

OFFICIAL BOARD OF TRUSTEES MEETING MINUTES

PROCEEDINGS AND VERBATIM DISCUSSIONS OF
THE BOARD OF TRUSTEES OF THE SUFFOLK
COUNTY COMMUNITY COLLEGE ON THE 19TH DAY
OF SEPTEMBER, 2019 AT 9:14 A.M., AT
SUFFOLK COUNTY COMMUNITY COLLEGE, GRANT
CAMPUS, LEARNING RESOURCE CENTER, BOARD
ROOM/LIBRARY, BRENTWOOD, NEW YORK.

PRESENT:

LOUIS PETRIZZO, ESQ.
Interim President

GORDON D. CANARY, Trustee
THERESA SANDERS, Trustee
KAITLYN GAMBINA, Student Trustee

E. CHRISTOPHER MURRAY, Chairperson
JAMES MORGO, Trustee/Vice Chairperson
SHIRLEY E. COVERDALE, Trustee/Second
Vice Chairperson

1 CHAIR MURRAY: First, I would like to ask
2 Trustee Canary to lead us in the Pledge.
3 [AFTER RECITATION OF THE PLEDGE OF
4 ALLEGIANCE, THE MEETING OF THE BOARD OF
5 TRUSTEES OF THE SUFFOLK COUNTY COMMUNITY WAS
6 CALLED TO ORDER BY THE CHAIRMAN, E.
7 CHRISTOPHER MURRAY, AT 9:14 A.M.]

8 In the interest of dealing with
9 some business first, we're going to move the
10 agenda around a little bit and we're going
11 to deal with, first the -- well, first let's
12 get a request for the approval of the
13 minutes from the August 15, 2019 Board
14 Meeting.

15 VICE CHAIR MORGO: So moved.

16 TRUSTEE SANDERS: Second.

17 CHAIR MURRAY: All in favor?

18 [WHEREUPON THE MOTION MADE AND SECONDED WAS
19 VOTED ON AND CARRIED.]

20 PRESIDENT PETRIZZO: That's the Board of Trustee's
21 Meeting, right?

22 CHAIR MURRAY: Yes. And then we would like to
23 address the resolutions for the Board of
24 Trustees which you have in your package as
25 2019.57 through 2019.62.

1 Is there any discussion on any of
2 the resolutions? [NO RESPONSE]. Can I get
3 a motion then to approve the resolutions?

4 VICE CHAIR MORGO: So moved.

5 VICE CHAIR COVERDALE: Second.

6 CHAIR MURRAY: All those in favor?

7 Any opposed? Abstentions.

8 [WHEREUPON THE MOTION MADE AND SECONDED WAS
9 VOTED ON AND CARRIED.]

10 Thank you. Those resolutions are
11 passed. And I would like to request to
12 adjourn the Board of Trustees Meeting and
13 call the Board of Directors meeting to
14 order.

15 Is there a motion?

16 TRUSTEE SANDERS: So moved.

17 CHAIR MURRAY: Second?

18 VICE CHAIR MORGO: Second.

19 CHAIR MURRAY: All in favor?

20 Any opposed?

21 Any abstentions?

22 [WHEREUPON THE MOTION MADE AND SECONDED WAS
23 VOTED ON AND CARRIED. THE BOARD OF TRUSTEES
24 MEETING WAS ADJOURNED AT 9:16 A.M. AND
25 REOPENED AT 9:19 A.M.]

1 CHAIR MURRAY: We're now back as the Board of
2 Trustees Meeting. Now I would request a
3 motion to enter into Executive Session to
4 discuss a proposed, pending or current
5 litigation with hospitality services,
6 collective college labor organizations and
7 to discuss the financial and/or credit
8 history of a particular corporation.

9 Can I get a motion to enter into
10 Executive Session?

11 VICE CHAIR MORGO: Motion.

12 TRUSTEE SANDERS: Second.

13 CHAIR MURRAY: All in favor?

14 Any opposed?

15 Any abstentions?

16 [WHEREUPON THE MOTION MADE AND SECONDED WAS
17 VOTED ON AND CARRIED.]

18 CHAIR MURRAY: Okay. Thank you. So this should
19 not be very long.

20 [WHEREUPON THE BOARD OF TRUSTEES ENTERED
21 INTO EXECUTIVE SESSION AT 9:20 A.M. AND
22 RESUMED AT 9:43 A.M. AT WHICH TIME VICE
23 CHAIR MORGO IS NO LONGER PRESENT AT THE
24 MEETING.]

