OFFICIAL BOARD OF TRUSTEES MEETING MINUTES

PROCEEDINGS AND VERBATIM DISCUSSIONS OF
THE BOARD OF TRUSTEES OF THE SUFFOLK
COUNTY COMMUNITY COLLEGE ON THE 20TH DAY
OF FEBRUARY, 2020 AT 4:04 P.M., AT SUFFOLK
COUNTY COMMUNITY COLLEGE, GRANT CAMPUS,
LEARNING RESOURCE CENTER, BOARD ROOM,
BRENTWOOD, NEW YORK.

PRESENT:

LOUIS PETRIZZO, ESQ.
Interim President

BELINDA PAGDANGANAN, Trustee (Absent)
GORDON D. CANARY, Trustee
THERESA SANDERS, Trustee
KEVIN M. O'CONNOR, Trustee
PRISCILLA ZARATE, Trustee
KAITLYN GAMBINA, Student Trustee
E. CHRISTOPHER MURRAY, Chairperson
JAMES MORGO, Trustee/Vice Chairperson
SHIRLEY E. COVERDALE, Trustee/Second
Vice Chairperson

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1	CHAIRMAN MURRAY:	I'll ask for Gordon to lead us in
2		the Pledge of Allegiance.
3		[AFTER RECITATION OF THE PLEDGE OF
4		ALLEGIANCE, THE MEETING OF THE BOARD OF
5		TRUSTEES OF THE SUFFOLK COUNTY COMMUNITY
6		COLLEGE WAS CALLED TO ORDER BY THE CHAIRMAN,
7		E. CHRISTOPHER MURRAY, AT 4:04 P.M.]
8	TRUSTEE CANARY:	Thank you.
9	CHAIRMAN MURRAY:	First on the agenda, I would like
10		to have Chief or Staff Carol
11		Wickliffe-Campbell to recognize guests.
12	MS. WICKLIFFE-CA	MPBELL: I don't think we have anything
13		other than Student Government that Kaitlyn
14		will recognize later.
15	CHAIRMAN MURRAY:	Then I'll request a motion to
16		adjourn the Board of Trustees Meeting and
17		call the Board of Directors Meeting to
18		order.
19	TRUSTEE CANARY:	Motion.
20	TRUSTEE MORGO:	Second.
21	CHAIRMAN MURRAY:	All in favor?
22		[WHEREUPON THE MOTION MADE AND SECONDED WAS
23		VOTED ON AND CARRIED. THE BOARD OF TRUSTEES
24		MEETING WAS ADJOURNED AT 4:05 P.M. AND
25		REOPENED AT 4:15 P.M.]

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1	CHAIRMAN MURRAY:	We are sitting again as the Board
2		of Trustees.
3		I would like to request a motion
4		for the approvals of the minutes of the
5		January 16, 2020 Board of Trustees Meeting.
6		Is there any discussions? If not, can I
7		have a motion.
8	TRUSTEE MORGO:	So moved.
9	TRUSTEE SANDERS:	Second.
10	CHAIRMAN MURRAY:	All in favor?
11		[WHEREUPON THE MOTION MADE AND SECONDED WAS
12		VOTED ON AND CARRIED.]
13		At this time I would like to
14		introduce Vice President of Business and
15		Financial Affairs, Dr. Mark Harris to
16		present the College Budget and College
17		Financial Records.
18	DR. HARRIS:	Good afternoon, Mr. Chair and
19		Board of Trustees members. Unlike the
20		Association, we have not yet got our final
21		Fiscal 19 Audit. We are hoping to get it
22		for March's Board Meeting. But from all
23		indications, the projection of getting a
24		clean audit in addition to adding some funds
25		to the fund balance does seem to be on

track. We have not heard any difference from the auditors. So we are going to be working with them to see how quickly we can get it, probably before February is over so the Board can see it in advance so we can have a discussion. So once it becomes available, I will be presenting it to the Board.

> In terms of our operating budget for fiscal 20, the common theme is, enrollment continues to fall. And as a consequence of that, the primary source of revenue for the College fell as well. have had better news in the month of January versus what we forecasted in December, but the net decrease in our revenue was \$2.382 million compared to what we had budgeted for

However, because of that, what we have done and continue to do is really take a look at our main cost, which would be our actual labor and benefits. And as we reported before, that accounts for about 88.8 percent of our total cost and that's a significant number. So in order to balance

or somewhat mitigate the deficiency in our fund balance, we continue to do cost

And as a result of that, we were point -- five point three million dollars, at least that's what we are projecting to close out Fiscal 20. If that holds true, then what we are projecting is a use of about one point two million -- one point one eight five to be exact, out of the fund balance for fiscal 20 versus what we had projected last month of about two point oh

So based on the cost mitigation and the improvement with the revenue coming in from tuition, we were able to close that budget gap by about two point nine three million dollars. So as of today, that's

And hopefully by March 15 we will have a better idea of the total revenue will come in for Fiscal 20. And then, of course, continue to look at the cost so that we can prevent the slide of our fund balance or

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		6
1		usage of our fund balance.
2	TRUSTEE MORGO:	Mark, just for the record we
3		projected in our budget four point six
4		million.
5	DR. HARRIS:	It's four point one one five
6		million dollars. So the gap between what
7		we're seeing, it's about two point nine
8		eight million dollars from where we were.
9	TRUSTEE MORGO:	That's good.
10	DR. HARRIS:	And then for the Fiscal 21, we
11		are currently in the process. We have met
12		with all the areas. Right now we are in the
13		process of consolidating what that budget
14		will look like for Fiscal 21 and there are
15		still a lot of moving pieces there.
16		But preliminarily, what we have
17		looked at and from a gap perspective and we
18		have reported, our baseline is really 10
19		point two million dollar deficit or
20		shortfall that we have to work to close.
21		So, my team along with all the cabinet
22		officers along with Members of the Board of
23		Trustees are working to look how best to
24		close that gap.
25		It's going to be a very

