership in spearheading our new solar 22 installation certificate that we 23 launched this semester. As you know, this was a certificate that we brought 24 from zero to sixty basically in a matter 25

1		BOARD OF TRUSTEES 12/8/22
2	C	of weeks, in partnership with industry,
3	V	we trained, thirteen trainees?
4		MS. MORRIS-CARSCH: Thirteen,
5	У	yeah.
6		PRESIDENT BONAHUE: And thirteen
7	C	completers. And I think Melanie will
8	Q	give us a sense of what the experiences
9		were like. And Christian Christian,
10	V	what is your last name, please?
11		MR. AREVALO: Arevalo.
12		PRESIDENT BONAHUE: Arevalo.
13	C	Christian, thank you, I'm so glad that
14	У	you're here, because we just want to
15	h	near a little bit about your experience
16	V	with the program. Thank you.
17		MS. MORRIS-CARSCH: So, hi,
18	\in	everyone. Again, my name is Melanie
19	M	Morris-Carsch, I'm assistant director of
20	S	sustainability for Suffolk. And as Dr.
21	E	Bonahue said, the office of workforce
22	а	and economic development, in
23	C	collaboration with local industry, was
24	а	asked to develop a training program for
25	S	solar installers. This was a four-week

1	BOARD OF TRUSTEES 12/8/22
2	program, it is fifty hours, and it
3	included a paid externship at a local
4	solar company, and that externship was
5	for sixteen hours.
6	At first, it was quite the
7	challenge; we built this program from
8	scratch, with no curriculum, no
9	instructor, no training equipment. And
10	everyone on campus came together. Just
11	to shout out to a few people; Joe Kraft
12	from plant operations helped us set up
13	the room, Professor James Leopard from
14	HVAC helped us design a curriculum and
15	let us borrow some tools and materials.
16	We repurposed equipment that was on the
17	Ammerman campus from a previous solar
18	program from Professor Ratatalo, and we
19	had a lot new materials provided by
20	Andrew, then of course Dr. Ciampa
21	provided support by allowing all of the
22	flexibility and scheduling for all of
23	his team members to come together.
24	The last piece of this puzzle was

1 BOARD OF TRUSTEES 12/8/22 2 their funding, we paid the tuition for all thirteen students; \$850. And our 3 4 first cohort of students launched on 5 October 18th. And, like I said, we had 6 thirteen students start, and also 7 thirteen students completed the program 8 on November 10th. And they all earned an OSHA 10 certificate, as well as a 9 10 Suffolk County Community College 11 Completion Certificate and also a fall 12 prevention safety certificate. Directly 13 after the program, six of these students 14 got an offer for jobs at local solar 15 companies, a few others stayed employed 16 with their solar company that they 17 already were employed with and just were 18 seeking additional training, and some 19 just wanted just value for their own 20 benefit or for, you know, other 21 industries that they're in. 22 So with us today is one of those 23 students, Christian, he's here to tell 24 us a little bit about his experience in 25 the class and beyond. So I've asked

1 BOARD OF TRUSTEES 12/8/22 2 Christian a few questions, I'll just 3 repeat them here. I just wanted him to 4 talk a little bit about why he took the 5 class, and his experience in the class 6 and also if the skills that he learned 7 were valuable to current or future 8 employment. And give us an update of 9 what he's doing now, and what he was 10 doing beforehand. So, here's Christian. 11 MR. AREVALO: Thank you. So, 12 Melanie invited me to talk a little bit about my experience in the class, as 13 well as at the moment, my employment 14 with SUNation. The class was wonderful. 15 16 It was taught by Brian Karp. You know, 17 I got to see him again over at the 18 building in SUNation, and, you know, he 19 told me like just do your best, be 20 confident. You know, during the two 21 days, the two paid externships, you 22 know, I got to actually see what the job 23 was like, which I think was the most 24 helpful for me, because I'm a very

hands-on learner. So that was a very

1 BOARD OF TRUSTEES 12/8/22 2 useful part of the program. Brian Karp 3 did a great job showing us the kind of 4 material that we're going to be working 5 with and, you know, a lot of that helped 6 a lot for me to show up and be able to 7 say, yeah, I've seen this before and 8 help the employees there who are already 9 working say, okay, well, you know, he's 10 seen this before, we don't have to 11 explain everything to him. I was able 12 to get up on a ladder, get up on a roof, 13 you know, I was trained with fall 14 protection, so, you know, I had my 15 harness on, I knew how to use it. That 16 was also part of the course as well. 17 So, you know, safety was a very 18 big priority there as a part of our 19 training. You know, now that I'm there, it's great. Another thing that helped 20 21 me out a lot is, I was there, you know, to get a job, so I received a Suffolk 22 23 email, that's how I learned about the 24 program, and now I'm here and I'm very

25

happy.

1	BOARD OF TRUSTEES 12/8/22
2	I also forgot to mention that
3	today is only my second day. I used to
4	work at I used to work at rental
5	business firm in Brentwood and, you
6	know, it was just a normal office job,
7	you know, like nothing special. I used
8	to I was in charge of communications
9	there, you know. Just, yeah.
10	PRESIDENT BONAHUE: Can I ask you
11	a question, Christian?
12	MR. AREVALO: Yes.
13	PRESIDENT BONAHUE: Having been
14	through the program and knowing that our
15	plan is to offer it again, do you have
16	any suggestions that would help us make
17	it better; maybe expand it?
18	CHRISTIAN: Yeah, so, I really
19	liked the fact that we were actually
20	able to build roofs. We actually
21	learned what the material was about, you
22	know, that, I think maybe expanding more
23	on that would help us a lot, because
24	that was definitely very helpful.
25	PRESIDENT BONAHUE: Thank you.

1	BOARD OF TRUSTEES 12/8/22
2	Any questions from the board?
3	TRUSTEE MORGO: I have a very
4	significant one, Christian, did the
5	sweatshirt come as a perk?
6	CHRISTIAN: Yeah, I like a, you
7	know, they did hook us up with like some
8	hoodies, a little cap.
9	PRESIDENT BONAHUE: Christian,
10	thank you so much. Any other questions,
11	Trustees? We are delighted that you
12	came to Suffolk and you went through
13	this program, it was free for you and
14	you got a new job out of it, so good
15	job. Thank you.
16	MS. MORRIS-CARSCH: Just to wrap
17	up. Thank you, Christian. And
18	Christian's story wasn't the only
19	inspiring story throughout the program.
20	Just a few others; we had a father and
21	son duo, Gabriel and Nicolas Gomez, they
22	took the class together to learn how to
23	install solar panels for their family
24	construction business, they're really
25	excited to start offering that as an

1	BOARD OF TRUSTEES 12/8/22
2	addition in their business. And then,
3	unfortunately another student was
4	supposed to come today, but he got
5	caught in a lot of traffic. Jon-Tyler,
6	I promised I would mention him, he
7	worked as a commercial solar installer
8	at EmPower Solar prior to the class, and
9	he wanted to move into residential
10	solar, and upon completion of the
11	course, he moved into the residential
12	service department, and he received a
13	pay increase. So he was really excited
14	to share that.
15	And I just wanted to say thank
16	you all for your support of the program,
17	and we hope to continue to grow the
18	certification and enroll more students
19	and we're hoping that next cohort of
20	students will begin in March.
21	PRESIDENT BONAHUE: Thank you.
22	TRUSTEE CANARY: Thank you,
23	Melanie. And best of luck, Christian.
24	So what I'm taking away from this story
25	is the fact that here was a program that