25 CHAIR MURRAY: Let's go back to fill in some of

1 the things we skipped on the agenda. At
2 this point, I would like to ask our Chief of
3 Staff, Carol Wickliffe-Campbell, if she
4 would care to introduce some special guests
5 and acknowledgements?

6 MS. WICKLIFF-CAMPBELL: Thank you. Yes, we would like to
7 recognize Kevin Peterman and congratulations
8 on his retirement, this being his last
9 meeting. If you would like to say
10 something, Kevin?

11 DR. PETERMAN: Thank you.

12 INTERIM PRESIDENT PETRIZZO: Speech.

13 DR. PETERMAN: Tomorrow.

14 MEMBER CANARY: You buying everybody lunch today?

15 CHAIR MURRAY: Then I'll ask Gail Vizzini if she
16 would like to give a financial report.

17 MS. VIZZINI: Thank you, Mr. Chairman.

18 Everybody has a copy of expenditures and
19 revenue reports. As far as a closing out of
20 the 18-19 fiscal year, it's pretty much as
21 Mr. Bullard reported. As you know, we
22 closed out very well, very much in the
23 positive, and that will benefit us because
24 we don't have so much dependency on the use
25 of the fund balance.

1 We won't really know the final
2 number until the outside auditors do their
3 financial statements and they are coming in
4 on the third week of October to begin some
5 initial fieldwork. The 19-20 College fiscal
6 year has only been in operation for about
7 three weeks.

8 And as of September 13th, the
9 enrollment, based on the full-time
10 equivalents, is down a negative five point
11 six nine, or two point one nine percent more
12 than the assumptions that we included when
13 we put together the 19-20 Operating Budget.

14 Although we expect a small FTE
15 boost from our high school students in the
16 Beacon Program, we're really not able to
17 determine what the impact of the decline in
18 enrollment is going to be on the Operating
19 Budget until the next cycle.

20 So, we'll have a better number
21 that we need to address in terms of
22 continued fiscal restraints when we can
23 better project what the tuition and fee
24 revenue is for and then make some
25 assumptions for Spring.

1 As far as the resolutions before
2 you, number one is the monthly sponsor
3 services payment to the County for employee
4 health insurance. This resolution is the
5 August payment. It's for two point six nine
6 million dollars.

7 There is also now a new process
8 whereby since employees are mandated to
9 contribute towards their health insurance
10 benefits that the County will be collecting
11 those funds. The College will be remitting
12 those funds to the County. Those funds will
13 be applied to offset the total AME fund.

14 So, regrettably, the College's
15 costs actually have gone up by this
16 additional amount because right now the
17 rates are the same and our bill on a monthly
18 basis are roughly that two point seven
19 million dollars unless we get the credit for
20 Medicare.

21 There is one budget transfer.
22 It's for \$49,000. This is to provide a
23 software program for the high school Beacon
24 Program. Right now Beacon is very much a
25 manually intensive program. This will make

1 the recordkeeping and financial part
2 electronic which will help us greatly in
3 terms of productivity and getting those
4 numbers into the system quicker.

5 CHAIR MURRAY: Thank you.

6 MS. VIZZINI: You're welcome.

7 CHAIR MURRAY: We have already approved the
8 resolutions.

9 So at this point I would just
10 like to move to committee reports. Probably
11 should be relatively quick. Budget and
12 Finance did meet. Jim had to leave because
13 he had a commitment. But we did meet last
14 week and we kind of reviewed various -- some
15 of the issues with regard to both the Board
16 of Director Resolutions and the resolutions
17 for the College.

18 But, I'll defer to Jim at the
19 next meeting to give a more thorough report
20 for the Budget and Finance Committee.
21 Student Success, again, Bell is not here
22 today so I'll defer on that one.

23 On Governance, we do have Gordon
24 here so we do have a report.

25 MEMBER CANARY: We have a report. Thank you.

1 Governance Committee did meet on Monday,
2 September 16 at the NFL Building. Myself,
3 Jim Morgo, Alicia, Gail our recording
4 secretary. DGC O'Connor distributed copies
5 of the updated redline facilities use
6 policy.

7 The policy now reflects the new
8 name of the Health Sports and Education
9 Center on the Grant Campus, the HSEC, as the
10 Suffolk Federal Credit Union Arena.

11 The policy establishes the rental
12 fees to be changed for the use of the Health
13 and Wellness Center on the Eastern campus.
14 And finally new language was added to
15 request reduced rental fees which will now
16 be charged to external organizations which
17 are cosponsored by College employees or
18 departments.