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1
                      challenging Fiscal 21 for us. So we really
                      need to have a deep dive in how best to
 3
                      manage that cost. Any questions on the
                      financial aspects that I have just
                      presented?
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 6
     TRUSTEE CANARY:
                                Yes. You said that it looks like
                      we're going to have to tap into the reserves
                      to the tune of one point eight million?
                                One point one eight five -- one
 9
     DR. HARRIS:
10
                      point two million.
                                One point two million.
11
     TRUSTEE CANARY:
12
                      leaves us with a remaining balance of what?
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     DR. HARRIS:
                                So, given the close of Fiscal 19,
14
                      we're saying about 15 point four if we have
15
                      to use the one point two for Fiscal 20.
16
                      Okay.
17
     CHAIRMAN MURRAY: Any other questions? If not,
18
                      thank you.
19
     DR.
         HARRIS:
                                Just two resolutions, sorry.
20
     CHAIRMAN MURRAY:
                                Sure.
     DR. HARRIS:
                                Resolution Item Number One is the
21
22
                      monthly sponsor services for Suffolk County
23
                      for review and approval. And the amount for
24
                      this month is about two point eight three
25
                      million dollars.
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1		And then Resolution Item Number
2		Two, three budget transfers. The first
3		budget transfer in the amount \$42,000. The
4		second budget transfer is in the amount of
5		\$10,000, total of 52 to buy furniture for
6		Kreiling Hall which will be completed around
7		April or end of April.
8		And then the third budget
9		transfer of \$23,100 is to facilitate leasing
10		equipment for the print shop. So what we
11		have done is taken an approach where they
12		outsource print items or third party print
13		services. We want to bring them in-house
14		where we can optimize our productivity and
15		our cost as well. So, for your review.
16	CHAIRMAN MURRAY:	I have one question with regard
17		to the monthly sponsor services. Is that
18		going up, staying the same, going down?
19	DR. HARRIS:	Yes. So actually, for the month
20		of January what we realize is that the rate
21		that they charge us was the incorrect rate.
22		So it's equal to what they charged us in
23		December. And keep in mind that they sent
24		us a new increase about six point nine
25		percent which should have taken effect

		9
1		January 1.
2		Since February, we see an
3		adjustment so the bill will be going up. So
4		I think the variance between what we paid in
5		December and what we should pay in January,
6		it's about \$150,000.
7	CHAIRMAN MURRAY:	Okay. And I would just like to
8		note that a lot of discussion was had about
9		the two percent contribution of the
10		employees to their health insurance. And
11		that money does not go to the College, it
12		goes to the County.
13	DR. HARRIS:	Correct.
14	CHAIRMAN MURRAY:	The theory being that it would
15		help us with our monthly payments, that
16		hasn't really occurred; is that correct?
17	DR. HARRIS:	We have not seen that. So we're
18		in the process of scheduling a meeting with
19		the County just to get a better sense of how
20		the rates were determined and what the
21		effect is of the two percent contribution of
22		the employees.
23	CHAIRMAN MURRAY:	Thank you. Any other questions?
24		[NO RESPONSE]. If not, I'll move to have a
25		motion to approve College Resolutions

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                      2020.06 through 2020.16. Are there any
                      discussions on any of the motions, any
 3
                      questions? [NO RESPONSE].
                                If not, then if I could get a
                      motion to approve.
     TRUSTEE COVERDALE:
                                So moved.
    MEMBER O'CONNOR:
                                Second.
     CHAIRMAN MURRAY:
                                All in favor?
                                Any opposed?
10
                      [WHEREUPON THE MOTION MADE AND SECONDED WAS
                      VOTED ON AND CARRIED.]
11
12
     CHAIRMAN MURRAY:
                                We'll move to the committee
13
                      reports. We have new Chairman of the Budget
14
                      and Finance Committee.
15
     MEMBER O'CONNOR:
                                He just gave the report.
16
                      Obviously these are very preliminary on the
17
                      revenue side. Preliminary as he indicated
18
                      because the first cut through is a 10
19
                      million dollar deficit approximately that
20
                      will be worked down through the budgeting
21
                      process. It appears to be much on the
22
                      revenue side and the enrollment side.
23
                                The level of expenses is, as
24
                      always, under control. So I think it's --
25
                      we'll be meeting again within the next three
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		11
1		weeks.
2	CHAIR MURRAY:	Okay. Student Success.
3	MS. GAMBINA:	We didn't have a meeting.
4	CHAIRMAN MURRAY:	Okay. Belinda is not here so
5		we'll skip to Governance.
6	TRUSTEE CANARY:	Thank you, Mr. Chairman.
7	CHAIRMAN MURRAY:	Just for the record, Belinda's
8		absence is excused since I believe it's her
9		daughter's wedding in Hawaii.
10	INTERIM PRESIDEN	T PETRIZZO: I didn't see the
11		invitation for the Hawaii wedding, though.
12	TRUSTEE CANARY:	Congratulations. The Governance
13		Committee met on Tuesday, February 18,
14		because of the holiday. Present was myself,
15		Chairman Murray, Trustee Morgo, Trustee
16		Coverdale, Chris Adams, Alicia O'Connor,
17		Gail Canahan and Trustee Sanders joined us
18		by mobile, by phone.
19		Deputy General Counsel Alicia
20		O'Connor and Vice President Adams updated
21		the Committee on recent meetings with the
22		Sons of Italy regarding this summer's Mother
23		Cabrini Festival. The group discussed
24		possibly permitting the Sons of Italy Lodge
25		to utilize the Grant Campus this year only

for a reduced fee paid to the College coupled with permitting the College's Office of Student Affairs to have a presence at the festival for student recruitment purposes which would provide a benefit to the College.

Once an arrangement has been agreed upon between the College and the Sons of Italy, it would need to go to the full Board via resolution to be approved at an upcoming meeting. So those discussions are ongoing.