1	BOARD OF TRUSTEES 12/8/22
2	was built from the ground up and
3	successfully have graduated thirteen
4	into their certificate program and
5	they're going to be gainfully employed.
6	So, again, hats off to the, once again,
7	our outstanding faculty who was able to
8	put this program together from nothing
9	and it's highly successful, so that's
10	what I'm taking away. Thank you very
11	much.
12	CHAIR MURRAY: Anybody else want
13	to comment? If not, we'll move on. At
14	this point, I would request a motion to
15	adjourn to board of trustees meeting and
16	call the board of directors meeting to
17	order.
18	TRUSTEE MORGO: So moved.
19	TRUSTEE CANARY: Second.
20	CHAIR MURRAY: All those in
21	favor.
22	COLLECTIVE RESPONSE: Aye.
23	[WHEREUPON THE MOTION MADE AND
24	SECONDED WAS VOTED ON AND CARRIED, THE
25	MEETING OF THE BOARD OF DIRECTORS OF THE

1	BOARD OF DIRECTORS 12/8/22
2	SUFFOLK COUNTY COMMUNITY COLLEGE WAS
3	ADJOURNED AND REOPENED.]
4	CHAIR MURRAY: We're now in the
5	Board of Directors meeting, and at this
6	point I'd like to request a motion for
7	the approval of the minutes of the
8	October 20, 2022, Board of Directors
9	meeting. Is there a motion?
10	TRUSTEE PAGDANGANAN: Motion.
11	TRUSTEE ZARATE: Second.
12	CHAIR MURRAY: All those in
13	favor, say aye.
14	COLLECTIVE RESPONSE: Aye.
15	CHAIR MURRAY: Any opposed?
16	[NO RESPONSE.]
17	[WHEREUPON THE MOTION MADE AND
18	SECONDED WAS VOTED ON AND CARRIED, THE
19	MEETING OF THE BOARD OF DIRECTORS OF THE
20	SUFFOLK COUNTY COMMUNITY COLLEGE WAS
21	ADJOURNED AND REOPENED.]
22	CHAIR MURRAY: At this point, I'd
23	like to introduce the Vice President of
24	Student Affairs, Patricia Munsch, to
25	present the association's financial

1	BOARD OF DIRECTORS 12/8/22
2	report.
3	DR. MUNSCH: Good afternoon,
4	members of the Board. I'm happy to
5	share that our financial report for
6	November is here, it represents the fall
7	installment of student activity fee
8	money to the various entities within the
9	student association. You'll see that
10	there is a difference between the
11	anticipated budgeted revenue and the
12	actually received budgeted revenue.
13	Obviously the budgeted revenue is for
14	the year, the actual revenue is only for
15	the semester. But this is also a
16	decrease due to lower than anticipated
17	enrollment, and also the difference in
18	our student fee dollars as we're still
19	charging our COVID student fee rate, not
20	our pre-COVID activity fee rate. We
21	recognize that this budget will not be
22	able to sustain the level of activities
23	and advanced athletics at the college.
24	But we do have approximately
25	\$3 million remaining in our reserve

1	BOARD OF DIRECTORS 12/8/22
2	account, and anticipate using those
3	reserve funds so that we can meet our
4	budget requirements for the upcoming
5	academic year. Thank you.
6	CHAIR MURRAY: Is there a
7	timeline when you're going to go back to
8	pre-COVID fees?
9	DR. MUNCH: We are under
10	discussion right now about when we will
11	need to return back to the pre-COVID
12	fees and we will certainly be talking
13	about that more in the upcoming board
14	meetings as we move into the spring
15	semester.
16	CHAIR MURRAY: And by doing that,
17	it's going to alleviate some of the
18	budget shortfall.
19	DR. MUNSCH: Absolutely. Are
20	there any other questions? Thank you.
21	CHAIR MURRAY: Thank you very
22	much. Thank you. I don't believe there
23	are any resolutions?
24	DR. MUNSCH: No, there are no
25	resolutions.

1	BOARD OF TRUSTEES 12/8/22
2	CHAIR MURRAY: At this point, I'd
3	like to request a motion to adjourn the
4	Board of Directors meeting and call the
5	Board of Trustees meeting to order. Is
6	there a motion?
7	TRUSTEE COVERDALE: So moved.
8	TRUSTEE FROST: Second.
9	CHAIR MURRAY: All those in favor
10	say aye.
11	COLLECTIVE RESPONSE: Aye.
12	CHAIR MURRAY: Any opposed?
13	[NO RESPONSE.]
14	[WHEREUPON THE MOTION MADE AND
15	SECONDED WAS VOTED ON AND CARRIED, THE
16	MEETING OF THE BOARD OF TRUSTEES OF THE
17	SUFFOLK COUNTY COMMUNITY COLLEGE WAS
18	ADJOURNED AND REOPENED.]
19	CHAIR MURRAY: Now we're back
20	into the board of trustees meeting. So
21	at this point, I would like to ask for a
22	motion to approve the minutes of the
23	October 20, 2022 Board of Trustees
24	meeting. Motion?
25	TRUSTEE MORGO: So moved.

1	BOARD OF TRUSTEES 12/8/22
2	TRUSTEE PAGDANGANAN: Second.
3	CHAIR MURRAY: All those in
4	favor?
5	COLLECTIVE RESPONSE: Aye.
6	CHAIR MURRAY: Any opposed?
7	[NO RESPONSE.]
8	CHAIR MURRAY: Minutes have been
9	approved.
10	At this point, I'd like to
11	introduce Vice President for Business
12	and Financial Affairs, Dr. Mark Harris,
13	to present the college budget and
14	college financial records.
15	DR. HARRIS: Thank you,
16	Mr. Chairman, members of the Board. The
17	financial statements that we presented
18	to the Board included two components;
19	one that really looks at our current
20	financial position for fiscal '23, but
21	also the projection for fiscal '22. As
22	we have indicated in prior board
23	meetings, we are currently going through
24	our fiscal '22 year end audit. The
25	auditors are actually doing field work,

1 BOARD OF TRUSTEES 12/8/22 2 they came back this week to really look 3 at some of the assumptions and test some 4 of the scenarios that we have presented 5 to them. We're hoping that by the board 6 meeting in January, no later than 7 February, we will have a better sense of 8 what our fund balance use will be. 9 If you recall when we submitted 10 the fiscal '22 budget, we were looking 11 at about \$4.2 million, that's what we 12 have budgeted. But we have taken some steps to mitigate that number, so, once 13 14 the auditors have looked at some of the 15 assumptions that we have made, that 16 potentially will reduce the use of fund balance, which means we would have the 17 18 option to use a little bit more HEERF, 19 and that information will be presented. 20 But we are confident that the number 21 will be lower than what the original

In terms of our fiscal '23 budget, we are all aware that our fall 2022 number is lower than what we

\$4.2 million fund balance use will be.