19 Specifically, a cosponsor
20 external organization will be charged a
21 rental fee equal to 50 percent of the
22 applicable fee set forth in the policy fee
23 schedule. If you cosponsor an external
24 organization utilizing College facilities
25 for fundraising purposes, the organization

1 will be charged a rental fee equal to 75
2 percent of the applicable fee. We felt that
3 was the right way to go on this. It's more
4 equitable. And we have enacted that, so
5 thank you.

6 The Committee requested that a
7 resolution approving the facilities use
8 policy be placed on the agenda. It was. It
9 is passed. In response to a request from
10 the committee at the August meeting, DGC
11 O'Connor distributed a list of New York
12 State or County of Suffolk affiliated
13 offices or departments which were not
14 charged rental fees for the use of
15 facilities for the 2018-2019 academic year.

16 The committee reviewed the list
17 and asked DGC O'Connor to get further
18 information on two of the groups on the list
19 that kind of struck our interest. Again,
20 the purpose of it was just to see what we
21 pretty much were looking at. That list was
22 one, two, three, four, five, six, seven,
23 eight pages of lists.

24 But, again, Committee just wanted
25 to have that background information on what

1 we were looking at there. Committee
2 discussed proposals to permit the Viscardi
3 Center to utilize a college classroom on a
4 long-term basis in exchange for services.

5 A list of proposed services was
6 drafted by Jennifer Forni, our Director of
7 Disability Services. DGC O'Connor, Jenn
8 Forni and Dr. Paul Beaudin, VP for Academic
9 Affairs, scheduled to meet Tuesday September
10 17 with representatives from Viscardi Center
11 to review the proposal.

12 So I understand that they are now
13 looking to pay the fee and not actually
14 supply any kind of in-kind services.

15 MS. O'CONNOR: That's subject to Tuesday, yes.
16 We're actually anticipating an application
17 of fees to be submitted.

18 MEMBER CANARY: For those of you who are not
19 familiar with the Viscardi School, it's a
20 State supported special education school by
21 the Viscardi Center in New York, I think
22 it's Albertson in Nassau County. They do
23 great work for severely disabled students
24 requiring specialized educational settings
25 with medical support.

1 Again, they have been in
2 existence for decades, they do great work.
3 And had we been able to work out a shared
4 agreement, that would have been fine. But
5 if that fits their needs, then we can talk
6 further.

7 The agenda items from October
8 Governance Committee Meeting will include
9 update on discussions with the Viscardi
10 Center to utilize the college classroom on a
11 long-term basis. The next meeting will be
12 held on Monday, October 14. If anybody has
13 any questions, that's my report.

14 CHAIR MURRAY: Any questions? [NO RESPONSE].

15 Thanks, Gordon. Personnel,
16 Facilities and Foundation, I have. As Gemma
17 is not here as well, we're going to defer
18 those. Kaitlyn, do you have a report to
19 provide us?

20 STUDENT TRUSTEE GAMBINA: Good morning, everyone. Thank
21 you for the opportunity to be here today. As
22 the new school year begins, we are excited
23 for activities and events to come. Starting
24 our first week, we had three welcome back
25 ceremonies on all three campuses. They were

1 very well attended. I had an opportunity to
2 attend two of them, I could not make the
3 Grant one. There was music, food, a lot of
4 mingling and a lot of meeting a lot of new
5 students which was very nice.

6 Our second week we had the Club
7 Fair. Again we introduced our student
8 leaders who got to explain what their clubs
9 do and recruitment of students. That was
10 also very well attended. Our student
11 governments are close with them. Currently
12 they're building up their boards and senator
13 positions, so we're really excited for that
14 to come.

15 And we didn't have a meeting so
16 far before the meeting here, but I look
17 forward to the meetings to come. Very
18 excited, thank you.

19 CHAIR MURRAY: Great. Thank you.

20 INTERIM PRESIDENT PETRIZZO: Mr. Chair, we do have a
21 Foundation representative here who can give
22 a report. Sylvia?

23 MS. DIAZ: Good morning, everyone. Bell did
24 reach out to me, mentioned that she wasn't
25 able to attend this morning. So just very

1 quickly, her report included that so far
2 this fiscal year the Foundation actually
3 established three brand new scholarships and
4 a brand new Nursing Hardship Fund which is
5 sorely needed as we have come to note.