As a result of the discussions

from the January 16 Board of Trustees

Meeting, DGC O'Connor spoke with Vice

President Araneo, Drew Fawcett and Steve

Alberti regarding marketing efforts to

publicize the use of our facilities.

We distributed a marketing brochure that was used back in 2017 with information about the different spaces College-wide that can be rented by outside groups.

The field house on the Grant

Campus is booked most weekends with April

and September historically being the slower months. While gym memberships are doing well at the Eastern Campus Health and Wellness Center, there is not a lot of

It was suggested that a digital marketing may be the best way to publicize the availability of the Health and Wellness Center's pool, gymnasium and other spaces.

Discussion was then had about the College reaching out to other organizations to publicize the availability of the Health and Wellness Center such as Suffolk County Department of Economic Development, Discover Long Island, Hampton's Visitor's Council, the Long Island Wine Council, Hyatt Hotel in Riverhead and Southampton Inn, the new Canoe Place Inn which is expect to reopen in the

So agenda items for the March Governance Committee Meeting will include the Mother Cabrini Festival updates and updates on the continued efforts to do marketing efforts to publicize the use of our facilities. Next meeting will be held

		14
1		on March 16 which is a Monday. That's my
2		report, Mr. Chairman. Any questions
3		anybody?
4	CHAIRMAN MURRAY:	No. I would just like to
5		compliment the Governance Committee as, you
6		know, given the budget situation taking very
7		seriously the efforts to get full value for
8		the use of our facilities to contribute to
9		the College and its mission. And they have
10		been very diligent about it and thank you.
11	TRUSTEE CANARY:	You're welcome. And, again, one
12		of our few revenue generators that we have a
13		possibility to generate revenue. I know the
14		County Legislators sometimes don't make it
15		easy for us, but we want to be able to go
16		back to the future budget meetings with the
17		Legislature and say, guys, we get it. And
18		we are doing our best and we are trying.
19		So, thank you, Mr. Chairman.
20	CHAIRMAN MURRAY:	Personnel Committee.
21	TRUSTEE DELEON-LO	OPRESTI: Personal Committee met on
22		Thursday, February 13, 2020 at 5:30 p.m. in
23		the President's Conference Room, NFL
24		Building. Present were myself, Chair
25		Murray, Trustee Shirley Coverdale. We were

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1		Planning process be provided to the full
2		Board of Trustees.
3		Based on previously identified
4		areas to explore for improvements in and
5		revision to the existing Presidential
6		Evaluation Process, the Committee requested
7		that a revised draft of the College's
8		Guiding Principles for the Presidential
9		Evaluation Process policy be presented for
10		review at its next meeting.
11		The Committee will scheduling its
12		next meeting to take place in March. And we
13		adjourned the meeting at 6:35 p.m.
14	CHAIRMAN MURRAY:	Any questions? [NO RESPONSE].
15		Thank you, Gemma. I don't think we have a
16		facilities committee meeting report.
17	INTERIM PRESIDEN	T PETRIZZO: No.
18	CHAIRMAN MURRAY:	That's something we have to work
19		on.
20		The Foundation, I know Bell is
21		not here, Sylvia?
22	DR. ARANEO:	Thank you, Chair Murray and
23		Members of the Board of Trustees. Similar
24		to the Association, the Bonadio Group
25		concluded it audit of the Foundation for the

1 year ending August 31, 2019. They will issue an unmodified clean opinion with no 3 material weaknesses and no adjustments. The Foundation team maintains constant contact with a Suffolk Federal 5 6 Credit Union partners. We participate in monthly conference calls to review the status of our agreement deliverables which currently total over 40 category items. 9 10 2020 will include the design and 11 implementation of a new exterior LED sign 12 along Nicolls Road on the Ammerman Campus in 13 Selden. 14 Directional signs were installed 15 on Monday on this campus to provide 16 way-finding guidance to the Suffolk Federal 17 Credit Union Arena. I am also happy to share the Save the Date card for the 18 19 Foundation's upcoming 2020 annual golf 20 outing. 21 We will be honoring Foundation 22 Board Member Steven Milner, founder and CEO 23 of US Mortgage Corporation on Monday, June

25 CHAIRMAN MURRAY: Thank you very much. Student

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15th at Southward Ho in Bay Shore.

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1		Trustee questions? You've probably given
2		some of your report already.
3	TRUSTEE GAMBINA:	To start off, Trustee Priscilla
4		Zarate and I attended the ASL Graduation
5		which is a really big moment. It's English
6		as a Second Language. It was a really
7		moving ceremony. I know it left us in
8		tears. But it was great to see their
9		stories and how far they have come in our
10		programs.
11		We had a Tri-campus Student
12		Government Meeting with the Board of
13		Trustees. I appreciate everybody who came.
14		It was a two hour meeting, so I know we
15		can't go over everything that we talked
16		about. But it was a great chance for us to
17		tell you directly what we do on an everyday
18		basis. And you got to meet the student
19		government we appreciate that.
20		I was able to attend the Black
21		and Puerto Rican Caucus. It was great
22		learning experience. I was the little
23		nervous standing up there but I'm really
24		proud of the student government and what

