BOARD OF TRUSTEES MEETING SUFFOLK COUNTY COMMUNITY COLLEGE Minutes

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Grant Campus
Brentwood, New York
September 20, 2018
9:09 a.m.

Stenographically recorded and transcribed by Donna C. Gilmore, a Notary Public within and for the State of New York.

- 2 APPEARANCES:
- 3 BOARD MEMBERS:
- 4 Theresa Sanders, Chair
- 5 James Morgo, Vice Chair, Trustee
- 6 Jerome J. Bost, Student Trustee
- 7 Gordon D. Canary, Trustee
- 8 Shirley Coverdale, Trustee
- 9 Gemma deLeon-Lopresti, Trustee
- 10 E. Christopher Murray, Trustee
- 11 Kevin O'Connor, Trustee
- 12 Belinda Pagdanganan, Trustee
- 13 Denise Lindsay Sullivan, Trustee
- 14 ALSO PRESENT:
- 15 Dr. Shaun L. McKay, President, Suffolk Community
 College
- 16 Louis J. Petrizzo, General Counsel, Executive VP
- 17 Alicia O'Connor, Deputy General Counsel
- 18 Carol Wickliffe-Campbell, Chief of Staff
- 19 Sandra O'Hara, Office of the President
- 20 Christopher Adams, VP for Student Affairs
- 21 Mary Lou Araneo, VP for Institutional Advancement
- 22 Paul Beaudin, VP for Academic Affairs
- 23 Gail Vizzini, VP for Business and Financial

Affairs

- 24 Sylvia Diaz, SCC Foundation, Executive Director
- 25 Andrea Dunkirk, Faculty, SCCC

1	Board of Trustees 9/20/18 meeting minutes
2	CHAIRWOMAN SANDERS: Good morning,
3	everyone. I'd like to call our meeting
4	to order, and start with our pledge.
5	Trustee Canary?
6	[FOLLOWING THE RECITATION OF THE
7	PLEDGE OF ALLEGIANCE, THE BOARD OF
8	TRUSTEES MEETING WAS CALLED TO ORDER BY
9	CHAIRWOMAN SANDERS AT 9:09 A.M.]
10	TRUSTEE CANARY: I'll ask you to
11	just remain standing for one moment, a
12	quick prayer. As you all know, we lost
13	Evelyn Rodriguez, and we need to remember
14	her and we need to say a prayer for her
15	and her family.
16	[MOMENT OF SILENCE OBSERVED.]
17	CHAIRWOMAN SANDERS: Thank you,
18	Trustee Canary. And we will move to the
19	swearing in of our new trustee, Kevin
20	O'Connor. Kevin, please step up.
21	[TRUSTEE KEVIN O'CONNOR WAS DULY
22	SWORN BY SPECIAL DEPUTY COUNTY CLERK
23	CHRISTOPHER COMO.]
24	CHAIRWOMAN SANDERS: Thank you, very
25	much, and welcome aboard, Kevin.
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1	Board of Trustees 9/20/18 meeting minutes
2	TRUSTEE O'CONNOR: Thank you.
3	CHAIRWOMAN SANDERS: We will now
4	have recognition of guests by our chief
5	of staff, Carol Wickliffe-Campbell.
6	No guests today?
7	All right. I'd like to request a
8	motion to adjourn the board of trustees
9	meeting and call the board of directors
10	meeting to order.
11	TRUSTEE CANARY: Moved.
12	CHAIRWOMAN SANDERS: I think Chris
13	is second.
14	All in favor?
15	[WHEREUPON, THE MOTION MADE AND
16	SECONDED WAS VOTED ON AND CARRIED.]
17	CHAIRWOMAN SANDERS: Thank you.
18	I'd like to request a motion for the
19	approval of the August 16, 2018 board of
20	directors meeting.
21	TRUSTEE MORGO: Minutes.
22	CHAIRWOMAN SANDERS: The minutes,
23	excuse me.
24	MS. SULLIVAN: Motion.
25	TRUSTEE CANARY: Seconded.

1	Board of Trustees 9/20/18 meeting minutes
2	CHAIRWOMAN SANDERS: All in favor?
3	[WHEREUPON, THE MOTION MADE AND
4	SECONDED WAS VOTED ON AND CARRIED.]
5	CHAIRWOMAN SANDERS: Thank you, very
6	much.
7	I'd like to introduce Vice President
8	of Student Affairs, Dr. Christopher
9	Adams, to present the Association
10	financial report.
11	VP ADAMS: Good morning, Chair
12	Sanders and members of the board of
13	directors.
14	In your packets or online there
15	should be a financial report that also
16	was e-mailed to you for the Association,
17	September 1, 2017 to August 31, 2018.
18	I'm happy to report in all the
19	various cost centers of the Association
20	everything is operating very nicely. You
21	will notice, though, in the graduation
22	account, that we did go in the red
23	approximately \$2000. The reason for that
24	is that we had more students that
25	graduated or chose to walk in the

Board of Trustees 9/20/18 meeting minutes 1 2 ceremony this year, which meant extra 3 diploma covers. We also had many 4 enhancements to the commencement 5 ceremony, thanks to the good work of Natali and Steve. For those of you who 6 7 have been in past ceremonies, there were a lot of complaints about the people up 8 9 on the stage not having enough sound and 10 video for them to be able to see. 11 made those enhancements to the ceremony, 12 and it seemed to be very positive for this cycle, so that's one of the reasons 13 14 why we're in the red in that account. 15 However, we do have reserves so that when 16 the audited financials happen in December 17 we will be able to use the reserves to 18 clear up that account. 19 So very happy to report that in the 20 Association everything is going really well. We do have some invoices that have 21 22

not been paid as of yet, they came in the last week of August, so some of these balances when I do submit the final financial reports after they are audited

23

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Board of Trustees 9/20/18 meeting minutes
these accounts will go down somewhat to
pay for those invoices that have come in.
Are there any questions so far in
the Association August 31st report?
Okay. And I also do not have any
resolutions on the board of directors
side as well, so thank you, very much.
CHAIRWOMAN SANDERS: Thank you,
Dr. Adams.
There's a question?
TRUSTEE CANARY: Not a question,
just a thank you.
I want to thank you again for
bringing the students Saturday. We had
our International American Littoral
Society Beach Cleanup that Senator Boyle
sponsors each year. Chris has been great
bringing the students. We had, like,
what, 30 students that joined us, and I
just want to thank him for that effort in
getting the kids involved, our students
involved.
VP ADAMS: Thank you.
CHAIRWOMAN SANDERS: Thank you, very

1	Board of Trustees 9/20/18 meeting minutes
2	much.
3	I'd like to request a motion to
4	adjourn the board of directors meeting
5	and call the board of trustees meeting.
6	TRUSTEE MORGO: So moved.
7	TRUSTEE O'CONNOR: Second.
8	CHAIRWOMAN SANDERS: Moved and
9	seconded.
10	All in favor?
11	[WHEREUPON THE MOTION MADE AND
12	SECONDED WAS VOTED ON AND CARRIED.]
13	CHAIRWOMAN SANDERS: I'd like to
14	request a motion for the approval of the
15	minutes of the August 16, 2018 board of
16	trustees meeting.
17	TRUSTEE MORGO: Moved.
18	TRUSTEE CANARY: Seconded.
19	CHAIRWOMAN SANDERS: It's been moved
20	and seconded.
21	All in favor?
22	[WHEREUPON, THE MOTION MADE AND
23	SECONDED WAS VOTED ON AND CARRIED.]
24	CHAIRWOMAN SANDERS: I'd like to
25	introduce Vice President for Business and

1	Board of Trustees 9/20/18 meeting minutes
2	Financial Affairs Gail Vizzini to present
3	the college budget and college financial
4	records.
5	VP VIZZINI: Thank you. Madame

VP VIZZINI: Thank you, Madame
Chair.

I have been advised by the state comptroller's office that their audit of the college's information technology operations is near completion. A draft audit and the IT letter are in the draft stage and they will be forwarded directly to Dr. McKay. Each of you, as members of the board of trustees, the vice president of IT, and myself will review to determine if there are any factual errors.