22

23

24

1 BOARD OF TRUSTEES 12/8/22 2 budgeted. When we did the budget for 3 fiscal '23, we assumed flat growth both 4 for spring and also for fall, and based 5 on the numbers, we're about 2.5% down, 6 which translated to about \$2.9 million 7 when we look at the net tuitions and net 8 fee, but what we also did, we went 9 through and implemented some mitigating 10 steps to really reduce the amount of 11 money, or costs, so we have 12 approximately \$1.9 million of mitigated 13 cost that we have already identified, 14 which means the net change between our 15 fall loss revenue for about \$2.9 and 16 about \$1 million of reduced cost, is 17 about \$1.9 million negative. 18 So, when we did the fiscal '23, 19 we were looking at about \$13.6 million use of fund balance. And then, because 20 21 of how fall shaped up, we're about 15.5 22 of projected use. But one thing that I 23 will say that we're very early in the 24 game and we're looking at other cost

mitigation factors that we can implement

1	BOARD OF TRUSTEES 12/8/22
2	to reduce the use of fund balance. So,
3	we have some opportunities also to use
4	additional HEERF, identify some cost
5	mitigation factors that were not in the
6	original budget assumptions and then
7	hopefully get that number down for
8	fiscal 2023.
9	So, if you look specifically at
10	the cost component of it, one of the big
11	drivers is if all things were normal,
12	would have been good for us but because
13	of inflation and cost, is really our
14	utilities. Our utilities are about
15	\$1 million higher than what we
16	anticipated, so that's a big negative
17	impact right there for us. But we are
18	hoping that over the next half of the
19	fiscal '23, we'll be able to reduce some
20	of those costs so that they get in line
21	with what we budgeted and potentially
22	reduce the use of fund balance of
23	fiscal '23.
24	We talked about HEERF multiple
25	times. Right now we're in the last

1 BOARD OF TRUSTEES 12/8/22 2 phase of it, which is HEERF III. 3 have about \$3.7 million left of HEERF on 4 the student side, Dr. Munsch and I have 5 been working on block grants for 6 students, which would represent the 7 second of the last dispersement to our 8 students of about \$2.7 million. 9 within the next week or so, we should be 10 able to get about \$2.7 million out to 11 our students with the remaining balance 12 of about a million dollars, which we 13 plan on really dispersing very early in 14 spring. Because, if you recall, we were 15 granted a no-cost one-year extension, so 16 we have until May 15th of 2023 to 17 disperse both the student side of HEERF 18 but also the institution side of HEERF, 19 so that is our goal; to really at least 20 get the \$2.7 million out to our students 21 before the end of this year, and then 22 very early in spring 2023, the remaining 23 balance from that \$3.7 million. 24 And then finally, fiscal '24 25 budget preparation is already here. So

1 BOARD OF TRUSTEES 12/8/22 2 right now we're in the process of really 3 teasing out what that framework of 4 fiscal '24 will be, similar to what we 5 did in fiscal '23. We really looked at 6 some of the micro, but also some of the 7 macro factors that really we have no 8 control over, but also look at some 9 strategies that we really need to hone 10 in on to determine how best; one, to 11 retain our students, to expand the 12 amount of students who are coming here 13 and as was discussed earlier, how we can 14 expand any additional sources, whether 15 or not it's through solar, whether or 16 not it's through any other programs that 17 we have to really shore up the amount of 18 revenue that we will be bringing in. Our goal really is to send out 19 20 the budget templates to the budget 21 managers next week, no later than 22 Friday, and then ask that they return 23 them to us by the end of January 2023. 24 The goal then is going to be working

with the budget and finance committee to

1 BOARD OF TRUSTEES 12/8/22 2 kind of go through what the functions 3 are, get some recommendations, go back to the table and then refine the 4 5 process, so we could get the budget for 6 fiscal '24 finalized so we can submit it 7 to the County. 8 The two pieces that we're not 9 fully sure of how they will be funded, 10 is the appropriation from the State. 11 There have been discussions, 12 presentations to SUNY where we asked 13 them for plus four and then to determine 14 what the County would be willing to 15 provide, whether or not it's the same as 16 prior years. So those are going to be 17 factors that we have to include in our 18 assumptions when we present to the 19 budget and finance subcommittee, and 20 then to the Board as whole. 21 So, that's all I have to present. 22 The one piece that you will not see for 23 this meeting is any resolutions. 24 Typically we would have presented the 25 EMHP, but we have received the

1	BOARD OF TRUSTEES 12/8/22
2	reconciliation for October or November
3	and we're working to get those files.
4	And part of the issue is still because
5	of the cyber attacks. So they're having
6	difficulties getting those numbers. But
7	we're hoping that we will get them in
8	December, so we can present them in
9	January. So, that's all I have. Are
10	there any questions?
11	CHAIR MURRAY: Mark, I have just
12	a couple of questions. With regard to
13	the fund balance, assuming the worst
14	case scenario, which is 15.5, use of the
15	fund balance, what would that fund
16	balance look like?
17	DR. HARRIS: So, let's assume
18	we're going to use about three million
19	from 2022, so right now we're about
20	41.4, so that would put us down to 30.4,
21	we use another 15.5, so we would be
22	about 23 to start fiscal '24.
23	CHAIR MURRAY: That's
24	approximately 10% of the budget?
25	DR. HARRIS: It's a little bit

1	BOARD OF TRUSTEES 12/8/22
2	more than 10% of the budget. Not
3	factoring potentially what fiscal '24
4	may be, So at the end of fiscal '23, if
5	all things remain the same, we're
6	looking at about 23 million remaining.
7	CHAIR MURRAY: Those states, it's
8	approximately
9	DR. HARRIS: They recommend
10	between ten to fifteen percent.
11	CHAIR MURRAY: With regard to the
12	utility cost, I understand it was big
13	unanticipated increase, a few years ago
14	we had retained a company that was
15	TRUSTEE MORGO: Cintex.
16	CHAIR MURRAY: Cintex to try to
17	tease out as much savings as possible,
18	and I think their compensation was based
19	on how well they did. Is there any
20	thought of doing that process again?
21	DR. HARRIS: So, one of the
22	reasons so, when we looked at just
23	the contract, I think we we we
24	were mature with respect to the
25	contract. When I got here, and talking

BOARD OF TRUSTEES 12/8/22

with other members, one of the benefits from having Synergistics was really behavioral change. The components from Synergistics that we embraced, for example, the energy specialist -- which we still have the energy specialist -- what we have done the last couple of weeks is really reenergize that fact to really start working with the campuses and different departments to really look at ways in which we can maximize our savings.

Part of the struggle, and we have looked at a couple of reports, and we're still trying to tease what that looks like, is whether or not the increase is primarily because of kilowatt usage or is it primarily because of inflation.