they do. We also had a student government

		19
1		leadership trainings over the break with the
2		Tri-Campus leadership, which not just
3		student government but we just do
4		activities.
5		We had a keynote speaker who went
6		over how leadership works, how we can use
7		that effectively in peer mentoring while
8		working on campus with student leaders. And
9		I actually attended the ATCC Conference
10		which was a great experience. I learned a
11		lot about the position we all hold and how
12		important it is.
13		I also learned a lot about around
14		the country how they have different roles in
15		their institutions. So, yes, that's my
16		report. Thank you.
17	CHAIRMAN MURRAY:	Theresa, you want to update us on
18		the Presidential Search?
19	TRUSTEE SANDERS:	Sure. With the Presidential
20		Search we are on time, on schedule, moving
21		forward. We will be moving towards some
22		interviews and we will be back to give you
23		another update.
24	CHAIRMAN MURRAY:	I'm glad to hear we are moving on
25		schedule.
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1	TRUSTEE SANDERS:	Yes.
2	CHAIRMAN MURRAY:	Any questions for Theresa.
3	TRUSTEE SANDERS:	No.
4	TRUSTEE MORGO:	Well done.
5	TRUSTEE CANARY:	She'll have to kill you.
6	CHAIRMAN MURRAY:	For the Chair's Report, I want to
7		just follow up on what Kaitlyn said. We did
8		have a meeting with Student Government. A
9		number of trustees attended. I found it
10		very informational to me and to understand
11		what's going on with the student government
12		and students in general. And I think it's
13		good for us to hear firsthand.
14		The only other comment is with
15		regards to the budget process as has been
16		expressed. It's going to be a difficult
17		process, but it tends always to be. I am
18		confident we will work forward. And I do
19		appreciate the efforts of Lou and the
20		Administration in reducing expenditures to
21		the extent that they have.
22		And then as Kevin mentioned, the
23		deficit is really driven by things that are
24		out of our control, especially not
25		totally out of our control, but enrollment.

		ZI
1		And that's a lot of the demographics of the
2		school has been very aggressive in trying to
3		implement programs to keep and maintain
4		enrollment. And we're hopeful that that
5		will pay off and then we do need the help of
6		our Governmental friends in both Albany and
7		Suffolk County.
8		And we're continuing to make sure
9		that they are aware of that. But it's a
10		process that we go through every year. We
11		seem to make it through it every year and I
12		assume this year will be no different.
13	TRUSTEE MORGO:	It might be worthwhile to talk
14		about the marketing efforts to increase
15		enrollment. I don't know, Chris, is it
16		premature to talk about what you are working
17		on with Stony Brook? Because that is very
18		significant.
19	DR. ADAMS:	Sure, it is a little premature,
20		but I will
21	TRUSTEE MORGO:	Well, I don't want to let any
22		proverbial cat out of the bag.
23	DR. ADAMS:	You know how secrets are. We'll
24		leave it at that. But if you recall about
25		last year, Lou and a couple of Trustees got
I		

an article about Binghamton and Broome Community College partnering where students that were not accepted by Binghamton could go to Broome.

> They had a cohort of about 200, 250 students and if they held up their end Degree, they would be automatically admitted to Binghamton. So we reached out to Stony Brook, and after about a year, they finally have come to us saying they want to talk to

> their losing juniors and seniors and they want transfers coming in. So Matt Whalen who is the Senior Vice President over there president of Caldwell University. I used to work with him at Hofstra when he was in loan

> wants to get a deal done before he leaves in June. So we'll be meeting over the next two weeks; myself, Dr. Beaudin, Lou Petrizzo, Joanne Braxton, a couple of our other

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                      missions individuals to help. So we have
                      that going on.
 3
                                And then the other thing that I
                      wanted to just kind of keep to myself at
                      this point.
 5
 6
     TRUSTEE MORGO:
                                You can keep anything you want to
                      yourself.
     DR. ADAMS:
                                Thank you.
                                Seriously. This is not your
     TRUSTEE MORGO:
10
                      confession. But the thing is, I think this
                      was a very significant initiative.
11
12
                      started I think at Budget and Finance
13
                      Committee Meeting as a matter of fact. So
14
                      anything that can a done to increase our
15
                      revenue is a good thing. So I don't see any
16
                      downside.
17
     DR. ADAMS:
                                No, there's none.
18
     TRUSTEE DELEON-LOPRESTI: What has the experience with
19
                      Binghamton and Broome? Has it increased the
20
                      revenue for that community college?
21
     TRUSTEE MORGO:
                                For Broome?
22
     TRUSTEE DELEON-LOPRESTI: Yes.
23
     TRUSTEE MORGO:
                                It's increased the enrollment
24
                      which increases the revenue. SUNY Broome,
25
                      by the way.
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1	TRUSTEE DELEON-L	OPRESTI:	That's very exciting.	
2	TRUSTEE COVERDAL	E:	SUNY Suffolk.	
3	TRUSTEE MORGO:		Yes.	
4	CHAIRMAN MURRAY:		Yes.	
5	TRUSTEE CANARY:		Again, I think very very	
6		significa	nt for this again goes back to ou	r
7		friends i	n the Legislature, both State and	
8		County, t	o say, Guys, we are trying to do	
9		what we c	an do. It's really out of our	
10		control a	t the moment. But this is the	
11		perfect e	xample of thinking outside and	
12		seeing a	successful program somewhere else	,
13		bringing	it here.	
14			If we get a couple hundred more	
15		students	out of that, that's great, that i	S
16		gold. So	thank you.	
17	TRUSTEE MORGO:		You'll hear Gordon and I often	
18		talk abou	t our friends in the Legislature,	
19		getting t	o them because of the annual budg	et
20		process.	There are other efforts being	
21		made. On	e that is also significant, I don	' t
22		think it'	s a secret, is trying to staunch	
23		the flow	of Suffolk students to other	
24		community	colleges and all those efforts	
25		directed	for all the right reasons.	