The scope of the audit, if you recall, concentrated on IT operations, testing the vulnerability of the system, and the adequacy of the training of our personnel. In addition, the auditors reviewed our online banking operations, who has access to what accounts, and other checks and balances there.

Informally, the senior auditor told me

1	Board of Trustees 9/20/18 meeting minutes
2	that there were no significant findings,
3	which I was very pleased to hear. But
4	when you receive those documentations
5	from the comptroller's office, I wanted
6	you to know what they were.
7	The '17-'18 operating budget, our
8	office is paying the last claims that are
9	dribbling in, and we're looking forward
10	to closing the '17-'18 year. The outside
11	auditors should begin their field work
12	probably in November, early December.
13	You have the projections from '17-'18.

As I have reported before, the overall

revenue shortfall was about 900,771,

primarily in the enrollment-generated

17 areas of tuition and fees. The college

18 was fiscally prudent, we were able to

19 hold the line on expenditures and we

20 mitigated the revenue shortfall.

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Moving to the 2018-2019 operating budget, if you recall, when we put together the '18-'19 operating budget, the assumption was that enrollment would

decline, but by 1.25 percent, which

1	Board of Trustees 9/20/18 meeting minutes
2	seemed reasonable at the time. However,
3	as of the 9/17 fall enrollment report,
4	the unduplicated head count showed that
5	enrollment is at 96.7 percent of where we
6	were at this time last year, or a
7	3.3 percent drop, which is 2.05 percent
8	less than the assumptions that we made in
9	the budget and the revenue that we
10	included in the budget. So each
11	1 percent equates to a potential shortfall
12	of \$1 million. Therefore, at this time
13	we are projecting a \$2 million, little
14	bit more than \$2 million shortfall moving
15	into the '18-'19 operating budget.
16	Knowing this, Dr. McKay directed me
17	to implement Phase I of the shortfall
18	mitigation plan, which is to sweep
19	20 percent of equipment and supplies from
20	all the campus and all the central
21	administration accounts. These funds are
22	put in a contingency and cannot be spent
23	until the revenue picture improves. We
24	are also continuing our vigilance in
25	terms of our extended vacancy policy and

1	Board of Trustees 9/20/18 meeting minutes
2	the associate vice president for human
3	resources has been directed to set up a
4	protocol for the temporary hirings, and
5	she and I have collaborated on an
6	improved process requiring adequate
7	justification to move ahead with
8	temporary hires, college aides and other
9	personnel of that nature.
10	We will continue to monitor the
11	revenue and expenditures and report to
12	you, and so that we know that we keep in
13	line our expenditures with the revenue
14	that we are expected to bring in.
15	That concludes my report.
16	CHAIRWOMAN SANDERS: Any questions?
17	Thank you.
18	TRUSTEE MORGO: Thank you, Gail.
19	CHAIRWOMAN SANDERS: Okay. I'd like
20	to request a motion for the approval of
21	the college resolutions No. 2018.55 to
22	2018.58. And they are in your packages
23	and online.
24	TRUSTEE BOST: Motion.
25	CHAIRWOMAN SANDERS: We have a

1	Board of Trustees 9/20/18 meeting minutes
2	motion. Is there a second?
3	TRUSTEE COVERDALE: Second.
4	CHAIRWOMAN SANDERS: Thank you.
5	All in favor?
6	[WHEREUPON, THE MOTION MADE AND
7	SECONDED WAS VOTED ON AND CARRIED.]
8	CHAIRWOMAN SANDERS: Great. Thank
9	you, very much.
10	We will move to the committee
11	reports. Can we start with budget and
12	finance?
13	TRUSTEE MORGO: Yes. Thank you,
14	Madame Chairwoman, also known as Theresa.
15	Very quickly, we did not meet before
16	this trustee's meeting, as we've talked
17	about budget and finance has become a
18	year-long committee. We're in a meeting
19	on the 25th of this month, next Tuesday.
20	But I do want to say something about
21	where we are in regards to particularly
22	last month. First of all, I was very
23	pleased, frankly, that we had a good
24	discussion/debate about the status of
25	finances last month. I was also pleased

1	Board of Trustees 9/20/18 meeting minutes
2	that we did not have a unanimous vote for
3	the approval of the new budget. I
4	thought that was healthy and I was glad
5	that, one, a trustee took the time to
6	object to it, just so that this is all
7	in the minutes, so I don't have to go
8	over all of this but after the public
9	sector, state, and the county made their
10	contribution to our operating budget,
11	less than what it statutorily should be
12	Kevin, that will be explained at some
13	other time, it's easier if you had a
14	sense of theatre in the absurd to
15	understand it, because one-third doesn't
16	mean one-third. Nevertheless, we still
17	had a 636,000 gap and we debated last
18	month whether to take the gap from
19	reserves, increase student tuition, which
20	was off the table immediately, or to do a
21	split between savings and reserves. We
22	decided on the split.
23	The one variable always is
24	enrollment, and you just heard Gail talk
25	about enrollment. General Petrizzo

1	Board of Trustees 9/20/18 meeting minutes
2	talked about the expected surge in
3	enrollment, and we have seen that surge.
4	Chris, do you have anything to add
5	about the enrollment?
6	VP ADAMS: Yeah, I can add a couple
7	of points. Now that Gail brought you
8	down to a low I'll try to bring you back
9	to positive.
10	So if you recall at the June
11	meeting, we were approximately down about
12	9.8 percent FTE, and a lot of work went
13	in this summer. We talked about it at
14	the August meeting, and we did get the
15	old Petrizzo surge at the last minute
16	that came in, a lot.
17	TRUSTEE MORGO: I said General, I
18	didn't say
19	MR. PETRIZZO: You said old.
20	VP ADAMS: We banded together, our
21	marketing team, led by Mary Lou and
22	Andrew Fawcett, we hit the air waves,
23	Newsday, a lot of work went into working
24	with our executive deans across the three
25	campuses, and very happy that, you know,

T	Board of Trustees 9/20/18 meeting minutes
2	we made a lot of ground up in a short
3	amount of time.

However, I do want to just let you know that it does not count the Beacon program under the direction of Dr. Beaudin and Deborah Wolfson, and they've been bringing approximately 5000 students. Now, Gail will remind me always that they're not bringing in the full tuition, but on the state side we do get that FTE money. So we approximate that we'll bring up about 1 1/2 to 2 percent in the FTE, and we'll be able to hopefully share those numbers with you at the October meeting, because the census will be done and due to SUNY at that time.

So I think there are a lot of positives. We are up in first-time students. We are down in transfer and we are down in continuing. And under the leadership and direction of Dr. Beaudin that was directed by Dr. McKay to put together a report, we're going to look at

1	Board of Trustees 9/20/18 meeting minutes
2	some of the reasons why we're down,
3	approximately 844 students that we're
4	down, continuing students. We want to
5	know what happened to them; did they
6	transfer, did they stop out, was it
7	financial reasons. So we're going to be
8	investigating that. I know Dr. Beaudin
9	is working with someone in my office,
10	Dr. Patty Munsch, to develop some
11	datasets that we will go over and
12	hopefully we'll have a report to
13	Dr. McKay at the mid October or the end
14	of October to go forward.
15	So again, I don't think all is lost.
16	I think there was a lot of positives that
17	came out of this enrollment cycle. We're
18	very excited to hit the ground running
19	again with the new enrollment cycle. One
20	of the things that we've developed is an
21	online application, with our IT team,
22	thanks to Shady, our vice president of
23	information technology. I think that

will have a lot of positives for a lot of

individuals that want to come to the

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1	Board of Trustees 9/20/18 meeting minutes
2	college. That was launched on
3	September 12th. That's going to really
4	help us with a lot of things, it's going
5	to make things easier, because we in the
6	previous always had paper applications,
7	and processing paper applications there's
8	a lot of data entry. Sometimes there was
9	mistakes made. The actual online
10	application will force individuals to
11	fill out required fields, so all the
12	information that we need to consider an
13	application we can get right away. So I
14	think there's a lot of positives that
15	will come out of this enrollment cycle.
16	We are in the process now of looking
17	at a CRM system, working with our
18	colleagues. Our CRM system will really
19	help us and bring us into the 21st
20	century when it comes to our admissions
21	and doing outreach to students and
22	parents that are inquiring about the
23	institution. So I think there are a lot
24	of positives that have come out of this
25	enrollment cycle, and I think, again,