And I think if we're maintaining our slightly reduce our kilowatt use and inflation is rising, then I think the impact is going to be difficult. There have been some other discussions about really looking at other energy efficient

BOARD OF TRUSTEES 12/8/22 1 2 strategies and projects that we can undertake to really be a little bit more 3 4 aggressive with how much we can reduce 5 our and kilowatt usage, so I know those 6 discussions are taking place. 7 TRUSTEE MORGO: I've tried to get 8 a handle on this, Mark, kind of a cost 9 benefit analysis, what we paid 10 Synergistics and what they saved us. 11 doesn't appear that we can do that; is 12 that right? Is this possible to do 13 that? Because we know how much the 14 contract was, can we say, okay, it 15 benefitted this -- and by the way, I 16 don't mean to digress, you've really done -- not just you, Dr. Bonahue and 17 18 all, have done a very good job in the 19 mitigation of cost. But, how much can 20 you really say was because we hired 21 Synergistics? 22 DR. HARRIS: Well, when we looked 23 at the contract, if we look -- and I 24 think they went all the way back to 2013/'14, if we looked at how much we 25

1 BOARD OF TRUSTEES 12/8/22 2 were spending relative to when we 3 allowed the contract to, let's say, 4 expire, if we just looked at it in terms 5 of dollars, there were savings. 6 challenge that we found, it's because of 7 how the contract -- because of, you 8 know, what the baseline was to what they 9 saved and the commission. They did 10 benefit more than we did, but now 11 because of that, and again it's because 12 of changes we had to make predominately, 13 by still maintaining some of those 14 behaviors, we can at least maintain 15 kilowatt usage. The key thing with 16 energy saving, at least from our 17 perspective is really work with the 18 campuses and the plant operations 19 director to really look at specific buildings, really look at usage and look 20 21 at scheduling, not just in the winter, 22 but also in the summer to see how we can 23 either reduce the use of some buildings 24 or just maximize the use of some 25 buildings and then --

1 BOARD OF TRUSTEES 12/8/22 2 TRUSTEE MORGO: Yes, I understand 3 that, but I never like to hear that the 4 vendor benefitted more than we did. The 5 second thing I want to ask, it's been kind of remarkable, and Chris first 6 7 talked about it in the fund balance, but 8 HEERF gone in the spring. 9 DR. HARRIS: Correct. 10 TRUSTEE MORGO: And as we 11 mentioned at the last meeting, there are 12 vagaries that we don't even know that 13 may occur. What happens when HEERF is 14 gone and we can't use it as a cushion 15 for our fund balance? 16 DR. HARRIS: Again, May 16, 2023 17 is when we are allowed to at least incur 18 any related expenses that we could claim 19 from the remaining \$5.1 million from the 20 institution side, so it means that when 21 we look at our fiscal '24 budget, we 22 have to factor in that we're going to 23 have at least a deficit at a minimum 24 \$5.1 million that we have to work from

that gap analysis, plus whatever

1 BOARD OF TRUSTEES 12/8/22 2 potential fund balance used that we may 3 project for fiscal '23. So it means 4 that we really have to look at the key 5 source of revenue from the college, 6 which is tuition and fees, retention, 7 our nontraditional students, and then 8 really our axillary. But it also means 9 that we have to become a little bit more 10 efficient with some of the programs that 11 we have and look at the margins that 12 we're operating, and just look at how we 13 structure. 14 So because we no longer have the 15 luxury of HEERF to stop any losses, I 16 think we have to take a deep dive, more 17 of a micro approach, to just how we do 18 business, and just how we do the cost

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TRUSTEE MORGO: I think we've all been proud, very proud that we froze tuition for three years, but that hopefully we can do that again. But from what you just said --

analysis, relative to the revenues that

are covering it.

1	BOARD OF TRUSTEES 12/8/22
2	CHAIR MURRAY: It's a discussion
3	for another day.
4	Any other questions?
5	Thanks, Mark, we appreciate it.
6	TRUSTEE CANARY: Thank you, Mark.
7	TRUSTEE MORGO: Thank you, Mark.
8	CHAIR MURRAY: At this point I'm
9	going to request a motion for the
10	approval of college resolutions number
11	2022.65 through 2022.67, which is three.
12	And I'm going to ask Dr. Bonahue
13	if he may just give a very brief
14	overview of those.
15	PRESIDENT BONAHUE: Sure.
16	Trustees, the resolutions you have three
17	resolutions in front of you. One, to
18	the governance committee, there's a need
19	to appoint a new member to the ethics
20	board to support the college Board of
21	Trustees. And you see that the
22	recommendation is to appoint C. Randall
23	Hendricks the vacant position on the
24	ethics board. Item Number 2 is to
25	accept a grant that will continue to

1	BOARD OF TRUSTEES 12/8/22
2	support high school student enrollment,
3	specifically at the Longwood Central
4	School District, which is the second
5	largest school district that supports
6	fellow student enrollment. And they
7	have hundreds of students also involved
8	with Beacon, and this program will
9	support the costs of their students
10	taking part in the Beacon program. And
11	the third resolution, as you've seen
12	before, is just a change order. It's
13	just a it's a rollup of the change
14	orders related to the renewable energy
15	in the STEM center, and John DeMayo used
16	to do a great job managing that.
17	CHAIR MURRAY: That project is
18	still within budget?
19	PRESIDENT BONAHUE: It is still
20	within budget, yes, sir.
21	CHAIR MURRAY: Okay. Now I'd
22	like to request a motion for the
23	approval of college resolutions numbers
24	2022.65 to 2022.67.
25	TRUSTEE COVERDALE: So moved.

1	BOARD OF TRUSTEES 12/8/22
2	TRUSTEE MORGO: Second.
3	CHAIR MURRAY: All those in
4	favor, say aye.
5	COLLECTIVE RESPONSE: Aye.
6	CHAIR MURRAY: Any opposed?
7	[NO RESPONSE.]
8	CHAIR MURRAY: Motion is carried.
9	[WHEREUPON THE MOTION MADE AND
10	SECONDED WAS VOTED ON AND CARRIED, THE
11	MEETING OF THE BOARD OF TRUSTEES OF THE
12	SUFFOLK COUNTY COMMUNITY COLLEGE WAS
13	ADJOURNED AND REOPENED.]
14	CHAIR MURRAY: So we're going to
15	go to committee reports. First, budget
16	and finance I'm pretty sure has not met.
17	So, I'm going to go to student success.
18	TRUSTEE PAGDANGANAN: There's no
19	report, we didn't meet last month.
20	CHAIR MURRAY: Governance?
21	TRUSTEE CANARY: Thank you,
22	Mr. Chairman. We had a marathon
23	session, I think it lasted six minutes.
24	And the reading of my minutes will be
25	about a minute. Meeting was called to

1	BOARD OF TRUSTEES 12/8/22
2	order, Committee Chair Canary shared
3	with the committee that he had a
4	discussion with Deputy General
5	Counsel O'Connor, in which they felt it
6	would be beneficial at this time to
7	include other members of the college
8	community to continue our in-depth
9	discussions on our association's
10	governance structure. It was suggested
11	that the student trustee, vice president
12	of student affairs, president of the
13	faculty association and the director of
14	association's business affairs be
15	invited to the next governance committee
16	meeting to get their input. The
17	committee all agreed, and invites will
18	be sent out shortly.
19	There were no new topics brought
20	up during open discussion, so the agenda
21	item for the January governance
22	committee meeting will be the
23	continuation of the discussion on the
24	association's governance structure. The
25	meeting will take place on Tuesday,