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1	TRUSTEE SANDERS:	I have a question. Are there any
2		efforts to use this model for like St. Joe's
3		or any of the other
4	DR. ADAMS:	We actually have articulations
5		with St. Joseph's and a number of other
6		institutions on Long Island. But this is a
7		little bit different where this would be a
8		guarantee that all the students that they're
9		not accepting, that they would not only give
10		us a cohort of students, but also they would
11		send us all the students that were not
12		accepted so that we could be it wouldn't
13		just be the 200 or so that are automatically
14		get acceptance.
15		But we would get the thousands
16		that they are not accepting into that
17		institution that we would have that mailing
18		list. In particular, international
19		students. Believe it or not, we get a lot
20		of international students that come to
21		Suffolk County Community College for two
22		years then go back to Stony Brook.
23		Some fail out at Stony Brook and
24		they have an opportunity to come back, do
25		their work at Suffolk and then go back to

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Stony Brook. So there's a lot of synergies,
                      a lot of relationships that can be built.
     TRUSTEE MORGO:
                                Gem, SUNY Broome I think has
                      dorms, so...
     TRUSTEE DELEON-LOPRESTI: Oh, okay.
     DR. ADAMS:
                                Yes, they do.
    TRUSTEE SANDERS:
                                That's a difference.
     DR. ADAMS:
                                But we have also talked about
                      they are earmarking some spaces for us so
10
                      that they would be, you know, part of this
                      cohort if you livedo n campus at Stony
11
                      Brook, you would be enrolled at Suffolk but
12
13
                      could live on campus at Stony Brook, so...
14
     TRUSTEE COVERDALE:
                                Oh, that's good.
     DR. ADAMS:
15
                                As an idea that we talked about.
16
    TRUSTEE MORGO:
                                Thank you, Chris.
17
    DR. ADAMS:
                                You're welcome.
18
    TRUSTEE CANARY:
                                As a followup to that, it just
19
                      popped into my head. SUNY Farmingdale has
20
                      dorms, too. If they had any vacancies
21
                      there.
22
     INTERIM PRESIDENT PETRIZZO: Totally different attitude there.
23
     TRUSTEE CANARY:
                                Okay. Never mind.
     DR. ADAMS:
24
                                But Westbury is always on the
25
                      horizon.
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INTERIM PRESIDENT PETRIZZO: Yes, Westbury. And we have developed -- they DR. ADAMS: have a transition themselves coming up so I think there's some synergies working with Old Westbury as well. And, of course, what 6 Trustee Morgo talked about, the number of students that are going out of county is criminal frankly. So if we can continue to work on 9 10 that and we have a couple ideas that will safe the Towns approximately 14 million 11 12 dollars being paid from the Towns to 13 community colleges outside of Suffolk. 14 And it's not just FIT or Nassau, 15 it's community colleges all over the state. 16 Part of it primarily is that they residence 17 halls, but we have some ideas on what we can 18 do to bring those students back. Thank you. 19 CHAIRMAN MURRAY: Great. Thank you. 20 So with that, let's go to the 21 President's report. 22 INTERIM PRESIDENT PETRIZZO: Sure. Just a couple of updates 23 before we have our presentation on the 24 status of the strategic plan. The County 25 Executive's Office has signed off on the AME contract and the Faculty Association Contract. The Faculty Association Contract should now go before the County Legislature for approval. The AME contract still has to be approved by the members. We are hopeful that that can take place in the first couple of weeks in March and then that can follow the FA contract to the County Legislature.

We were informed today, and very proudly so, that the Arbor Day Foundation has honored the College for the fourth consecutive year for the Tree Campus USA designation. So congratulations to our sustainability folks and to the campus deans, each of whom work on that project

Professional Development Day. The theme this year is following on our enrollment and our persistence issues. The theme is Pathways to Completion and for Completion. And all of the breakout sessions and the keynote address will be aimed at strategies and practices for increasing student persistence and student completion.

Next Friday there will be a meeting of the presidents of Stony Brook, Farmingdale, Nassau, SUNY Maritime and us, SUNY Suffolk, on offshore wind. And the purpose of the meeting is to collaborate and to try to work together with the Orsted Funds that have been pledged for offshore wind training and the SUNY funding that was given to Farmingdale and Stony Brook.

Between those two funds, there's approximately 30 million dollars. Our idea is not the reinvent the wheel, have us do something different than what Stony Brook and Farmingdale are doing. And to kind of partner with the other SUNY Colleges to make offshore wind training a SUNY project on Long Island.

Interestingly SUNY Maritime is interested in that and given the nature of the offshore wind where the work is done, we're very happy to see them stepping up and being willing to partner with us. So that will be a meeting to try to find the synergies and to find the collaboration and to try to put not only our heads together,

With our reserve balances on the

decline, we are getting a little nervous

with that, so we are looking at going out

and buying some liability insurance to kind

of cut down on our retention, maybe put it

into the one to two million dollar category

which would be much easier for us to deal

with and to see what the cost would be to

get some insurance for the other two to

three million dollars.

So, also a strategy to try to hold us harmless as much as possible because you never know when these cases are going to pop up and you never know how they are going to come about and we don't want to be surprised.

So, just a couple of things that
we are working on in addition to the budget.
Today we have asked Dr. Pederesen and the
folks from OPIE. Ted Koukounis is his
cochairman of the Strategic Planning Council
to give an update on where we are on
strategic planning to kind of clue you in on
some of the work that's being done and to
give you an idea of where you're going to it

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1		into this process and when you are going to
2		be brought into the process to participate.
3		So, Dr. Pederesen, if you would.
4	DR. PEDERSEN:	Good afternoon, Trustees. I
5		would like to introduce Ted Koukounas who is
6		cochair of the Strategic Planning Council
7		with myself. The Strategic Planning Council
8		is about 40 something members that are
9		spread throughout the College, guild
10		members, FA members, exempts, staff members.
11		This year we did not have a
12		student, in the past we have. And they kind
13		of guide our plan processes both our
14		operational planning processes to hold us
15		accountable and Strategic Planning process
16		es. Kaliah Greene, who is the Executive
17		Director of the Office of Planning and
18		Institutional Effectiveness, she works with
19		me.
20		She took the lead on much of what
21		we are going to see today. So I have been
22		told a brief, a brief discussion so I will
23		try to keep it that way. And I also know
24		that I talk very fast so I'll try to not do
25		that.