1	Board of Trustees 9/20/18 meeting minutes
2	we've just got to keep working very hard.
3	And we understand that the population of
4	high school graduates continues to go
5	down and will continue to go down across
6	Long Island, but we're doing everything
7	we can to stem that tide, and again,
8	looking, thanks to Dr. McKay, we created
9	this flex programming where students can
10	take morning classes, they can take
11	evening classes, weekend classes, and
12	also online classes in a flex scheduling
13	atmosphere.
14	So I think, again, we just have to
15	continue working hard and working with
16	our colleagues, and across the three
17	campuses banding together and working
18	really hard.
19	CHAIRWOMAN SANDERS: What does CRM
20	stand for?
21	VP ADAMS: Customer relations
22	management system, and SUNY has one,
23	actually, on state contract called Slate.
24	We can save a lot of money with going in
25	that direction, and I know that our team

1	Board of Trustees 9/20/18 meeting minutes
2	and information technology have already
3	worked together and have looked at it and
4	it really fits all of our needs going
5	forward.
6	TRUSTEE LINDSAV SULLIVAN. T inst

TRUSTEE LINDSAY SULLIVAN: I just wanted to add, I commend you, Dr. Adams, for all the work. I know that you were harassing students for a month trying to get them -- sorry, did I say harass?

VP ADAMS: Well, we call it intrusive recruiting.

TRUSTEE LINDSAY SULLIVAN: One of the things I think we may have to think about, because the enrollment situation on Long Island with regards to high school graduation rates and number of students that are graduating is not changing, it's only getting worse, and it's something that we really have to keep in mind, and I think that we really need to continuously -- and we do -- but continuously think about out-of-the-box situations where we can get more students and serve more students. College, as we

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Board of Trustees 9/20/18 meeting minutes know, is not for everyone, but we do need to produce people who are eligible to be in the workforce. So that piece, and we do that well already, and I think that's something we have to continuously develop and grow. VP ADAMS: Absolutely. TRUSTEE MORGO: Yeah, I just want to

TRUSTEE MORGO: Yeah, I just want to echo what Chris said and Denise just said. At the ACCT conference, this declining enrollment is felt by community colleges across the country for a variety of factors. As the economy improves the number of community college students declines. So that's something we see. And I want to again echo Denise; Chris, Mary Lou, the folks who have gone after new enrollment have done a really superb job in a difficult time.

Finally, I want to ask Trustee
O'Connor, you probably haven't decided
what committee you're going to serve on
yet. However, something that would seem
to be totally appropriate for you, sir,

1	Board of Trustees 9/20/18 meeting minutes
2	would be budget and finance. So next
3	meeting is September 25th, and you
4	probably would want to take a chair of a
5	committee after a while, so this is
6	something I'd like you to consider as
7	well.
8	TRUSTEE O'CONNOR: Is this the
9	ambush? Voluntarily told to.
10	TRUSTEE MORGO: Use the word
11	recruited. I hope you don't consider it
12	harassment, however.
13	TRUSTEE CANARY: May I?
14	CHAIRWOMAN SANDERS: Yes.
15	TRUSTEE CANARY: I made a statement
16	at the executive committee and I want to
17	make it publicly here today. I want to
18	thank the entire team for their efforts
19	with the advertising. As I said, I think
20	we're starting to reap benefits of a very
21	intensive advertising campaign. I think
22	that's really gone a long way towards
23	convincing parents that this is a
24	wonderful institution that they do want
25	to send their kids to. Also, I think we

1	Board of Trustees 9/20/18 meeting minutes
2	are the beneficiaries of constant media
3	attention to driving up all of the costs
4	of college and all of the college student
5	loan debt that's out there, and I think
6	that's also helping position us. And as
7	you said, when the next recession hits,
8	we're going to be well-positioned because
9	of all this great work that we're doing
10	with flex schedules and better
11	computerization and all of that, we'll be
12	much better positioned for this new
13	throng of students who are going to be
14	coming to us when the economy does
15	finally tank. We're well into like
16	12 years of a cycle.
17	TRUSTEE O'CONNOR: Pushing.
18	TRUSTEE CANARY: I'm not praying for
19	it. I mean, again
20	CHAIRWOMAN SANDERS: Prepared.
21	TRUSTEE CANARY: I don't have to
22	tell you, Kevin, you're in the finance
23	world, you know that we're pushing the
24	envelope on the cycle. So it's probably
25	going to happen, but anyway, you know,

1	Board of Trustees 9/20/18 meeting minutes
2	again, I'm not wishing it.
3	TRUSTEE MORGO: I know. I know.
4	TRUSTEE CANARY: Thank you.
5	CHAIRWOMAN SANDERS: Thank you, very
6	much.
7	Yes, and congratulations on all the
8	extra efforts. It's not easy to get
9	students to respond and be responsible.
10	So thank you, very much, for helping us
11	to close that gap.
12	We will move to our student success
13	report.
14	TRUSTEE LINDSAY SULLIVAN: Our
15	student success committee did not meet
16	this month. Our next meeting is
17	October 15th at 9:30 on the Eastern
18	campus.
19	CHAIRWOMAN SANDERS: Thank you, very
20	much.
21	Governance?
22	TRUSTEE CANARY: Well, as usual,
23	governance committee did meet on
24	September 17th, right in this room, right
25	at this table.

1	Board of Trustees 9/20/18 meeting minutes
2	TRUSTEE MORGO: Considerably colder.
3	TRUSTEE CANARY: Yes, and now I'm
4	sweating. The pendulum swings.
5	So myself, Chairwoman Sanders, Jim
6	Morgo, Deputy General Counsel Alicia
7	O'Connor, Gail Kenehan, as we sat at
8	4:00, and the committee welcomed former
9	trustee Anne Shybunko-Moore, who had
10	requested to meet with the committee to
11	discuss the college's hiring procedures.
12	Deputy General Counsel O'Connor
13	distributed a copy of the search
14	committee procedures developed by the
15	human resources office quite a few years
16	ago. The committee will review the
17	procedures to see if updates should be
18	recommended. Also, the committee will
19	consider Ms. Shybunko-Moore's comments
20	and respond to them. Ms. Shybunko-Moore
21	left the meeting after her presentation
22	and that discussion.
23	The committee moved on to the
24	discussion of the policy on naming
25	opportunities and endowed funds. This is

1	Board of Trustees 9/20/18 meeting minutes
2	a new area we're taking a look at.
3	DGC O'Connor distributed red-line copies
4	with proposed changes to the original
5	policy form from 2008. Policy authorizes
6	the college's buildings and facilities to
7	be named after entities, such as private
8	corporations which make significant
9	donations to the Suffolk Community
10	College Foundation. DGC O'Connor noted
11	that the office of institutional
12	advancement and the executive director of
13	the foundation were also reviewing
14	policy. The committee requested that the
15	legal affairs office research other
16	naming policies, including the County of
17	Suffolk's policy. The committee is going
18	to review it and get back to DGC O'Connor
19	with additional comments and concerns so
20	it can be reviewed at the next board of
21	trustees governance committee meeting.
22	The last item discussed by the
23	committee was the college's policy
24	authorizing use of college facilities by
25	noncollege entities, which had been

adopted by the board in 2016. This policy provides guidance for the college's provision of services or resources to private individuals or outside entities. Agenda items for the October governance committee meeting will include discussion about the college's hiring procedures and protocols and the policy on naming opportunities and endowed funds. The next committee meeting is scheduled for Monday, October 15th at 4:00 in President's Conference Room at the NFL Building. We adjourned at 5:05. Thank you. CHAIRWOMAN SANDERS: Thank you, very much. Lots of detail talked about. Personnel committee? Gemma? TRUSTEE deLEON-LOPRESTI: The personnel committee met early this morning from 8 a.m. to 9 a.m., and we will give a brief report during executive session. CHAIRWOMAN SANDERS: Thank you, very	1	Board of Trustees 9/20/18 meeting minutes
college's provision of services or resources to private individuals or outside entities. Agenda items for the October governance committee meeting will include discussion about the college's hiring procedures and protocols and the policy on naming opportunities and endowed funds. The next committee meeting is scheduled for Monday, October 15th at 4:00 in President's Conference Room at the NFL Building. We adjourned at 5:05. Thank you. CHAIRWOMAN SANDERS: Thank you, very much. Lots of detail talked about. Personnel committee? Gemma? TRUSTEE deLEON-LOPRESTI: The personnel committee met early this morning from 8 a.m. to 9 a.m., and we will give a brief report during executive session.	2	adopted by the board in 2016. This
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20 TRUSTEE deLEON-LOPRESTI: The 21 personnel committee met early this 22 morning from 8 a.m. to 9 a.m., and we 23 will give a brief report during executive 24 session.	18	much. Lots of detail talked about.
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session.	22	morning from 8 a.m. to 9 a.m., and we
	23	will give a brief report during executive
25 CHAIRWOMAN SANDERS: Thank you, very	24	session.
	25	CHAIRWOMAN SANDERS: Thank you, very