6 Our nurses are wonderful,
7 wonderful -- our nursing students are
8 wonderfully dedicated people who they
9 themselves have experienced needs. So we're
10 very very excited to be able to establish
11 the first ever funding that's College wide.

12 The Foundation also has received
13 a number of generous donations in support of
14 the upcoming Salute to Excellence Gala. We
15 have some invitations that are at the table.
16 You may have received invitations as well at
17 your homes. This is coming up on October 24
18 and it's a Salute to Excellence in Law
19 Enforcement.

20 And we have three wonderful
21 honorees; Tim Sini, our District Attorney;
22 Eric Toulon, Suffolk County Sheriff; and
23 Geraldine Hart who is, of course, our
24 Suffolk County Police Commissioner. Very
25 very excited about that upcoming event in

1 recognition, of course, of our wonderful
2 criminal justice program here; and, of
3 course, the facilities that we share with
4 the Academy.

5 The Foundation also has continued
6 to work diligently to implement the criteria
7 detailed in the agreement to name what was
8 formerly the Health Sports and Education
9 Center. Planning is underway in
10 anticipation of an historic unveiling of the
11 Suffolk Federal Credit Union Arena on a date
12 that's the yet to be determined. So we have
13 been working really hard on this and it's
14 going to be a wonderful and historic
15 occasion. And more to come on that as well,
16 so thank you.

17 CHAIR MURRAY: Thank you very much.

18 I'll just move to the Chair's
19 report, this should be relatively quick. I
20 just wanted to let everybody know the status
21 of the presidential search. Today we did
22 adopt a resolution agreeing to enter into a
23 contract with a search firm. They will kind
24 of quarterback the search process. We
25 expect the contract to be signed soon so

1 that we can start the search in earnest.

2 We also did adopt today to set
3 forth the members, or at least the category
4 of members, of the search committee. I
5 think there's about 15, roughly, members and
6 they represent Governance of the College,
7 the Union at the College, the business
8 communities, our sponsors, our governmental
9 sponsors are each provided a representative.

10 So it's a pretty broad based --
11 students -- we have a student
12 representative. Kaitlyn is going to serve
13 as the student representative. So it's a
14 pretty broad based committee. I think it
15 will be good, a very transparent process.
16 And I hope we'll get a good candidate -- I'm
17 sure we will. And we'll make a good choice.

18 It's a process. The search
19 committee does their thing and then they
20 come to the Trustees here to make a final
21 determination -- that's not the final
22 determination, it's our determination, and
23 then it has to go up to Albany and be
24 approved through the Chancellor's Office.

25 But we're going to diligently

1 move ahead on that. I know that Lou is
2 looking forward to us moving diligently and
3 making headway with that. And so we're
4 excited about that.

5 I also just want to mention that
6 we have to plan a retreat for this November.
7 I will circle back to the Trustees to figure
8 out the appropriate date so we can organize
9 that. And as far as I'm concerned, that's
10 the Chair's report. So next is Lou and the
11 President's report.

12 INTERIM PRESIDENT PETRIZZO: Sure. I would like to start off
13 by thanking all the cabinet members,
14 including the campus deans, and the
15 facilities folks and IT for all the work
16 that they did over the summer getting us
17 ready for opening day on September 3rd. It
18 was a smooth opening and it wouldn't have
19 been that way without the hard work of all
20 those folks, particularly facilities and IT
21 did a lot of last minute rushing to get us
22 through some work around the Ammerman
23 Building and various other sites.

24 But you kind of hold your breath
25 and look at it on Thursday and say, this

1 isn't going to make it by Monday and, son of
2 a gun, they managed to pull it out of the
3 fire and bring it home. So hats off to all
4 of those folks for the great job.

5 In line with presidential search,
6 I went into New York City on September 11 at
7 the SUNY Global Center. I was interviewed
8 by the Community College Subcommittee, met
9 the SUNY Board of Trustees with respect to
10 my appointment as interim here at the
11 College. The members of the Subcommittee
12 did not vote on any appointees at that time,
13 but I was told it would be a matter that
14 would be considered by the full SUNY Board
15 on September 25.

16 So we'll keep you informed as to
17 the status of that matter. After September
18 25, Mark Harris, the College's new Vice
19 President of Business and Finance came to
20 the College last Friday, completed all of
21 his paperwork and he will be starting with
22 us on October 7. We're looking forward to
23 Mark's arrival.

24 And I think Mary Lou will be
25 working on a College brief introducing him

1 to the College Community.