1	DOARD OF TROSTEES 12/0/22
2	January 17th at 4:00 p.m. via Zoom. We
3	adjourned at 4:01. So, six minutes.
4	CHAIR MURRAY: Just for these
5	people who don't understand the context,
6	you know, as we go through the agenda,
7	you see the little kind of dance we do,
8	with, we adjourn and go into the Board
9	of Directors meeting and then go back
10	into the Board of Trustees. There has
11	been some discussion going on now for
12	some time as to whether that should be
13	readjusted so that the Board of
14	Directors board can be somewhat
15	different than the Board of Trustees.
16	There may be some overlap, there may
17	not, that's the process we're talking
18	about. And some of reasons for it is to
19	try to encourage more participation,
20	different people, it's always good to
21	have more people be involved in
22	governance and various entities. So
23	that's what we're kind of going through.
24	And under Gordon's leadership, we're
25	looking at it very carefully and

1	BOARD OF TRUSTEES 12/8/22
2	thoroughly, and at some point in the
3	next year, at the beginning of next
4	year, we should have a resolution.
5	TRUSTEE MORGO: We're the only
6	community college in the state that has
7	the structure where it's separated, so
8	it's really something we should look at
9	it. And not only because it will make
10	us more inclusionary, but also kind of
11	separation of duties.
12	CHAIR MURRAY: Yes, and it's been
13	that way forever
14	TRUSTEE MORGO: Since the
15	beginning.
16	CHAIR MURRAY: Since the college
17	started, so about time we looked at it.
18	On the personnel committee, I don't
19	believe we met. Unfortunately, Gemma
20	could not be here today. And just from
21	personal privilege, her mother passed
22	away, so she indicated she cannot
23	attend.
24	Advocacy committee?
25	TRUSTEE ZARATE: We did not meet.

1	BOARD OF TRUSTEES 12/8/22
2	But I do want to share and remind the
3	committee members that New York
4	Committee College Trustees, along with
5	the New York Committee College
6	Association of Presidents put out an
7	advocacy platform which aligns to our
8	advocacy about the 100% allocation to
9	the floor. As well as the 4% increase
10	to help offset inflationary impacts,
11	contractual obligations and other costs.
12	CHAIR MURRAY: Is that something
13	you circulate
14	TRUSTEE ZARATE: Yes, I sent it
15	to Stuart Randall, and he's going to be
16	sharing it with everybody.
17	CHAIR MURRAY: Okay, so,
18	facilities?
19	TRUSTEE MORGO: We didn't meet.
20	But I think you'll remember, it had to
21	be about five months ago, that we went
22	to the questions with the change orders
23	and the difficulty in getting the
24	architectural to give us what we needed.
25	Well, Dr. Bonahue already eluded to, but

1	BOARD OF TRUSTEES 12/8/22
2	John DeMayo has done a superb job, he
3	approved change orders over the last
4	couple of months, and I just heard from
5	Lou yesterday that the vendors are
6	actually being paid, because the common
7	system is it's not working. But
8	there is a way for them to get paid, so
9	the job of moving ahead under very
10	difficult circumstances. I'll just echo
11	what Ed said about John DeMayo, the
12	reason we haven't met is because we had
13	that marathon we needed to put
14	everything on, and now it's moving
15	ahead.
16	CHAIR MURRAY: Is there
17	anticipated completion date?
18	TRUSTEE MORGO: Well, it was
19	October, and we haven't gone off that
20	yet.
21	PRESIDENT BONAHUE: Mr. Chairman,
22	the supply chain issues and the snarled
23	construction across the country are
24	taking their toll at this point.
25	Looking for a soft opening in the

1	BOARD OF TRUSTEES 12/8/22
2	spring, later in the spring.
3	CHAIR MURRAY: Any questions?
4	Thank you.
5	Foundation?
6	TRUSTEE PAGDANGANAN: The
7	foundation board of directors is pleased
8	to report the distribution of more than
9	\$500,000 in scholarship support
10	college-wide. This year, we had 1,256
11	students apply for scholarship support
12	using the college's online system known
13	as academic works. Of the total, 898
14	applicants were from our continuing
15	student population and 358 were from our
16	new student population. Students
17	received scholarship awards thanks to
18	the foundation's individual and
19	corporate donors, our faculty, our
20	staff, our alumni and friends.
21	Students in need often arrive at
22	the foundation office seeking
23	assistance, staff there is trained to
24	assist with addressing basic needs of
25	food insecurity and transportation

1 BOARD OF TRUSTEES 12/8/22 2 challenges. This year, through the 3 foundation's partnership with a charity 4 on Long Island, we were able to share 5 thousands of dollars worth of 6 supermarket gift cards to students in 7 need throughout the fall semester. 8 Then, just in time for the start of the 9 holiday season, Stop & Shop supermarkets 10 provided \$100 gift cards to support 11 students and their families. 12 Additionally, the foundation 13 acquired transportation vouchers to 14 Suffolk Transportation, which provided 15 students with free access to county 16 buses. In 1974, Sister Mary Ann 17 Borrello, professor at Suffolk, 18 established the State's first 19 campus-based food pantry at Suffolk. 20 This year, during November and December, 21 the foundation issued an appeal for the 22 support of Sister Mary Ann's Helping

Hands Fund, seeking to raise donations

to support the college's food pantries.

Response has been generous enabling us

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Τ	DUARD OF TRUSTEES 12/0/22
2	to provide food to students and their
3	families during this holiday period.
4	Also, our generous corporate
5	partners at Riverhead Building Supply
6	provided a challenge grant for the
7	construction of a new theatric stage at
8	the Shea Theater in time for the recent
9	production of Noises Off. With
10	Riverhead Building Supply donating
11	hundreds of linear and square feet of
12	lumber, fasteners and more, the theatric
13	department, under the direction of
14	Professor Charles Wittreich, a member of
15	the foundation's board of directors was
16	able to identify additional matches to
17	support and complete the project. Also,
18	a celebration of the life honoring the
19	late professor of theater, Richard
20	Johnson, has been scheduled for Sunday,
21	April 16, 2023 at the Shea Theater on
22	the Ammerman Campus, following the
23	student performance of The Comedy of
24	Errors. Details will follow, so please

save the date.

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1	BOARD OF TRUSTEES 12/8/22
2	And lastly, please remember that
3	year-end giving provides individual
4	donors with tax savings while
5	simultaneously encouraging investment in
6	charitable organizations. Please
7	consider making a generous donation or a
8	charitable gift to the Suffolk Community
9	College Foundation. Contributions must
10	be received at the Foundation by
11	December 31st to qualify for charitable
12	deduction on 2022 tax return. You can
13	contact anyone from the foundation for
14	this. Thank you.
15	CHAIR MURRAY: Any questions? If
16	not, Zach, can you report for the
17	Student Trustees?
18	TRUSTEE FROST: Thank you, Chair
19	Murray. I attended the academic
20	assembly here on Tuesday on the Grant
21	campus, and was pleased to learn that
22	our tutoring center here is at max
23	capacity, so this is a really good sign
24	that students are returning to campus,

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and they're utilizing our services here.