1	Board of Trustees 9/20/18 meeting minutes
2	much.
3	We don't have reports for facilities
4	or advocacy committees, so I will now
5	defer to the student trustee report.
6	TRUSTEE BOST: Good morning, Chair
7	Sanders.
8	So I attended orientation actually
9	on Grant campus. I kind of feel guilty
10	if I don't participate in at least one
11	orientation in the beginning of the
12	school year.
13	So Dr. Keane, thank you for inviting
14	me. We had a packed house here in Grant.
15	And I also had an opportunity to actually
16	go inside some of the classrooms, and
17	there students were actually able to get
18	information as far as the hours for
19	tutoring, more about their degree
20	programs, and even went in detail as far
21	as the partnership opportunities that are
22	offered upon leaving Suffolk. So it was
23	definitely well-attended, people were
24	actually impressed.
25	The second thing I was involved in

1	Board of Trustees 9/20/18 meeting minutes
2	was in our last meeting I think we spoke
3	a little about the ELL program and ESL
4	program. Immediately after that meeting,
5	you know, I had some discussion with
6	members of PTK and they've had an
7	interest in working directly with how can
8	we provide, you know, assistance and
9	help, you know, some of our fellow peers.
10	And with that, Dr. Beaudin and Dr. Adams
11	made themselves available to come out to
12	Eastern campus to actually meet with them
13	for a meeting late in the evening, around
14	5:30, 6:30. So thank you, both, for
15	that.
16	From that meeting PTK is just
17	looking to get more engaged in working
18	with that specific population. Some of
19	the details were sitting in some of the
20	classrooms to
21	TRUSTEE MORGO: Jerome, excuse me.
22	What's PTK?
23	TRUSTEE BOST: Oh. Phi Beta Kappa.
24	It's an honor society I'm also a member
25	of. I apologize for that.

1	Board of Trustees 9/20/18 meeting minutes
2	Let's see. Going on to my report
3	should I talk into the microphone? Can
4	everyone hear me? Okay, good.
5	So I also received a report from the

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student government association regarding them getting reports that a number of students weren't able to participate in commencement for two reasons, due to limited tickets and also travel. So with that request I advised them to follow up with data, because when you are student government you can work together on an initiative, but for that to be valid you really have to show that you're representing the students on that campus. So they're working to get data to me. I've been in conversation with Chair Sanders and also cc'd Chair Lindsay on this, and we plan on meeting with them to participate, get them engaged more or less in how we can better serve the students next year during commencement. So I'll be able to provide more details to student success committee on that.

1	Board of Trustees 9/20/18 meeting minutes
2	And Dr. Adams, of course, has made
3	himself available to move forward with I
4	guess a steering committee to work on
5	addressing some of these concerns brought
6	by student government.

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I think there's one more. So knowing there's students that actually looked to run for the position of student trustee, I still felt as though I wanted them to, even though they didn't win in that election, to still bring some of their ideas forward and work on some of the initiatives that they wanted to for the year. So I asked Dr. Adams if we can create a committee where we meet with these students like once per semester and discuss some of those initiatives that they want to work on and actually bring them forward. So those two students agreed, and we have our first meeting scheduled for the first week in October, so I'll definitely pass that information on to the student success committee.

And that concludes my report.

1	Board of Trustees 9/20/18 meeting minutes
2	CHAIRWOMAN SANDERS: Thank you,
3	Jerome.
4	TRUSTEE CANARY: Jerome, I'm just
5	concerned to hear this issue about
6	commencement. So cost and transportation
7	were issues that prevented some from
8	attending?
9	TRUSTEE BOST: Travel and tickets.
10	TRUSTEE CANARY: Oh, oh, okay.
11	TRUSTEE BOST: Like travel distance.
12	So like if you're a student of Eastern
13	campus and you're like limited to, for
14	transportation, it may be tough to
15	actually make it to Grant. And the
16	second thing were requests regarding
17	students may want maybe two or three
18	tickets or more so their families can
19	actually participate and watch them
20	graduate, and that was something through
21	student success that Denise is already
22	working with, but in that process I
23	happened to get an e-mail from students
24	maybe about a week after we had our
25	committee meeting.

1	Board of Trustees 9/20/18 meeting minutes
2	TRUSTEE CANARY: My understanding
3	was we were totally maxed out on
4	occupancy in the center, right, so that's
5	a tough one. I mean, do we have to start
6	thinking about changing the venue on
7	commencement to accommodate
8	TRUSTEE LINDSAY SULLIVAN: That's
9	maximum capacity
10	CHAIRWOMAN SANDERS: We're looking
11	at that.
12	TRUSTEE CANARY: Okay, thank you.
13	TRUSTEE MORGO: Good question.
14	CHAIRWOMAN SANDERS: Thank you,
15	Jerome.
16	TRUSTEE BOST: You're welcome.
17	CHAIRWOMAN SANDERS: Foundation
18	report. Sylvia?
19	MS. DIAZ: Yes. Good morning,
20	Madame Chair and members of the board.
21	I'm very, very thankful today for
22	the support of this board, the college
23	community, in supporting our wonderful
24	golf event last month, a very successful
25	event at Nissequogue Country Club. We

Τ	Board of Trustees 9/20/18 meeting minutes
2	couldn't do it without you, so certainly
3	appreciate that support.

Up and coming in our calendar is of course the Salute to Excellence Gala scheduled for October 4th at the Huntington Hilton. We will be recognizing and celebrating 30 years of automotive excellence in training, a wonderful program that we all know is growing in leaps and bounds, and we're really, it's a great opportunity to recognize the community partnerships that have developed as a result of the automotive program and the industry here on Long Island, and of course on the national level.

Additionally, the Governance Awards are scheduled for October 26th at Lombardi's on the Bay. You're invited to attend that, of course, and you can go online to register for that event. Also, of course, tickets are available still for the Gala online as well at the Foundation website.

1	Board of Trustees 9/20/18 meeting minutes
2	So thank you, all. Thank you, very
3	much.
4	CHAIRWOMAN SANDERS: Thank you,
5	Sylvia.
6	I'll give my chair's report in
7	addition to the executive committee
8	report, so I'll combine those.
9	The executive committee meets the
10	Monday prior to the board meetings. So
11	we go over the agenda for the board of
12	trustees meeting and board of directors
13	meeting. We prepare with the cabinet
14	details as it pertains to presenting
15	items here at the board meeting.
16	For my report for the last 30 days
17	it's been pretty interesting. A couple
18	of things coming up. Please save the
19	date for November 15th for the board of
20	trustees annual retreat. We will be
21	joined again, hopefully, by our
22	foundation board and our center board,
23	and we have a combined session in the
24	morning, we have a legislative breakfast
25	in the morning, and then we do breakout

1	Board of Trustees 9/20/18 meeting minutes
2	sessions. So please save the date,
3	November 15th. It will be here in the
4	LRC, this beautiful building we will
5	utilize it. We held the retreat for the
6	first time here last year, and it was
7	wonderful. So we've got great
8	facilities, we're going to continue to do
9	that.
10	The community has suffered several