Okay. Sometimes people don't really know that strategic plans in higher education usually consist of a mission statement, a vision statement, institutional goals which are the kind of primary aims that guide our planning, most people are familiar with mission and vision statements, and then measurable institutional objectives which are steps or actions that we use to reach our goals.

And the important thing here is that they are measurable. This is one of the things that the Personnel Committee was interested in, using only some of those measurable pieces to work in terms of presidential evaluation. Many also include a statement of institutional values, which are guiding principals. They're usually not measurable and I'll show that when we get to them.

And then key performance indicators. And these are metric. These are things that we can actually use to say, for instance, retention would be one of them. The higher our retention rates are,

the more we are keeping the students which is great for not only our mission but also for our budget.

The Strategic Plan is a guidance document for the College's integrative planning process. And those of you who have been here for a few years know that the integrative planning process is really what we use to keep us in compliance with our accreditation agent, Middle States. But it is also a compliance document. And most people don't understand that this is something that we are mandated to do, required by the State Education Department, by SUNY and by Middle States that we have a Strategic Plan.

And when we look at Middle States standards, you would see that the number one standard that is mission, goals and planning. Middle States requires a regular review in updating the strategic plan. The last review and revision was in 2012. The mission statement was reaffirmed. There was not a recreation of a new mission statement but the mission statement was reaffirmed by

1 all involved.

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Coordinating the Strategic Planning process is the purview of the College's Strategic Planning Council counsel. And, again, that's a representative group of people from across the College.

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see it go.

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We conducted final review of focus group transcripts. We have tons of focus groups which you'll see in a second, May 2019 to August 2019. We created a Blackboard Community for the Strategic

1 Planning Council to access information to 2 allow for discussion. We wanted it to be a 3 transparent process as much as we could. We presented updates and 5 preliminary focus group analysis to 6 Strategic Planning Council and provided final focus group and online survey written

participate.

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This is probably the most important slide that you will see today. With the focus groups, the SWOTs, discussions online survey participants, we had 432 students

report for the Strategic Planning Council.

Most of these were through focus groups. We had 15 focus group facilitators that sat down with groups of students to ask a series of questions about how they felt about the College. We had 130 faculty members, not including the 400 that participated in the SWOT, 130 faculty members, full time faculty members, that's about a third.

So that's a really really good representation. Staff and administration we had 56. And community partners, we reached

1 out to people in the community with whom we work whether it be High School people, people in the community, church people, all sorts of different folks who have a relationship with us.

cost, being close to home, opportunities to work and go to school at the same time.

But there were some other things that had to do with really good programs and things that we offer that we might kind of take for granted. All focus groups were recorded, transcribed and then they were coded to see what were the themes that were coming up most prevalent? Material gathered

This draft document is being sent out to all will be for two weeks up on a Survey Monkey survey where people can come back and tell us what they feel about it. You can see

suggested; excellence, engagement, service, transparency, hospitality, belongingness and acceptance and continuous improvement.

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can see that some of those values there are really worthy values but many of them are difficult to measure.

that might be a difficult to measure but are really important to the College to institutional goals which are much more measurable. So we have here student academic achievement, student growth and opportunity. Originally these were both one goal. But they were broken out as a result of suggestions by the Strategic Planning Council to kind of give academics its kind of highlight what we do here academically and then what we do to support students as well.

Community engagement, value,
access and sustainability, communication,
diversity, inclusion and equity. And my
favorite, institutional effectiveness on the
bottom. You can see that they're pretty
similar to we have had before. We have
broken them out a little bit to give a
little bit more kind of an understanding of
what we're trying to do so when we have

student academic achievement, we're going to focus on academics rather than just student

And here we have the goal descriptions. And so you can see, I'm not going to go through all of them for you, but to offer quality academic programs to attainment of their educational goals. from this goal description, we would develop

Objectives which are things we are going to implement this. We are going to do these things in order to achieve this goal. And then we have key performance indicators that we come back and measure the success of that. And that's what my office does. We present that to the Strategic

report of Institutional Effectiveness that talks that about how we did with all of those measures, all of those different metrics, key performance indicators for the previous year. We use that -- we send that

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to Middle States, something to show that we

The next steps, the values and

review, amend as necessary and approve it.

the draft to the interim president and the cabinet before it is sent to the Board of

We had hoped to kind of do focus groups with you over last summer and then to spend some time with you on your retreat day in November, but your agenda was kind of packed. So we want to kind of hear from

But here's where you will be able to come and say, okay, we're going to review it, we're going to look at it. We're going make recommendations, if you want to make recommendations, suggestions. The last time around, remember that we did this, the Board diversity was added. It started with five, it's six goals, diversity was added and that

The remaining components of the Strategic Plan, the institutional objectives and the key performance indicators will be added by the Strategic Planning Council after BOT input, after you have input on