2 Dr. Beaudin and myself as well as
3 various other members of the College, I
4 think Nick Palumbo, Ben Zwirn, I think John
5 Lombardo have been attending wind energy
6 meetings with NYSERDA regarding the Sunrise
7 Wind Project and the College's involvement
8 in potential workforce training.

9 It seems that there's a lot of
10 discussion going on right now. But, one of
11 the important things that we learned through
12 these meetings is that contracts have not
13 been signed with the two companies that were
14 awarded the RFPs.

15 Those contracts are apparently
16 being negotiated. As you would imagine with
17 projects of that size, they are complex
18 contracts, and therefore to follow through
19 on workforce training and everything else
20 that we're kind of interested in, is not on
21 the front burner as of yet. So we continue
22 to pay attention to that matter and we're
23 continuing to stay in touch with NYSERDA and
24 our partners.

25 And I do want to take a minute

1 and thank Kevin Peterman. I know that this
2 is -- tomorrow is his last day. But Kevin
3 has done Yeoman's work for the College over
4 his 40 years, in particularly the last
5 couple of years. I can't tell you the
6 number of times he has been in Albany and
7 he's been in Hauppauge for us, advocating
8 with us, alongside of us, in order to get
9 the College and the students and the
10 employees the funding that we so desperately
11 need.

12 A lot of hours out of his life
13 and lot of hours that he could doing other
14 things with. And, Kevin, I want to let you
15 know that we really do appreciate it very
16 much. We were going to give you a watch but
17 I know you wouldn't look at it, so we
18 decided not to do that. But thank you,
19 thank you for all you've done for the
20 College.

21 DR. PETERMAN: Thank you. Thank you.

22 INTERIM PRESIDENT PETRIZZO: Now, Mr. Chair, we try to bring
23 you each month a little slice of the College
24 to let you know some things that are going
25 on that sometimes are not obvious and that

1 you don't necessarily see. And today we
2 thought we would introduce you to our
3 Entrepreneurial Assistance Center and
4 Dr. Daphne Gordon, who is here, to tell you
5 a little bit about the work that they do.
6 Daphne?

7 DR. GORDON: Good morning, everyone. I am
8 happy to be before you to discuss with you a
9 Program, Entrepreneurial Assistance Center,
10 and our achievements. For these past 21
11 years, I have run the Entrepreneurial
12 Assistance Center. I have had the honor of
13 teaching individuals in Suffolk County how
14 to start and grow businesses. And we host a
15 series of programs that meet that goal.
16 Our target audience are women and
17 minorities -- well, we service everyone but
18 we have special initiatives to give women
19 and minorities and disabled workers and
20 veterans. So our program is centered around
21 that target audience. We have a 60 hour
22 training program and that targets
23 individuals who have hobbies, trades or
24 skills that can be converted into a
25 business.

1 Every business, regardless of the
2 industry, has to understand the basic
3 business model, marketing management,
4 finance, taxes, law in our training program.
5 We also have programs that target youth. We
6 have a youth entrepreneurial summer camp,
7 the Entrepreneurial Boot Camp.

8 And the premise behind that is a
9 lot of the adults who attend our training
10 programs are not really prepared to be
11 entrepreneurs. They don't have savings,
12 credit is bad, and they just never planned a
13 foundation to be an entrepreneur. We
14 figured if we reach out to the young people
15 and make them aware of entrepreneurship,
16 they will be more prepared as adults.

17 The side benefit of that is --
18 well, the major benefit to that is they
19 understand why reading, writing and math are
20 important. You have to be able to read
21 contracts. You have to be able to count the
22 money. And you have to be able to write
23 marketing plans. So what happens as a
24 result is that young people who are aged 13
25 to 17, they are recommitted to going to

1 school again because now they see why they
2 need these topics.

3 Before they didn't understand,
4 they just was going through the motions of
5 going to school. Now they see. And the
6 benefit to the College is that for the most
7 part, they end up coming to Suffolk County
8 Community College. So it turned from a
9 project of economic development but it ended
10 up being a project of creating pathways to
11 College for them.

12 It's very important that the
13 programs are held on college campuses
14 because they interact with college students
15 and they see themselves when they see other
16 college students. So that's -- I haven't
17 done a specific study of the exact data, but
18 the last program we had, of the 20 students
19 who came through our training program, 19 of
20 them went to college and most of them came
21 here, I think 18 came here and the other one
22 didn't go to College but went into the
23 Military.