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The community has suffered several losses. On a national level we have lost a leader, Senator McCain, who was a POW that came back and overcame his personal trauma to serve this country. And on the entertainment side we've lost Aretha Franklin, who not only did her music impact many generations, but she also was a prominent civil rights leader during the 1960s. And our own Trustee Canary mentioned Evelyn Rodriguez, a local individual, just a local mom, who through her own personal tragedy stood up and became a community advocate. And it's a testament that ordinary people can do extraordinary things, and sometimes that

1	Board of Trustees 9/20/18 meeting minutes
2	comes through our own personal sacrifices
3	and tragedies. So our community has had
4	several losses in the last month, and for
5	each of you, we make sure that we
6	maximize the time each day and make sure
7	that this work, whether it's volunteerism
8	or whether you're getting paid to be
9	here, that you maximize that and do your
10	best and give your all each and every
11	day.
1 2	The last thing I have on my report

The last thing I have on my report is our Association of Community College
Trustees, which is a national association that Suffolk County Community College
belongs to. It is a training body, it helps with a lot of growth and development for board members, and I encourage you to get engaged. Your mailboxes are always going to be full with information from ACCT. They have their next regional training here in
New York at the Marriott Marquis. It's going to be taking place October 24th through October 26th. On October 24th,

1	Board of Trustees 9/20/18 meeting minutes
2	which out of all the days is the one-day
3	training academies, so they have new
4	board member trainings. They have, So
5	You Think You Want to be the Board Chair
6	training, like, they have all types of
7	academies. Yeah, they have training for
8	if you want to be the board chair. But
9	they have all types of academies. So we
10	will re-e-mail the information. It is in
11	New York, so it's close. Those academies
12	are very, very helpful. I always
13	encourage trustees to continue their
14	in-service training by attending some of
15	those ACCT conferences and workshops.
16	They are very helpful. Right now Jerome
17	and myself are registered to attend the
18	actual conference for those three days.
19	Also at that conference, thank you
20	to our own Trustee Morgo, who nominated
21	me for the regional trustee award, and
22	that nomination was supported by the
23	entire board. It is a process. They
24	make sure that just not one person is
25	putting your name up, but they did ask

1	Board of Trustees 9/20/18 meeting minutes
2	for background and information. I didn't
3	even know who they were talking about by
4	the time I read the package that was
5	submitted and Mary Lou just cleaned it up
6	and made me look like a superhero. But
7	this is regular work, so I appreciate the
8	nomination. I was selected as the
9	Eastern Regional Trustee winner, so I
10	will receive an award on Friday,
11	October 26th, at the Marquis Marriott,
12	and that is going to be a luncheon award.
13	And then they do this thing called, it's
14	almost like the Oscars, then you go to an
15	evening event, and they nominate all the
16	regional winners to be like the national
17	winner. So we all sit and we hold our
18	breath and we see who wins the trustee
19	Oscar.
20	TRUSTEE LINDSAY SULLIVAN: Do you
21	get a tiara?
22	CHAIRWOMAN SANDERS: I don't know,
23	we might get a tiara, probably just get a
24	pat on the back, go back and do some
25	more.

1	Board of Trustees 9/20/18 meeting minutes
2	TRUSTEE CANARY: Is there a talent
3	portion?
4	CHAIRWOMAN SANDERS: I hope not.
5	Because I will totally disappoint you
6	guys. I can't sing, there's no
7	nothing. So I can sit and I can
8	orchestrate, but
9	But thank you again for the support.
10	This is a, while the work is long some
11	days, it is very rewarding, and again,
12	particularly when you sit out and you
13	look at that packed room during
14	commencement and you see all the families
15	and you see the hope in the eyes of the
16	family members when they look at their
17	graduates. So thank you, very much, for
18	that support.
19	TRUSTEE MORGO: Madame Chairwoman,
20	you can bring consensus, and that's a
21	talent.
22	CHAIRWOMAN SANDERS: Thank you.
23	TRUSTEE MORGO: And I only regret
24	that I can't be there on the 26th.
25	CHAIRWOMAN SANDERS: We'll send you

1	Board of Trustees 9/20/18 meeting minutes
2	Facebook feed live or something. I'm
3	sure Drew and Mary Lou will figure out
4	how we promote this.
5	Thank you, very much. That
6	concludes my report and I will pass it
7	over to Dr. McKay for the president's
8	report.
9	PRESIDENT McKAY: Thank you, Madame
10	Chair, members of the board. And on
11	behalf of the college community, Madame
12	Chair, we also want to express our
13	congratulations to you and members of the
14	board of trustees. We do understand that
15	it's not just a volunteer role, but a
16	critical role that each of you play when
17	you help us as an institution to move
18	forward and represent the region as
19	you've done. So being recognized
20	nationally as a regional award winner
21	says a lot about your work and your
22	contribution to the trusteeship and for
23	this region, the Eastern region, so
24	again, congratulations.
25	CHAIRWOMAN SANDERS: Thank you.

1	Board of Trustees 9/20/18 meeting minutes
2	PRESIDENT McKAY: This last week I
3	spent quite a bit of time out in the
4	community. I met with Kevin Law at the
5	LIA, he was very, very generous of his
6	time, to talk a bit about the vision that
7	we share for the institution, our
8	relevance in not just the region, but
9	across the state. And he shared with me
10	where he was in regards to the LIA, the
11	REDC, and where things were moving.
12	Trustee Morgo and, in an e-mail to me,
13	referenced that Trustee Canary and
14	Senator Boyle was at the REDC, the voting
15	steering committee level, and the
16	importance and significance of having our
17	elected representatives to be in the room
18	when the decisions are made. And a note
19	was sent out to that regard to thank both
20	Gordon and the senator for being there to
21	reflect our region's needs. Not too
22	often do we get the chance to say thank
23	you for them spending the time to
24	advocate on behalf of the region, but
25	specifically on behalf of the college,

1	Board of Trustees 9/20/18 meeting minutes
2	because of how unique we are.
3	We heard before Trustee Lindsay
4	mentioning us now having to tell our
5	story and we heard about the
6	advertisement and communication. That's
7	a whole effort that has been started many
8	years ago to get the branding and
9	messaging out to the communities
10	appropriately. And our own new board
11	member was featured in one of those
12	commercials as an alumni. Later on today
13	you will hear from one of our students
14	that come from a nontraditional
15	background that you hear in my
16	presentation to talk about his experience
17	here at the college and what it meant.
18	Part of our role now going forward
19	is looking at the middle of the
20	institution and how do we effectively
21	communicate amongst each other and to the
22	external community as well. I do have a
23	professional development day for the
24	cabinet scheduled for the 1st of October,
25	it will be right here in this campus in

1	Board of Trustees 9/20/18 meeting minutes
2	this room, where the cabinet will have a
3	day out of the offices so we can then
4	work together to take a look at the
5	institution to see where we are, to look
6	at our goals for the next year, to be
7	able to ensure that the discussions from
8	convocation as well as what we've heard
9	throughout the year are captured in the
LO	effort for the cabinet.

We are in the last two years of our strategic plan. I was at the launch recently, where Dr. Pedersen and Executive Director Kaliah Greene met with the steering committee to talk about where we are, looking at the dates of the planning launch and who is going to be involved, the scanning of the internal external environments. The board will be a critical part of that and all of the constituent groups. Because we want to hear, is the mission relevant, is the vision still relevant, what are the things that we need to focus on as we build the next plan for the next seven

1	Board of Trustees 9/20/18 meeting minutes
2	years. So that plan is going to commence
3	from 2020 through 2027. So we're at the
4	point now of closing out the existing
5	plan. What I've asked members of the
6	cabinet to do, and Dr. Beaudin, was to
7	look at all of the reports that we have
8	completed, all of the committee work, our
9	self-study work, and to see what we have
10	in our recommendations in regards to what
11	have we already implemented into the
12	fabric of the organization, is it
13	working, if it is working, how we assess
14	it to see what's not working and then to
15	address that.
16	We also looked at, we will be
17	looking at the Title III report, which is
18	an encompassing report that we had an
19	external reviewer that gave as a final
20	write-up on that for over the three-,
21	four-year period. Dr. Parker and Mary
22	Lou should I wait a minute?
23	What we're looking at now with the
24	Title III report, being that that was a
25	faculty and administration and