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1		goals, values and so forth. And then the
2		BOT will get the final document for
3		discussion in June. It is hoped that the
4		Plan can be approved at the August BOT
5		meeting. And then it would be implemented
6		September 1. And this is a really great
7		time for this to happen.
8		Because, if we are having a new
9		president come in, this is now the community
10		being able to hand over a plan to the new
11		president and say, this is what we feel.
12		This is the direction we think we should go
13		in. And please put this into practice. So
14		it's really a terrific time for this to be
15		happening here at the College.
16		And you can see that there are
17		some pieces that certainly could be used in
18		an evaluation process as we move forward.
19		Any questions?
20	TRUSTEE CANARY:	What is SUNY's role in this? Do
21		they review this document? Do they have any
22		role at all in that?
23	DR. PEDERSEN:	No. Basically what happens is
24		that we have to provide to the State
25		Education Department, provide it to SUNY
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basically it's a checklist type thing that
                      we have it done. Where it really gets
 3
                      looked at is by Middle States.
                                Middle States is the one who
                      comes in and whenever we have a degree or
 6
                      accreditation process, they'll come in.
                      Again, the first standard is mission, goals,
                      objectives. All of that of the seven,
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                      that's how primary they take it.
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                      something we have to publish. We have to
                      have it on our website. We have to have it
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12
                      available to everybody. So it's really the
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                      Middle States accreditors that look at it
14
                      deeply.
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     TRUSTEE CANARY:
                                Thank you.
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     DR. PEDERSEN:
                                Thank you.
     INTERIM PRESIDENT PETRIZZO: And I just want to thank the
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18
                      cochair of that committee, Ted Koukounas
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                      for all your work. And, of course, the
20
                      Executive Director who has done most of the
21
                      work that was up on the screen, Kaliah
22
                      Greene.
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     DR. PEDERSEN:
                                She hasn't done most of it, a lot
24
                      of it.
25
     INTERIM PRESIDENT PETRIZZO: I was going to say work you were
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1		taking credit for but I didn't I was trying
2		to be nice. Thank you, Kaliah.
3		That concludes my report.
4	CHAIRMAN MURRAY:	Thank you. So next on the agenda
5		is roundtable. Anybody have anything?
6	TRUSTEE GAMBINA:	I'm sorry, I forgot. On April 24
7		we have Take Back the Night which we are in
8		the planning process. It is an event to
9		promote or help victims of violence. So we
10		do a walk and then we have a whole event
11		where we give them an opportunity to speak
12		and just have a safe space.
13		And also we had on February 6 the
14		Battle of Long Island which is Nassau County
15		versus Suffolk County. We had a few members
16		of the Board and administrators there. It
17		was really a nice event even though we
18		didn't win, we are really proud of the
19		players for doing their best.
20	CHAIRMAN MURRAY:	Thank you. Anything else on
21		roundtable? [NO RESPONSE]. If not, I would
22		like to request a motion to enter into
23		Executive Session to discuss new litigation,
24		pending litigation and the proposed lease of
25		real property by the College.

OFFICIAL BOARD OF DIRECTORS MEETING MINUTES

PROCEEDINGS AND VERBATIM DISCUSSIONS OF
THE BOARD OF DIRECTORS OF THE SUFFOLK
COUNTY COMMUNITY COLLEGE ON THE 20TH DAY
OF FEBRUARY, 2020 AT 4:05 P.M., AT SUFFOLK
COUNTY COMMUNITY COLLEGE, GRANT CAMPUS,
LEARNING RESOURCE CENTER, BOARD ROOM,
BRENTWOOD, NEW YORK.

PRESENT:

LOUIS PETRIZZO, ESQ.
Interim President

BELINDA PAGDANGANAN, Member (Absent)
GORDON D. CANARY, Member
THERESA SANDERS, Member
KEVIN M. O'CONNOR, Member
PRISCILLA ZARATE, Member
KAITLYN GAMBINA, Student Member
E. CHRISTOPHER MURRAY, Chairperson
JAMES MORGO, Member/Vice Chairperson
SHIRLEY E. COVERDALE, Member/Second
Vice Chairperson

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1	CHAIRMAN MURRAY:	Okay. We are now sitting as the
2		Board of Directors. I'll ask for the
3		approval of the minutes for January 16, 2020
4		Board of Directors Meeting. Any discussion?
5		If not, is there a motion to approve the
6		minutes.
7	MEMBER DELEON-LO	PRESTI: Motion.
8	MEMBER CANARY:	Second.
9	CHAIRMAN MURRAY:	All in favor?
10		[WHEREUPON THE MOTION MADE AND SECONDED WAS
11		VOTED ON AND CARRIED.]
12		I would like to call Vice
13		President of Student Affairs,
14		Dr. Christopher Adams to present the
15		Association financial reports.
16	DR. ADAMS:	Good afternoon, Chair Murray and
17		Members of the Board of Directors. I want
18		to bring your attention to the financial
19		report December 1, 2019 to January 30, 2020.
20		You have them in your packets. It was also
21		e-mailed to you yesterday.
22		So I'm very happy to report that
23		in all of the cost centers within the
24		Association were operating in the positive,
25		or trending positively, with the exception

of the Peconic Cafeteria. If you recall, we made the strategic decision to change the employee when he was the hired who was a college employee at \$126,000 salary and put it under the Association.

So we're going to see over the couple of months probably trending in the red in its various accounts. However, we have fund balance within the Association that should take care of any monies that we

I'll be working with the campus leadership at the Eastern Campus to make sure that we are cutting our expenses and that we are operating. And I'm hopeful that once the Health and Wellness Center, we start marketing that facility a little bit more, we'll be able to use that facility to make money in the Peconic Cafeteria.

So I'm hopeful over the next couple of months that we'll begin to trend positively with that. Is there any questions concerning the financial report for the Association? [NO RESPONSE].

Okay. I want to bring to your

		4
1		attention a couple of developments that
2		happened over the last month since the last
3		time we met.
4		We had a conference call with our
5		auditors. And I will defer to Chair Murray
6		who was on the conference call to talk about
7		the 18-19 audit.
8	CHAIRMAN MURRAY:	Sure. We did have a call with
9		the auditors. We are going to get a clean
10		audit letter, which is a good thing. And
11		also there are no comments or material
12		deficiencies in the report. And in all, it
13		was a very positive presentation.
14		And we will be giving the audit
15		sometime in the near future and hopefully
16		will vote to accept it and that's it.
17	DR. ADAMS:	To give the Board of Director
18		Members a contrast, in 2014 when I first
19		became the vice president I inherited
20		management letter with 21 deficiencies
21		within the Association. And because of
22		Barbara Hurst and members of the campus
23		leadership, since then we have had very
24		clean audits. So that's a credit to
25		everyone in this room including our Board of