1	BOARD OF TRUSTEES 12/8/22
2	There's actually a need for more tutors,
3	and I spoke to Trustee Zarate, she may
4	have someone who can help.
5	Additionally, I've had the chance
6	to meet with the chief financial
7	officer, Nate Cocosta and President
8	Emily Lucana of the student government
9	at Grant campus, where we discussed
10	future initiatives and how we can expand
11	and improve communications between
12	ourselves and the other SGAs for future
13	projects. I assured them that if they
14	needed help with anything, that the
15	board is there to support them and every
16	student. Additionally, I was pleased to
17	learn that seven of our very own
18	students were chosen to participate in
19	an art competition hosted by SUNY in
20	Albany.
21	Also, last week, I participated
22	in the Student Trustee meet-up hosted by
23	the NY Community College Trustee
24	Association, and they reminded us, and
25	wanted us to go back to our boards that

1	BOARD OF TRUSTEES 12/8/22
2	the 2023 Community College Legislative
3	Summit in Washington DC is taking place
4	February 5th to the 8th, and this is a
5	fantastic opportunity to meet with
6	lawmakers and advocate for the community
7	colleges on a large scale. Priority
8	registration for that is December 14th.
9	CHAIR MURRAY: Any questions?
10	Thank you.
11	At this point, let's go to the
12	Chair's report, which will be quick, but
13	I think President Bonahue is going to
14	also mention possibly doing a Board
15	retreat in January or February. I think
16	one of the topics that you all have
17	received in the self evaluation, which
18	we think were very positive, but there
19	are areas where we can improve,
20	connecting the strategic plan for the
21	college and things like that. So I
22	think that will be one of the topics
23	that we would go over at the retreat, so
24	stay tuned for that in January or
25	February.

1	BOARD OF TRUSTEES 12/8/22
2	So, next is the President's
3	report.
4	PRESIDENT BONAHUE: Thank you,
5	Mr. Chairman. Let me begin by
6	recognizing Gail Kenehan. Gail, thank
7	you for being here and filling in, we've
8	had some kind of flu-like illness run
9	through different parts of the building
10	and, Gail, thank you for being here to
11	help out in the President's office.
12	Thank you very much. As always, it's my
13	pleasure to recognize our association
14	governance leaders with us today, please
15	stand to be recognized, Dr. Dante
16	Morelli, from the Faculty Association,
17	Dr. Pat San So, from the Student
18	Assembly, John Tobellio from the Guild
19	of Administrators, and Josephine
20	Makowski from AME. As well as Jose from
21	the Student Association, which is great,
22	thank you Jose. It sounds like Trustee
23	Frost has a list of things for you to
24	do.
25	I especially want to recognize

BOARD OF TRUSTEES 12/8/22

Dante and Courtney, as we -- Courtney doesn't happen to be here, but we had our first meeting between the Faculty Association and the college to update faulty contracts, very productive meeting, so thank you, Dante, for your leadership. I'm happy to see you on behalf of FFA. Which is just -- thank you for that.

Trustees, I've left at your places the end of semester enrollment report that's now complete and verified by SUNY. This has now been verified by SUNY, and it is in line with what we have been reporting for the fall semester. Overall, our enrollment, as you've heard, as we've discussed this semester is down just under 3% as predicted, which carries the loss of revenue Dr. Harris mentioned. Some data points of note; there are some silver linings, the number of new first time in college students is up just a sliver, as was the number of students transferring

BOARD OF TRUSTEES 12/8/22

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in from other institutions. The chief area of opportunity, as always, is to continue to focus on retaining the students we have, reenrolling the students who have been here the previous semester to ensure that they can stay with us even while the marketplace becomes very competitive.

Among the positive signs, the number of high school students continues to increase from about 4,300 last fall to nearly 4,700 this fall. It's a little under 10% gain. But again, that head count in terms of participating high school students is not as helpful as we could wish, right, because high school students don't pay full freight. So we keep up the head count, but we really need to continue to capture the college enrollment. As we resume to face-to-face opportunities, continuing education, it was up almost 100% from about 540 to nearly 1,000 enrollments in fall of 2022. So continuing education

BOARD OF TRUSTEES 12/8/22

and workforce continues to pick up. And there's also news this week that applications -- you may have seen this in Newsday -- applications for the entire SUNY system were up significantly as a result of free application week statewide. And we followed that trend, we saw an increase in applications both for spring and fall of 2023.

We continue to have robust conversations, trustees, about curriculum, about distance education, about student pathways that allow us to enroll and retain students. Trustee Frost was present at the Grant Assembly and heard a lot of our conversations about and curriculum of student learning and student success. We continue to need to find the balancing point between access and the long-term commitment to student access in terms of distance education. We need to balance that with knowing that students will have the strongest career as possible, no matter

1	BOARD OF TRUSTEES 12/8/22
2	what the modality. We bring more
3	students back to the campus every
4	semester, we need to continue that.
5	I walked in today here in Captree
6	Commons, there was a wonderful session
7	going on in the middle of the day, it
8	was like laughter yoga, it was terrific;
9	people were in there cracking up for
10	fifteen minutes.
11	TRUSTEE CANARY: Was Lou doing a
12	stand-up routine?
13	PRESIDENT BONAHUE: I'd like to
14	see that.
15	As you know, trustees, about two
16	thirds of our enrollment is all back on
17	campus. About two thirds of our
18	enrollment is back on campus, we bring
19	more back every semester and our student
20	life is completely back on campus, and
21	we're pleased to be involved in that.
22	In terms of outreach and new student
23	recruitment, I continue to meet with the
24	superintendents and high school
25	principals. I want to share a couple of

1	BOARD OF TRUSTEES 12/8/22
2	important takeaways. First, every
3	superintendent and principal that I've
4	met with, Suffolk Community has a strong
5	reputation, and the principals would be
6	delighted if more of their students came
7	to Suffolk. Our fall open house on
8	November 6th was, as I reported, was
9	busy. Busy like a spring semester, and
10	so we continue to be very hopeful. This
11	morning we had an amazing meeting with
12	Brentwood superintendent Rich Loeschner
13	and his high school leadership.
14	Although we already have a great
15	partnership with Brentwood, we discussed
16	a variety of ways that we could
17	significantly deepen that partnership
18	further in terms of providing workforce
19	opportunities and some cross enrollment
20	opportunities between the high school
21	and the college.
22	I'm pleased to share with you
23	that Legislature Mazzarella will join me
24	next week for a conversation with
25	Superintendent Coster and Principal

1	BOARD OF TRUSTEES 12/8/22
2	Scotto at William Floyd. Again, our
3	largest districts are Brentwood, William
4	Floyd, Longwood. They are delighted
5	with what we're able to do at Suffolk,
6	and as we continue to focus on
7	shorter-term credentials, workforce
8	credentials, they know that that will
9	have appeal to students that we haven't
10	necessarily been able to work with
11	before.
12	Tomorrow morning, I host the
13	first of our returns of on-campus
14	meetings for guidance counselors from
15	our high schools. So we will be having
16	our guidance counselors here, you may
17	have passed the room, you will see the
18	room is set up, and that's for
19	tomorrow's guidance counselor meeting.
20	In terms of finance, you heard
21	from Dr. Harris that our facilities
22	costs in terms of utilities have
23	increased by about \$1 million this year,
24	to the point where we need to review

where we stand. Trustee Morgo, your

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1 BOARD OF TRUSTEES 12/8/22 2 point about Synergistics is well-taken. 3 I asked our facilities department 4 earlier this month to, once again, think 5 about undertaking an energy audit, and 6 we're going to do it. We're going to do 7 an energy audit to show us where we have 8 some opportunities to save and also 9 potentially point us toward what could 10 be future capital projects related to 11 renewable energies. Our plan is to 12 conduct this audit in conjunction with 13 PSEG, because to your point, we knew 14 with PSEG will cost us nothing, PSEG 15 will reimburse us for 90% of the cost of 16 any audit we implement. And then if we 17 implement the recommendations that come 18 out of the audit, they'll reimburse us 19 for the final 10% as well. So it won't 20 be a separate external initiative or 21 external grant, it will be done with the 22 PSEG and we would qualify with that 23 reimbursement. 24 They have given a list of 25 vendors, so we'll send this out to our