1	Board of Trustees 9/20/18 meeting minutes
2	student-driven exercise, where we have
3	learning objects that the faculty created
4	that are still being used behind the
5	Intranet, we are talking now about how
6	can we then get that to be available to
7	all students now that those widgets could
8	then be updated and continue to use. And
9	to look at that report to see if there
10	are things there that we know that we can
11	then continue to do and imbed into the
12	operation and what are the things that we
13	have not done. So you get that, you have
14	the voluntary framework of assessment, we
15	have the self-study reports. There's a
16	number of report that we have. Now we
17	have to then do what? Look at all of
18	them and condense them into one document
19	to help us drive our next iteration of
20	work. That will be included now with
21	what Dr. Pedersen and they are doing in
22	the OPIE as part of the information that
23	we'll use. We'll have that also with the
24	cabinet so that we can see exactly what
25	worked, what are still outstanding, and

1	Board of Trustees 9/20/18 meeting minutes
2	then imbed that into our next two years
3	going forward. What we have done with
4	the six institutional directions was to
5	make sure that at the presidential level
6	that each of the directions in those six
7	areas were done every single year and was
8	done by cabinet and done throughout the
9	institution, in addition to directional
10	goals that were done by departments and
11	by divisions, and those are what we
12	funnel up into the aggregate at the end
13	of every annual report. So now we'll
14	have now the ten-year cycle looking back
15	on every single year as a report for the
16	institution. That closes out now that
17	strategic plan. In that, we will also
18	look to see what are some of the things
19	that are continuing, what are some of the
20	things that we know that have changed
21	over time. We'll see that from the
22	environmental scan and involving the
23	external community involved in that as we
24	go forward.
25	I also met with the huilding trades

1	Board of Trustees 9/20/18 meeting minutes
2	yesterday. That's with all 34, 35 trades
3	together. I do that once in the fall and
4	once in the spring, and to share where we
5	are as we go forward and how we work well
6	together and to listen to see if we can
7	do things differently to help them as
8	they do their work. That meeting went
9	very well yesterday. They gave me at
10	least half-hour of their time to address
11	the entire executive of that group. In
12	that group, which is expected, some were
13	either alumni, some have children who
14	attended, some know neighbors who
15	attended, and they share their stories
16	with us, which is great, and I had time
17	to share with them the value that they
18	bring to not just the region, but to the
19	college, giving us an opportunity to
20	deliver on what we have as goals. So
21	that meeting went very well, and I'll be
22	meeting with the executive director in a
23	one-on-one meeting as a follow-up.
24	We also have the individual
25	accrediting bodies. We do have an OTA

Board of Trustees 9/20/18 meeting minutes visit October 1st, 2nd and 3rd. for a program held here in the allied health area. So there will be a site visit that day and I'll be meeting with the visiting team on the 2nd, as always they meet with the president to talk about your vision, your goals, how do you support the program and all of that, so that's available for us.

Sylvia mentioned the Salute to

Excellence Gala on the 4th. We will be having our professional development day for the entire college community on October 9th.

And then I started now something totally different, which is beyond the town hall meetings that we've held every year, every semester. It's having a day that is not scheduled with no agenda, to be on the campuses where the deans will use that day to take me around to the various areas of development and growth, meet with faculty, staff and students, and to see what's happening on the ground

1	Board of Trustees 9/20/18 meeting minutes
2	on the respective campuses. That, the
3	East campus had theirs, and yesterday I
4	was here at the Grant campus and I saw
5	phenomenal work here. I've asked Dean
6	Keane to share with the board what
7	they're doing here on the campus in
8	regards to from the community groups that
9	they're involved with to the high
10	schools, to the middle schools, and then
11	also to workforce training and
12	development. And it was phenomenal work
13	that I've seen with Theresa Saladino and
14	Liz Spagnola when they presented to the
15	chairs exactly how their work impact the
16	decisions that they make. And it was a
17	very comprehensive decision that
18	Dr. Keane made to have us see that.
19	The other part that Chris mentioned,
20	or the others mentioned with the CRM and
21	what they're doing is getting the
22	dashboard data down to the departments so
23	you can see exactly how it impacts their
24	work. The chairs now will be able to see
25	the students that will be coming to them

1	Board of Trustees 9/20/18 meeting minutes
2	directly and be able to interact with
3	admissions and counselors. The
4	difference you'll hear later is the group
5	that is in the liberal arts general
6	studies group. That's the largest
7	population of the college that they're
8	not in a declared major, so when we have
9	students that are leaving in the second
10	and third semester, those are the
11	students that traditionally will be
12	leaving early and not completing a
13	degree. So we're going to have an effort
14	looking at that entire population, and
15	that I believe Dr. Adams will take
16	through with the student success
17	committee in having a discussion about
18	how do we address that population.
19	Madame Chairwoman, members of the
20	board, I'll ask Paul to step forward.
21	Part of us telling the story really is us
22	having a student experience, because not
23	too often do we get to hear about the
24	impact of our work and how it does then
25	transform the lives of those that we work

1	Board of Trustees 9/20/18 meeting minutes
2	with, and it's important for us from time
3	to time to share with the board the
4	significance of the policies that you
5	establish and the work that we do have.
6	So I've asked Paul to step forward this
7	morning and to share with you the story
8	line and to have a student to share his
9	story.
10	Paul?
11	DR. BEAUDIN: Thank you, Dr. McKay.
12	Chair Sanders, members of the board,
13	thank you for your time today.
14	Back in December of 2015,
15	Dr. Johnson, who was the VPA at the time,
16	gave a presentation on STEM and CTA
17	pathways, and this was part of
18	Dr. McKay's vision to make sure that
19	every person who wants to pursue some
20	kind of education here at the college
21	would have an opportunity for personal
22	transformation and economic empowerment.
23	So I just want to go through a few of the
24	things that we have done for that pathway
25	program. Some of these things had

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existed prior to December of 2015, but

we've done a pretty good job, I think, of

pulling things together for you.

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I owe a great debt of gratitude to Vice President Araneo and to Dr. Troy Tucker, who is with us today, because many of these opportunities for members of the community are grant funded. one of the first things that I want to talk a little bit about is our high school STEP and Liberty Partnership Program, and that's under the direction of Assistant Dean Arlene Jackson, who is here with us today. We have 755 county high school residents coming to us almost every Saturday, and if you're on the Ammerman campus or near the Ammerman campus you will see dozens of yellow school buses dropping off students that are part of that program. Again, that's a grant-funded program. More recently, Debra Wolfson, who directs -- and quite honestly, you know, Dr. Adams was kind to say that the Beacon program is under my

1	Board of Trustees 9/20/18 meeting minutes
2	direction and under Dean Wolfson's
3	direction. Actually, my only role in
4	that program is to say thank you.
5	Deborah Wolfson does an amazing job, not
6	only directing the Beacon program, but
7	also now our early college program, which
8	positively impacts about 5000 Suffolk
9	County high school students every year.
10	And Dean Wolfson has recently had some
11	inquiries from some of our local high
12	school partners about the technical
13	pathways program that New York State has,
14	is doing more and more work with and
15	encouraging our school districts to
16	participate in. Trustee Lindsay
17	Sullivan, you've had that for I think a
18	couple of years now at your high school.
19	Continuing education, another
20	grant-funded, a lot of grant-funded
21	programs within continuing ed, again
22	because of Troy Tucker, Dr. Tucker's
23	incredible work, including our ophthalmic
24	program.
25	In the workforce development side of

1	Board of Trustees 9/20/18 meeting minutes
2	the house we also have some grant-funded
3	programs, but most of those are
4	fee-generating programs, and John
5	Lombardo helps to direct that. So for
6	some of those programs, whether they be
7	continuing ed or workforce development,
8	some of the graduates of those programs
9	are immediately going into the workforce.
10	A number of them are continuing on into
11	credit-bearing programs here at the
12	college. We have in our C-STEM program
13	93 students who are currently enrolled
14	here at the college who are doing
15	incredible work in research at Brookhaven
16	Labs and at national labs around the
17	country. That's a great testament to
18	those folks who work in that program,
19	because quite honestly, our students are
20	getting placement at national labs while
21	competing with students who are in
22	baccalaureate and master's degree
23	programs. To sort of have associate
24	degree community college students
25	competing for position at national labs

Τ	Board of Trustees 9/20/18 meeting minutes
2	around the country is an amazing
3	testament to the science and math faculty
4	here at the college.
5	We currently have a number of AAS

We currently have a number of AAS technical programs, and that would include our cyber security program, which is just beginning its third year. I have 110 students on the slide, but I was actually corrected by Pete Maritato the other day, who said, but Paul, we also have some part-time students in our cyber security program, so we have nearly 130 students who are in that program.