		5
1		Directors that passed a number of policies
2		and procedures to make a clean audit. And
3		we will continue to do that for many years
4		after.
5	MEMBER MORGO:	Congratulations. Very good.
6	DR. ADAMS:	Thank you. I appreciate that.
7	CHAIRMAN MURRAY:	Very good job.
8	DR. ADAMS:	I also want to bring to your
9		attention that we had two outstanding bus
10		trips to Albany. I'm going to defer my time
11		to Student Trustee Kaitlyn Gambina who was
12		part of those two trips and talk a little
13		bit about those Association sponsored trips.
14		And, of course, our newest trustee, Trustee
15		Priscilla Zarate who was on the advocacy
16		trip to Albany on February 5. So, Trustees?
17	MEMBER GAMBINA:	I'd like to introduce you to some
18		people that were on the trip. Do you guys
19		want to come up?
20		I'm Kaitlyn Gambina, as you all
21		know.
22	MS. WYNN:	Hi, I'm is Erin Wynn. I'm the
23		Student Government President at the Ammerman
24		Campus.
25	MS. DYLAN:	Hello. I'm Delina Dylan. I'm

		6
1		the secretary here at the Grant Campus.
2	MR. DURAN:	Hello. My name is John Duran.
3		I'm the SGA President here at the Grant
4		Campus.
5	MEMBER GAMBINA:	Okay. On February 4 we went up
6		to Albany or Higher Education Advocacy Day
7		through Suffolk. We got to meet with a lot
8		of our local officials and elected
9		officials. These are three of the many
10		members that joined use. We also went to
11		the Black and Puerto Rican Caucus with
12		Theresa Sanders, we appreciate that.
13		It was a great educational
14		experience and we got to speak and actually
15		got listened to.
16	MS. WYNN:	Yes. We learned a lot about how
17		the higher education system works. And we
18		got to use our voices to advocate for our
19		school system, so it was just a really good
20		experience to be able to talk to senators
21		and elected officials and kind of tell our
22		stories so they understand who they are
23		speaking on behalf of when they are making
24		these decisions.
25		And then, the Black and Puerto

1	Rican Caucus was, again,	another great
2	experience where we were	able to go up and
3	voice our opinions.	

Also I thought it was really listening and responding back, but we got to

1 Advocacy Day this year but I was able to make it to Black and Puerto Rican Caucus, 3 which is my second time, I went last spring. And it was still a great time being there, able to hear some senators, so Kevin Parker, 6 and he was able to talk to us about issues that we were wondering like the new bail reform that came out, seeing what it was 9 from the perspective of a senator, voicing 10 our opinions about it. 11 Hearing about -- just being able 12 to speak about things we hear on the island 13 about black communities, Hispanic 14 communities, what help is that, you know --15 what can State do to help those communities 16 out. And it was just very interesting 17 seeing their perspective. 18 And also actually you can tell 19 they saw -- they were hearing, like hearing 20 our voices, seeing that we cared. And it 21 was just a great experience overall. MEMBER GAMBINA: 22 We also got the chance to see how 23 our New York Budget System works and we got 24 to talk about basically funding all things

going on at Suffolk. It was just a great

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1		experience. And we appreciate everybody who
2		organized it for us. Thank you, guys.
3	DR. ADAMS:	I have to just tell you one funny
4		story. Erin, if you can just come up one
5		second. So, this is the famous Erin Wynn we
6		had the opportunity to meet with Ken
7		Lavalle, the Senator who is the minority
8		leader of the Higher Education Committee.
9		And we were talking.
10		And Erin was really giving the
11		full court press because we had done a civic
12		engagement experience on the bus ride going
13		up. And Senator Lavalle said, Hey, this is
14		my last year. I'm retiring. Suffolk is my
15		favorite college. And Erin just kind of
16		tapped him on the shoulder and said,
17		"Senator, we just need one more year from
18		you. One more year." So this is the famous
19		Erin Wynn.
20		Thank you very much thank you.
21	MEMBER CANARY:	The report I got back from
22		Senator Boyle was the students where
23		impressed that he knew me. I tried to had
24		brief him. I said, Senator, don't embarrass
25		me now. Full attention here.

*		10
1	MEMBER GAMBINA:	Hopefully he mentioned it. I
2		appreciate you all for the very hard work.
3	MEMBER ZARATE:	I just want to add. I want to
4		congratulate the students because the
5		leadership skills that they demonstrated on
6		that day and the stories that they shared,
7		not only on behalf of themselves but also on
8		behalf of all students.
9		And they were right. The
10		officials were on the same page of these
11		students, you know, focusing on the
12		student's needs. And with the same ideas in
13		terms of funding for our schools. So it was
14		great to see that they had an ear for our
15		students, that they were listening carefully
16		and that they were on the same page with
17		regards to what our students need
18		financially to support and be able to attend
19		school.
20		So I want to congratulate and
21		commend you for your leadership skills.
22	INTERIM PRESIDEN	T PETRIZZO: Great.
23	CHAIRMAN MURRAY:	Great.
24	MEMBER SANDERS:	It was a blast as usual. We
25		ended up this year with 64 people. So each

		11
1		year it's growing and growing. And I'm glad
2		you pointed the diversity because Long
3		Island doesn't always have a great
4		reputation for diversity and then all of the
5		sudden they see our students because they
6		go they think different of Long Island.
7		Our issues do overlap with a lot
8		of the other issues. So we do want to thank
9		them for paying attention to our student's
10		diverse needs. So Suffolk is again you
11		know, every time they took over Hastings'
12		office again, the Senator's desk just a
13		little bit. But it was really good, so
14		thank you for the partnership.
15	CHAIRMAN MURRAY:	Thank you. Thank you.
16		That sounds great. And thank you
17		for your efforts, very critical to us.
18		Any other business for the Board
19		of Directors? If not, I would just request
20		a motion to adjourn the Board of Directors
21		Meeting and call the Board of Trustees to
22		order.
23	MEMBER CANARY:	Motion.
24	MEMBER O'CONNOR:	Motion.
25	CHAIRMAN MURRAY:	Is there a second?

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