1	BOARD OF TRUSTEES 12/8/22
2	list of vendors who are qualified and
3	certified. And as I understand it, we
4	will be get recommendations, they may be
5	behavioral, they may be engineering and
6	structural. But again, it will be great
7	if we have any recommendations going
8	forward, on long-term capital projects
9	that they be sponsored or even
10	cosponsored as well.
11	TRUSTEE PAGDANGANAN: I also
12	wanted to suggest that you might want to
13	consider National Grid for the gas
14	portion of it. There might be something
15	that you can use with natural gas
16	powered. So between those two
17	utilities, you can achieve some savings
18	with their participation and
19	partnership.
20	PRESIDENT BONAHUE: Thank you for
21	that, we'll check, thank you.
22	Earlier this week, the Suffolk
23	County Legislature approved our request
24	for State funding for the installation
25	of our solar tree demonstration project.

BOARD OF TRUSTEES 12/8/22 We had someone come and give us a demo of that. And, again, that was in conjunction with National Grid, so thank you, Trustee Pagdanganan, for that. Also, the bond for the future expansion of our workforce building likewise passed, I know you join me in thanking our legislature, especially the Education Labor Committee, for supporting these projects. I also want to thank Ben Sporn for shepherding these projects, thank you, Ben. In the area of our continuing

In the area of our continuing property leases, we've had some conversations about this before, I'm continuing to examine carefully whether the college is getting a strong return — just a return on investment for the long-term leases that we're engaged in. I've shared with you that we've been communicating with partners, both in Sayville and Riverhead, about our current leases. At this point, by the way, I think we found a strong win/win

BOARD OF TRUSTEES 12/8/22 1 2 for Sayville, so there's more 3 information about that. And also, it's been some time since I've touched base 4 5 on the request we received from the 6 Urban League that the college consider 7 partnering with them on a longer-term 8 licensing agreement as part of the 9 Wyandanch Rising project. I've let the 10 board chair of the Urban League know 11 that while the college is strongly 12 committed to continuing our 13 collaboration with the Urban League in a 14 variety of initiatives, including the 15 summer youth employment program, summer 16 internships and of course to serving all of our underserved neighborhoods, the 17 18 college -- I wouldn't recommend to the 19 Board that the college consider any new 20 long-term leases at this point, given 21 where we stand with our finances and in terms of our stewardship. And so, while 22 23 we're committed to serving the students 24 and families in Wyandanch, of course 25 other underserved areas of Suffolk

BOARD OF TRUSTEES 12/8/22 2 County, I feel like we can do that most 3 effectual in schools. We've met with 4 Superintendent Gina Fowler, we've met 5 with Wyandanch high school principal, 6 Paul Sibblie, who are very interested in 7 how we can increase our presence there. And also have really a two-generation 8 9 strategy in terms of really working both 10 with the students of the school and 11 parents of students in the school, 12 really to do more outreach in terms of 13 access to education and workforce 14 opportunities. I've mentioned the 15 supplemental allocations we've received 16 for SUNY, both for expansion of cyber 17 security, both the Grant campus and for

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allocations in the beginning of the process of bidding out the equipment for what comes to about half a million dollars in lab equipment that will support the expansion of a cyber security program to this campus, here on

the hiring of additional personnel. We

received the first of our supplemental

BOARD OF TRUSTEES 12/8/22 the Grant campus.

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Finally, on Saturday, I am sure you read as I did, the Newsday article about how Suffolk County is trying to anticipate student need and build a workaround arrangement for students who are seeking approval to enroll in community colleges elsewhere in the state. As we have discussed, the vast majority of those are at FIT, which is really a university, but because they have a two-year program, they still qualify for this charge back in terms of community colleges. On Monday morning, I came in, and we promptly reached out to the executive's office to ask if we can find a way of at least reminding those students who might be interested in going elsewhere about the fact that we are, you know, the gem that we are, and that we have the lowest tuition on Long Island and an exceptional lineup of degrees and programs. We're the largest community college in the state --

1 BOARD OF TRUSTEES 12/8/22 2 although we don't have fashion 3 merchandising, it's true. I want you to know that also we've reached out to 5 Comptroller Kennedy's office, and we 6 wanted to dig into this data about 7 students who may be leaving the area for 8 other community colleges, have some 9 follow-up with them about where they're going and explore why that may be 10 11 happening. Guess what, because of the 12 cyber security challenges that they've 13 been experiencing, we've not been able 14 to get back that file, but we'll 15 continue to work on that, because I 16 think this is -- again, this should be 17 among the most important things that are 18 on our agenda, thinking about what is it 19 that would -- with everything that we have going on at Suffolk, in terms of 20 21 degrees and credentials and certifications, we know that the Upstate 22 23 colleges are coming down here, they're 24 looking for our students, but we need to 25 figure out how we can do a better job

BOARD OF TRUSTEES 12/8/22 getting in front of those students and keeping them here on Long Island.

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I've mentioned previously about our new medical assistant certificate in partnership with Capital Health, we did launch that program since the last meeting in mid November, and we now have about fifteen students embarked on that curriculum, the didactic part of it is online, with the students coming in each week to touch base on lab skills. the spring they will be transitioning to clinical placements in medical offices. And I'll keep you updated as that program unfolds. Again, this is the program where they're going to be on-the-job as a certified medical assistant within six months, seven months.

As you remember, also, research in the medical assistant program revealed that there are some other certificates that would bring value to students in our community, including

being a certified phlebotomist, EKG technician. These, again, are short-term certificates that carry a certification that leads directly to work. So, just like we heard Melanie and Christian talk about solar, that's one area of work. We need to be doing the same thing in health sciences, in IT, in any area where we can stack these credentials in a way that leads students to a career path.

year, I want to thank you, as always, for your time and energy and commitment. I appreciate if we'd be willing to get together for a half-day retreat. Again, whether it's on a week day or over a weekend in January, I'll survey all of you and see what your availability might be. I'd welcome the opportunity to have a little bit more time for some extended conversations about strategic initiatives, including enrollment and the financial picture. Also, Dr. Harris