Dr. Galiotis is with us today.

Dr. Galiotis is developing or helping to develop AAS technical programs which will be taking up residency in the new building here on this campus in a couple of years. We also have associate

AS programs. AS and AA programs, as many of you know, are primarily transfer programs to four-year institutions, and we have about 240, for example, we have about 240 students in our engineering

Τ	Board of Trustees 9/20/18 meeting minutes
2	program, and we have a number of other
3	AS programs in career science technology.

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Recently, we made the observation that lots of students who come to us in technical programs are not interested in completing an AAS degree. They are interested in gaining those skills on the four-credit side of the house which will lead directly into the workforce. So we now have a 28-credit automotive program. It's just beginning, we have 19 students in our first semester of that program. Those students have the opportunity, ultimately, to pursue a degree, but by and large, they're interested in gaining the technical skills to go directly into the workforce. So we have one pathway from continuing ed and workforce, we have another pathway for those students who graduate from us. More and more, though, our students are also thinking about how do I take what I have here in the AS programs and to go on to bachelor of science or bachelor of science and

1	Board of Trustees 9/20/18 meeting minutes
2	engineering programs. Our students who
3	complete our AS programs go on to some of
4	the best colleges and universities not
5	only in the state, but also around the
6	country. So we're very proud of the fact
7	that students are leaving Suffolk County
8	Community College, we have hundreds of
9	students every year who go up to Stony
L 0	Brook, we have students who are going to
L1	Cornell, we have students that are going
L2	to Chapel Hill, Clarkson. More and more
L3	institutions are seeking our students.
L 4	I may have mentioned to some of you

I may have mentioned to some of you in the past, we are now preparing a document with the dental school at the University of Buffalo. It is a two plus four program, two years at Suffolk, four years at UB Dental, and they will be DDSs working in the field. So to get that invitation from the University of Buffalo because of the academic rigor of this institution is really a wonderful opportunity.

I said to Dr. McKay a couple of

1	Board of Trustees 9/20/18 meeting minutes
2	months ago, I think that we need to have
3	students helping to tell the amazing
4	story of their experience here at the
5	college, and I'm going to introduce
6	Andrea Dunkirk. Andrea works in the
7	office of continuing education. Andrea
8	works in many of our grant-funded
9	programs, and Andrea is going to
10	introduce our student speaker today.
11	MS. DUNKIRK: Hello. Thank you,
12	everybody. Thank you, board of trustees,
13	Dr. McKay, college administration.
14	I work with grant-funded programs,
15	and particularly the tech hire and the
16	health IT, and I work with the ophthalmic
17	technician program. And they've both
18	been very successful.
19	We've brought one of our students
20	here, Paul. Paul walked into my office
21	late December, unemployed, not knowing
22	where he was going, what he was doing,
23	and we brought him right into the health
24	IT boot camp, we talked to him about
25	opportunities, we spent 60 hours. Before

1	Board of Trustees 9/20/18 meeting minutes
2	you knew it he joined our ophthalmic
3	program which began late February, he
4	went through the ophthalmic part one, and
5	then he started talking about he's going
6	to come back to school and join our
7	nursing program. So over the summer we
8	put Paul through the externship at an
9	ophthalmic facility. He's coming back to
10	do the part-time ophthalmic two, which
11	starts October 1st, and he has joined in
12	working toward his nursing degree he's
13	getting all the prerequisites started
14	right now.
15	So I'm going to let you speak to
16	Paul.
17	STUDENT PAUL: Thank you for
18	indulging me with my story today, Madame
19	Chair and Dr. McKay and members of the
20	board.
21	I am a full-time student now at
22	Suffolk Community College, which is a
23	remarkable statement to make, not just
24	because I'm a nontraditional student, but
25	because of where I come from and how this

Board of Trustees 9/20/18 meeting minutes

came about.

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I'll take a step back from what Andrea said about me to tell you I always wanted to be a doctor, from the time I was very young. I was in a very good high school, a preparatory school, and I was a very good student. In fact, the four years that I attended school I was known not as Paul, I was called The Professor. But sometimes life circumstances get in the way. You spoke about children that don't graduate high school. I did not graduate high school. The last two months of my high school career, while the other classmates of mine were preparing for graduation, The Professor was digging pools for a construction company to survive. I really was one of those kids that fell through the cracks.

So I lived with this shame that I had of being a high school dropout, even though I was an exceptional student. So I had this dream, still, I wanted to go to school. I set aside time and money

1	Board of Trustees 9/20/18 meeting minutes
2	and got my GED at Suffolk a few years
3	after I was supposed to graduate school,
4	and then I again set aside time and money
5	to attempt to go to college, and I was
6	able to do one semester up at Cobleskill.
7	I got straight As, it was wonderful, but
8	the realities of life were I had to
9	survive, I had to go to work, which is
10	what I did.
11	And I got out of the manual labor
12	business and started selling, I became a
13	salesman with a small company, and I
14	built up that small company. We became a
15	bigger smaller company. I was the
16	director of sales and marketing, had my
17	own sales. I was very proud of my life.
18	Along the way I also was a single parent.
19	From the time my son was $1 1/2$ years old
20	I raised him on my own. And I did this,
21	worked full time.
22	At some point my dream of going back
23	to school, which I always wanted to do,
24	someday I'd love to go back, some day,
25	hecame more of a regret of T wish T had

Board of Trustees 9/20/18 meeting minutes

been able to go back to school, because

life is very busy, especially when you're

a single parent and you work full time.

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Like many people on Long Island and many people in the industry I was in, I began to feel the squeeze of the economy when it crashed. It was devastating to my industry. We were surviving to a point, but as I said, it was a small company and then the owner of our company had major tax problems, both personally and with the company, which destroyed just about everything. So I found myself, like many people my age, in this bad economy out of work, with outdated skills, a complete dinosaur, frankly. was not an enviable place to be in, and being unemployed I wish on nobody. very depressing, it's very deflating to your ego, it takes a lot out of you. the longer it goes on the worse it gets.

Going back to school was a long dead dream and something I never thought of, and I really didn't know what to do,

Τ	Board of Trustees 9/20/18 meeting minutes
2	because I really didn't have in many ways
3	marketable skills, and I also had this
4	deep dark secret that not only did I not
5	have an education, which everybody
6	thought I did, I didn't even have a high
7	school diploma. I was a high school
8	dropout. I found myself spending a lot
9	of time at the library, because that's
10	what I could afford to do. It cost me no
11	money. And at the library, one day I saw
12	this flier about health IT information
13	technology boot camp, and an ophthalmic
14	technician program that will prepare you
15	to take the COA, which is the certified
16	ophthalmic technician assistant boards,
17	which is a national certification. And,
18	you know, I was somewhat cynical. I
19	thought well, I don't really know, nothing
20	is free in life.
21	But nonetheless, I found out who was
22	running the program and where it was,
23	which is Andrea, and I found myself in
24	her office late on a Friday afternoon,
25	saving to the woman behind the desk, what

1	Board of Trustees 9/20/18 meeting minutes
2	is the deal with this program. It says
3	it's free, is it really free, and
4	blah-blah-blah. And like I said, I was
5	very skeptical. And I heard this voice
6	saying hold on a minute, I'll be right
7	out. And Andrea came out. And I'll tell
8	you, she took me into her office and sat
9	down and was talking to me about the
10	program and said, well, you know, you
11	start off here because there's a
12	workplace book camp, she said that it
13	will teach you information technology and
14	move on to the ophthalmic technician
15	program. And she said, you know, if you
16	want to after this you could even go to
17	school full time, which I thought was
18	about the most absurd thing I had ever
19	heard for a person like me to be going
20	back to school full time.
21	I will say this. I walked out of
22	her office that day transformed. I'm
23	sorry to get emotional, but I had no
24	hope. I didn't know what to do. I was
25	probably qualified to go out and be a

1	Board of Trustees 9/20/18 meeting minutes
2	waiter with my skills, even though I ran
3	a company. I had no education and, like
4	I said, I was a dinosaur. I left her
5	office with a feeling of hope again,
6	which I had not had in a long time.

on to the ophthalmic technician program, and I enjoyed it immensely, more than I can even express to you. The whole time this ridiculous statement she had made to me about going back to school was rattling around in the back of my head.