24 So it turns out to be a big
25 benefit. A program that we have now, we

1 do -- for youth we have a Hip Hop
2 Entrepreneurial Conference, a one day
3 conference. And we have millennials come in
4 and talk about their entrepreneurial
5 experience. So, again, college students see
6 themselves as entrepreneurs.

7 And then then we have a boot camp
8 where they come in during Spring break and
9 we immerse them in entrepreneurship that
10 week. And that's our target for our young
11 people. For our entrepreneurs existing
12 businesses, we have minority and women
13 businesses enterprise workshops. And that
14 is to have our women and minority businesses
15 benefit from New York State law that says
16 all State contracts, 30 percent have to go
17 to women and minority owned business.

18 So we certify businesses to be
19 eligible for that program. And as a result
20 of that business, that training program, we
21 have gotten recognition from the State. And
22 and our New York State Senator, Anna Kaplan,
23 who is chair of the Commerce, Economic
24 Development, small business, they will be
25 visiting Suffolk Community College on

1 October 11.

2 And I extend an invitation to you
3 if you would like to meet with her. She's
4 coming to learn more about our MWBE Program
5 and our successes. Unfortunately, I had
6 scheduled one of our entrepreneurs who had
7 just won a one point seven million dollar
8 contract from the City of Troy to speak with
9 you but she's at Troy now.

10 So a lot of our entrepreneurs
11 have really benefited from our program. As
12 a result, many entrepreneurs from that
13 program, our program has exceeded our
14 economic development goals. Our funding is
15 from Empire State Development and we have 25
16 economic impact goals we have to meet
17 annually.

18 And for the last two years, we
19 have exceeded those goals and we have won
20 the New York State award, the
21 Entrepreneurship Center Award, two years in
22 a row, totally we have won three years. So
23 we are one of the top centers, if not the
24 top Entrepreneurial Assistance Center in the
25 State because of our commitment and the

1 success of our entrepreneurs.

2 What I have before you is a list
3 of some of the funding sources that we have.
4 Empire State is our main source and funds
5 most of our programs. But we receive
6 funding from other agencies. And for the
7 most part, those agencies funded our Youth
8 Entrepreneur Summer Camp.

9 We started the Youth Entrepreneur
10 Summer Camp in 2000. So we have been
11 running it approximately 19 years. A couple
12 of years we didn't have funding so we did
13 not run it but for the most part we have
14 been consistent with that and last year,
15 fortunately BNB Bank came in and allowed us
16 to run it last year.

17 So what we have is -- these are
18 our economic impacts. These are some of the
19 impacts that we have had since 2005. Some
20 of the ones that really stand out is that we
21 have helped our clients increase sales by
22 \$13 million. And we have secured packages
23 of over three point eight million dollars
24 since 2005.

25 So what happens is, the loans

1 that we secure for our clients are very
2 small loans because they are just starting.
3 And a lot of the challenges that we have is
4 that Long Island -- we don't have a lot of
5 micro lenders like a lot other areas do.
6 Micro lenders meaning they have not for
7 profit organizations that lend money for the
8 purpose of economic development and not for
9 profits.

10 So that's a major challenge that
11 we have on Long Island. So we're hoping
12 with the MWBE Program that could be fixed
13 because once you have s contract, that can
14 be used as collateral to secure lending. So
15 that's an overview. We have initiatives to
16 reach out to veterans. And we're doing
17 pretty good with them. We've served 65
18 veterans. And that hasn't been since 2005,
19 that's been really recent.

20 And of those seven, 13 businesses
21 have started to flourish. So that's pretty
22 much a nutshell of how we service the
23 community. But also Entrepreneurial
24 Assistance Center has also been a benefit to
25 our students here at Suffolk Community

1 College. Most of them -- 90 percent of our
2 staff are former work study students and so
3 they stay with us because they become
4 College Aides and professional PAs and then
5 also in some cases even instructors.

6 So I have someone for you today,
7 Ms. Roslyn Perez, who started out work
8 study, who was a College Aide. And now
9 she's a PA -- we have a new grant called
10 Certification Assistance Program. She's an
11 analyst for our Certification Assistance
12 Program. So I'm going to have her come
13 forward and share a couple of minutes of her
14 story. Roslyn?

15 MS. PEREZ: First of all, I want to give a
16 round of applause to Dr. Gordon. She's
17 doing an amazing job with the program,
18 truly.

19 Well, wow, this is amazing being
20 at the Board of Directors at the College
21 where I graduated so thank you for having me
22 here. So I started my career, my college
23 career, at Suffolk County Community College
24 right after I graduated from high school.
25 And I was also a mother two weeks before I

1 started Suffolk Community College, all
2 right?