1 BOARD OF TRUSTEES 12/8/22 2 and I will be reaching out to schedule 3 the first meetings with Trustee O'Connor 4 for the budget and finance committee. 5 And we look forward to striking up 6 conversations about the budget scenario 7 for fiscal '24. 8 At your place, you have Christmas 9 cards, including one that is the card 10 being sent from the office of the 11 President and the foundation, many 12 recipients of the card will receive the 13 solicitation asking folks to remember 14 the student hardship funds, and just to 15 remember the college at this charitable 16 time of year. That concludes my report. 17 Does anyone have any questions or 18 comments at this time? 19 TRUSTEE MORGO: I have comments, 20 which I made at the executive committee, 21 the idea of Suffolk students going to 22 other community colleges has been an 23 issue for years and years and years. It 24 costs us enrollment and tuition, but it

also costs Suffolk County taxpayers,

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1 BOARD OF TRUSTEES 12/8/22 2 because they have to pay for that when 3 they leave the administration and change 4 from the direct college expense to a 5 town expense, but it's still costing the 6 residents. It's a complicated issue, 7 and there are many reasons for it. One 8 of the things that I suggested, was a 9 task force to focus on it. And I 10 mentioned a couple of trustees, 11 including members of the county 12 legislature, and really get a plan how 13 we can stem it a little bit. We'll 14 never stop it, but you mentioned Cayuga 15 County has taken students from us. And 16 if you look at this, what you gave out 17 in the enrollment, their enrollment went 18 up 105%, look where we're starting from. 19 Notwithstanding any of that, this has 20 been talked about forever, I haven't 21 seen any action on it to do anything 22 about it. I don't know what can be 23 done, but we should at least make a try. 24 PRESIDENT BONAHUE: Well, that 25 was the reason for contacting the County

1	BOARD OF TRUSTEES 12/8/22
2	executive's office, if they were working
3	on a system that would allow us to
4	utilize students. They require students
5	really to gain permission, at the very
6	least, I would want us to be able to be
7	in a position to say, look, have you
8	considered Suffolk? Because this is
9	coming back on taxpayers.
10	TRUSTEE FROST: Is this a New
11	York thing?
12	TRUSTEE CANARY: It's statewide,
13	yes. So, if I may chime in here.
14	Again, we're never going to solve the
15	problem, because there are clearly
16	courses and that they want and need to
17	take at Fashion Institute of Technology
18	that we do not offer and we will never
19	offer.
20	TRUSTEE MORGO: And we can't get
21	the State to change anything. That's
22	what we said at the beginning, they're
23	not really a community college.
24	TRUSTEE CANARY: That's my point
25	though, that's where I think the focus

1	BOARD OF TRUSTEES 12/8/22
2	really has to come, to try and say, hey
3	SUNY, the time has come, they're not a
4	community college and haven't been for
5	years now. I know the political
6	ramifications of trying to get it done
7	are monumental, but again, that really
8	is the crux of the problem; that they
9	are not a community college, they are a
10	full-fledged, four-year institution and
11	SUNY needs to reevaluate that and label
12	them as such and get this money off our
13	backs.
14	PRESIDENT BONAHUE: They should
15	not be charging this back to the
16	counties.
17	TRUSTEE MORGO: Are they our
18	biggest hit?
19	PRESIDENT BONAHUE: Absolutely.
20	CHAIR MURRAY: It's well over
21	half.
22	TRUSTEE CANARY: Unless the
23	legislature wants the million dollars
24	extra into the budget and cover this
25	cost through the legislatures through

1	BOARD OF TRUSTEES 12/8/22
2	our annual operation budget and do it
3	that way, if they're not going to
4	reevaluate
5	PRESIDENT BONAHUE: And because
6	we're close to the City and students are
7	aware of FIT, it's visible.
8	TRUSTEE ZARATE: I just want to
9	add, BOCES has a report under IPW,
10	Instructional Data Warehouse, which
11	shows where our high school students are
12	going to which colleges, so that's a
13	tracking record. You may want to have a
14	conversation with BOCES, because it will
15	show you where our high school students
16	in the Suffolk County community are
17	heading.
18	PRESIDENT BONAHUE: So we can
19	divide that out by county of residence,
20	and then enrollment?
21	TRUSTEE ZARATE: Yes, yes.
22	TRUSTEE FROST: I just wanted to
23	circle back to the medical assistant
24	program, because it's something very
25	similar with me, how I got into nursing.

1	BOARD OF TRUSTEES 12/8/22
2	I started off with the EMT program
3	first, and then got exposure, and then,
4	here we are. But what are we doing with
5	the medical assistants once they go and
6	get their certificate? How can we
7	circle back to them, should we be
8	bringing them into our paramedic
9	program, or our nursing program and get
10	them bigger salaries and whatnot?
11	PRESIDENT BONAHUE: That's a
12	great question, because for some of
13	these short-term certificates, we know
14	that it's a quick fix for folks, but it
15	shouldn't be their ultimate career
16	aspiration.
17	TRUSTEE FROST: It's a stepping
18	stone.
19	PRESIDENT BONAHUE: Exactly. Our
20	hope is that with something like medical
21	assistance, that it's a foot in the door
22	in the healthcare sector, it's a foot in
23	the door, and it could lead in two
24	directions. It could lead to patient
25	care, so it could be the next step

1	BOARD OF TRUSTEES 12/8/22
2	could be PN and so I think Dr. Joe, one
3	of our objectives should be to put
4	information about PN or surgery tech, or
5	the RN program in front of those
6	students as they're going out the door.
7	Or if they're going to be in the office,
8	the next opportunity is something like
9	health information management. And so
10	we should be putting medical
11	coder/biller and kind of the office
12	systems in front of those students. But
13	I think back to the point that I made
14	earlier, it's the stacking of those
15	credentials, right, a shorter-term
16	credential, a medium-term credential and
17	hopefully leading to a degree program
18	and eventually, please, to a bachelor's
19	degree, to a master's degree, that's
20	really the pathway that we want to
21	encourage and be part of that whole
22	higher education ecosystem.
23	CHAIR MURRAY: Any other
24	questions?
25	If not, the next item is the

1	BOARD OF TRUSTEES 12/8/22
2	roundtable, anything for the roundtable?
3	[NO RESPONSE.]
4	CHAIR MURRAY: At that, I would
5	request a motion to enter into executive
6	session to discuss the employment
7	history of a matter leading to the
8	employment to motion discipline of
9	suspension or dismissal or removal of a
10	particular college employee. May I have
11	a motion?
12	TRUSTEE MORGO: Motion.
13	TRUSTEE PAGDANGANAN: Second.
14	CHAIR MURRAY: All in favor?
15	COLLECTIVE RESPONSE: Aye.
16	CHAIR MURRAY: Any opposed?
17	[NO RESPONSE.]
18	CHAIR MURRAY: So, we are going
19	to go into the executive session. I do
20	not anticipate any business after the
21	executive session, so I'd like to thank
22	everybody that attended today.
23	(Time noted: 5:11 p.m.)
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1	BOARD OF TRUSTEES 12/8/22
2	CERTIFICATION
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4	STATE OF NEW YORK)
) ss
5	COUNTY OF SUFFOLK)
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7	I, KRISTEN MCALEVEY, a Shorthand
8	Reporter and Notary Public within and for the
9	State of New York, do hereby certify:
10	THAT the foregoing transcript is a true
11	and accurate transcript of my original
12	stenographic notes.
13	IN WITNESS WHEREOF, I have hereunto set
14	my hand this 8th day of December, 2022.
15	1/4 Mc A
16	Mice M' Horenz
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18	KRISTEN MCALEVEY
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