3 So, I started Suffolk Community
4 College and I didn't really have a clear
5 path or a passion that I really wanted to
6 do. I was good at numbers in high school so
7 somebody told me to do accounting, so, you
8 know, that has a lot of numbers.

9 So, it wasn't until then that I
10 qualified for work study and I was given an
11 option to choose where I wanted to do my
12 work study, a list. So I saw the
13 Entrepreneurial Assistance Center. I didn't
14 even know what the word entrepreneur meant.

15 But then I got curious and I
16 started researching and then I met
17 Dr. Gordon and she spoke to me more about
18 the program and what she does. And, you
19 know, as when we come into College, we're --
20 as a Freshman, you're still lost, like many
21 of us as a Freshman because you don't know
22 what you really wanted to do.

23 So I, out of all the places, I
24 chose the Entrepreneurial Assistance Center
25 to attend there. And that was one of the

1 best decisions that I made because it
2 transformed me overall, right?

3 Dr. Gordon inspired me that, why
4 not work for yourself, right? You go to get
5 all this education, that's an investment in
6 yourself that you could also do, right? So
7 she inspired me to create to start building
8 my own wealth, to open up my own business,
9 and to always move forward and never depend
10 on an employer to be successful.

11 Like, you can do it. You can do
12 it yourself. So she opened my mind, teach
13 me the different types of mentality that
14 there is. And I definitely -- she is
15 continuously doing this with other students
16 which is amazing because this is also
17 preparing them for the real word and the
18 corporate world out there.

19 So after Suffolk Community
20 College, then I transferred onto Baruch
21 College. I graduated Suffolk Community
22 College with four point oh in accounting,
23 right? And so then I transferred to Baruch
24 College. There I did -- I started
25 accounting but then I switched over to

1 finance, I fell in love with finance also.

2 As I was starting College, I
3 also, my first semester of college here, I
4 did an H&R Block course. So I started doing
5 taxes. So I have over five years of
6 experience in taxes already as already
7 graduated out of College. So I opened up my
8 own business.

9 So Daphne inspired me to open up
10 my own business. And now I train and
11 develop other entrepreneurs to become the
12 best version that they can be of themselves.
13 She that's what was brought onto me and I am
14 so blessed to have been through the program.
15 Thank you.

16 INTERIM PRESIDENT PETRIZZO: Okay.

17 Thank you, Daphne.

18 DR. GORDON: Thank you.

19 CHAIR MURRAY: I think it's a great program. I
20 think it just emphasizes different areas of
21 the College; helps our community, helps the
22 economy, helps the students. Just thank you
23 for coming.

24 DR. GORDON: Thank you.

25 MS. PEREZ: Thank you.

1 TRUSTEE SANDERS: Yes, I just want to add from a
2 community perspective, we pipeline so many
3 students into the Entrepreneurial Program.
4 And, you're right, when you are not sure
5 what you want to do, sometimes the best
6 thing is to look at how do you make the best
7 version of yourself. I appreciate all the
8 young people I know that came through your
9 doors and you mentored and this is a great
10 benefit and example. Thank you.

11 DR. GORDON: Thank you.

12 INTERIM PRESIDENT PETRIZZO: Okay.

13 Thank you, Daphne.

14 CHAIR MURRAY: Anything else?

15 INTERIM PRESIDENT PETRIZZO: No, that's it.

16 CHAIR MURRAY: So I'll just open it up to round
17 table. Anybody have anything to add or talk
18 about? [NO COMMENT].

19 If not, then I'd like a motion to
20 adjourn.

21 VICE CHAIR COVERDALE: So moved.

22 MEMBER CANARY: Second.

23 CHAIR MURRAY: All in favor?

24 Any opposed?

25 [WHEREUPON THE MOTION MADE AND SECONDED WAS

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VOTED ON AND CARRIED. THE MEETING OF THE
BOARD OF TRUSTEES OF THE SUFFOLK COUNTY
COMMUNITY COLLEGE WAS CLOSED BY THE
CHAIRMAN, E. CHRISTOPHER MURRAY, AT 10:15
A.M.]

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CERTIFICATION

STATE OF NEW YORK)
) ss
COUNTY OF SUFFOLK)

I, JANICE L. ANTOS, a Shorthand Reporter and Notary Public within and for the State of New York, do hereby certify:

THAT the foregoing transcript is a true and accurate transcript of my original stenographic notes.

IN WITNESS WHEREOF, I have hereunto set my hand this 24th day of September, 2019.

Janice Antos

JANICE L. ANTOS



OFFICIAL BOARD OF DIRECTORS MEETING
MINUTES

PROCEEDINGS AND VERBATIM DISCUSSIONS OF
THE BOARD OF DIRECTORS OF THE SUFFOLK
COUNTY COMMUNITY COLLEGE HELD ON THE 19TH
DAY OF SEPTEMBER, 2019 AT 9:16 A.M., AT
SUFFOLK COUNTY COMMUNITY COLLEGE, GRANT
CAMPUS, LEARNING RESOURCE CENTER, BOARD
ROOM/LIBRARY, BRENTWOOD, NEW YORK.

PRESENT:

LOUIS PETRIZZO, ESQ.
Interim President

GORDON D. CANARY, Member
THERESA SANDERS, Member
KAITLYN GAMBINA, Student Member

E. CHRISTOPHER MURRAY, Chairperson
JAMES MORGO, Member/Vice Chairperson
SHIRLEY E. COVERDALE, Member/Second
Vice Chairperson

1 CHAIR MURRAY: Okay. So we are going to start
2 the Board of Directors Meeting. First thing
3 I would like to do is ask for the approval
4 of the minutes for the Board of Directors
5 Meeting from August 15, 2019.

6 Motion?

7 VICE CHAIR COVERDALE: So moved.

8 MEMBER SANDERS: Second.

9 CHAIR MURRAY: All in favor?

10 Any opposed?

11 [WHEREUPON THE MOTION MADE AND SECONDED WAS
12 VOTED ON AND CARRIED.]

13 And then there are two, I believe
14 just two resolutions, yes. There's 2019.A9
15 and 2019.A10. And if I can get any
16 discussion on the resolutions? [NO
17 RESPONSE].

18 Can I get a motion for the
19 approval of those resolutions?

20 MEMBER SANDERS: So moved.

21 MEMBER CANARY: Second.

22 CHAIR MURRAY: All in favor?

23 Any opposed?

24 Any abstentions?

25 [WHEREUPON THE MOTION MADE AND SECONDED WAS

1 VOTED ON AND CARRIED.]

2 Thank you. Those are passed. So
3 we're moving right along. First, I
4 request -- I would need a motion to adjourn
5 the Board of Directors Meeting.

6 PRESIDENT PETRIZZO: Mr. Chair, do you want to take
7 the financial report while we're sitting as
8 the Board of Directors?

9 CHAIR MURRAY: Yes, we might as well.

10 So I would ask Dr. Christopher
11 Adams, if you could give a financial report
12 for the Foundation.

13 DR. ADAMS: Sure. Good morning, Chair Murray
14 and Members of the Board of Directors. I
15 will go over the financial reports from
16 September 1, 2018 to August 31, 2019. As
17 you see in Column Six, we're ending the
18 fiscal year in positive fashion in all of
19 the cost centers that we have within the
20 Association.

21 One thing that I just wanted to
22 point out to you was at the August meeting
23 when I went over the financials to July
24 31st, there was a deficit in the graduation
25 account.

1 That has subsequently been
2 cleaned up by transferring money from a
3 different account. So that's why there is
4 now a balance of zero on graduation whereas
5 in July there was a negative.

6 So I'm very happy to report that
7 we ended the year in a very positive
8 fashion. And if there is any questions, I
9 am here now to answer any questions you
10 have. [NO RESPONSE].

11 CHAIR MURRAY: Thank you very much.

12 DR. ADAMS: Thank you.

13 CHAIR MURRAY: I would like a motion now to
14 adjourn the Board of Directors Meeting and
15 call the Board of Trustees Meeting back to
16 order.

17 VICE CHAIR MORGO: So moved.

18 MEMBER CANARY: Second.

19 CHAIR MURRAY: All in favor?

20 Any opposed?

21 Any abstentions?

22 [WHEREUPON THE MOTION MADE AND SECONDED WAS
23 VOTED ON AND CARRIED. THE BOARD OF TRUSTEES
24 MEETING WAS ADJOURNED BY THE CHAIRMAN,
25 CHRISTOPHER A. MURRAY, AT 9:19 A.M.]

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) ss
COUNTY OF SUFFOLK)

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IN WITNESS WHEREOF, I have hereunto set my hand this 24th day of September, 2019.

Janice Antos

JANICE L. ANTOS