So I went back to her office in the springtime and I said, you know, I'd like to go back to school, but I wouldn't even know how to start. So she picked up the phone and started making phone calls, set me up with financial aid and see this person. The next thing I know I was taking a college entrance exam, filling out a schedule, and now I'm a student. I did do an externship, an internship this summer for the ophthalmic technician program. The company saw that I knew

1	Board of Trustees 9/20/18 meeting minutes
2	what I was doing, I knew what I was
3	talking about, and this was all because
4	of the training I got through this
5	ophthalmic technician program. They
6	offered me a job on the spot. Ironically,
7	the very reason I joined the program was
8	to get a job and I had to tell him I
9	can't take the job, I'm going to school
10	full time in a couple of weeks. So he
11	said well, keep in touch with me in case
12	you get sick of going to school, you're
13	going to come and work here.

I was prepared to do nothing, other than to go back to what I was doing for a living at a much lower level and to go through an interview process, which I had never had to do before, and I wouldn't have had to expose myself, as I am right now, to say that I had no education, no high school diploma, and I would have had to have done this because I wasn't trained for anything in a modern economy. Now I have been. Now I am trained. Not only was I offered the job, which I had

1	Board of Trustees 9/20/18 meeting minutes
2	no qualifications for prior to meeting
3	Andrea, the two programs I was involved
4	in prepared me for what I'm doing right
5	now, which is actually very difficult,
6	being a full-time student after many,
7	many decades, taking very difficult
8	courses, and I got a lot of training with
9	technology through Andrea's classes.
10	Without them I wouldn't be surviving so
11	far in this semester. I don't know what
12	I would have done, but I owe this to
13	Andrea personally. And I mean Andrea
14	personally, because had I met somebody
15	different that day when I walked in to
16	her office, somebody who was less
17	encouraging, somebody who didn't open up
18	my imagination to the possibilities, even
19	at my age, I don't even know if I would
20	have joined the program if it had been a
21	less-welcoming person, a less-encouraging
22	person. But I owe her a great deal.
23	The program is phenomenal. It has
24	lifted me, and while my story is unique
25	to me, the aspects of my story are not.

1	Board of Trustees 9/20/18 meeting minutes
2	You spoke about the high, high school,
3	the rate of students not graduating high
4	school. That's me. There are many
5	single parents out there that want more.
6	Most of them are female. That's an
7	undeniable fact. So I was nontraditional
8	that way, too. But there are many single
9	parents who need something like this.
10	And frankly, had this existed back when I
11	was digging pools the last couple of
12	months of my high school career, I may
13	have been able to do that instead and I
14	would not have had this, I would not have
15	had this long career of hiding my
16	educational background amongst the people
17	that I was with.
18	I cannot say enough for these
19	programs. I appreciate you listening to
20	my story, because it is for me very
21	moving and emotional to say that I'm a
22	full-time student. And yes, I do hope to
23	get into the nursing program. I know
24	there's very few spots in there, but I'm
25	doing my best, so we shall see. Want to

1	Board of Trustees 9/20/18 meeting minutes
2	help me out with that I have no problem.
3	Thank you, very much, for listening
4	to my story.
5	DR. BEAUDIN: Thank you, Professor
6	Mansfield, for that.
7	And I want to thank Andrea and
8	Arlene, Dr. Galiotis, Deb Wolfson and
9	Troy Tucker, and Vice President Araneo,
10	every single person who helps to make
11	this pathway program so successful.
12	And again, thank you, very much, for
13	telling your story today.
14	STUDENT PAUL: Thank you.
15	PRESIDENT McKAY: Madame Chair,
16	members of the board, that concludes my
17	report.
18	CHAIRWOMAN SANDERS: Thank you, very
19	much, Dr. McKay. That was very moving.
20	And this is why we come. It's why we
21	come and we need to hear more of these
22	testimonies about the impact that Suffolk
23	Community has on a life. Congratulations.
24	I'd like to move to roundtable on
25	our agenda. Is there anything?

1	Board of Trustees 9/20/18 meeting minutes
2	TRUSTEE MORGO: Three quick things,
3	taking up on what you just said, that we
4	have to hear more of these testimonials.
5	So do our county sponsors in the
6	legislature and so do our state
7	representatives have to hear them.
8	Paul, what you said is a great
9	snapshot of why Suffolk County Community
10	College is so important. With your
11	demographic, as you said, nontraditional,
12	we are also the place where many children
13	of immigrants come and this is their
14	pathway to a solid middle class, too
15	STUDENT PAUL: Well, I am the child
16	of an immigrant, so I fit that
17	demographic, too.
18	TRUSTEE MORGO: So I am, as a matter
19	of fact.
20	The second thing, I just want to
21	reemphasize something I said earlier. I
22	mentioned that last month I thought it
23	was a very positive thing that we had a
24	discussion on one of the resolutions. So
25	often we just routinely pass all the

1	Board of Trustees 9/20/18 meeting minutes
2	resolutions. Admittedly, some of them
3	are routine, some of them don't need
4	discussion. And also, the executive
5	committee goes in to discussion on
6	Mondays on the resolutions. For example,
7	this past Monday we looked at the
8	Kreiling capital program override. It
9	was more than double, as a matter of
10	fact. But I was very happy to hear that
11	none of the override came out of the
12	operating budget, we found another
13	capital program. We discussed it at the
14	committee meeting, Vice President
15	Petrizzo told us how it was funded, and
16	we were satisfied with it. But I think
17	when you get the packet and look at the
18	packet, if there are any resolutions that
19	you think should be discussed more at the
20	meeting, we can take them out of order,
21	we don't have to pass them all at once.
22	And finally, the last thing,
23	Dr. McKay reminded me of this, Dr. McKay
24	mentioned the Regional Economic
25	Development Counsel. It was you all

1	Board of Trustees 9/20/18 meeting minutes
2	know what that is, right? I said it
3	instead of REDC, we have so many acronyms
4	that I thought it would be good to
5	mention that. But the REDC two weeks ago
6	revealed what its priority projects were.
7	Those projects then go up to Albany and
8	we find out the final results in
9	November. One of the priority projects
10	was the cyber security building that was
11	put as a priority, which means it is
12	going to get some funding from the REDC.
13	Depending upon what happens upstate we'll
14	know how much funding we're going to get.
15	But that's a testament to Dr. McKay and
16	his whole team for putting that forward.
17	So I was very happy to see that. And
18	again, we need every bit of funding that
19	we can get. We can't bond, so our
20	capital programs all have to come from a
21	combination of state and the county. But
22	it's kind of naive to say that one has
23	nothing to do with the other, because
24	they're both interrelated.
25	So that's just the three things I

1	Board of Trustees 9/20/18 meeting minutes
2	wanted to put across.
3	CHAIRWOMAN SANDERS: Thanks, Jim.
4	Any other roundtable items?
5	TRUSTEE LINDSAY SULLIVAN: I have
6	one thing.
7	CHAIRWOMAN SANDERS: Yes.
8	TRUSTEE LINDSAY SULLIVAN: Dr. Beaudin
9	alluded to one of the programs in my
10	school so I just wanted to talk about
11	that, and I have something I want to give
12	to all of you.
13	The program that he's talking about
14	is our culinary program. We were
15	building a home ec, for lack of a better
16	term, family consumer science now,
17	classroom, and I was looking at these
18	specs that were being made and I said
19	well, we have nine periods in a day and
20	the classroom is only going to be used
21	five. What can we do with that room for
22	the other four; why don't we build a
23	culinary program. And at that point all
24	we had was blueprints. And I went to my
25	K12 partner, which I'm not going to name,

1	Board of Trustees 9/20/18 meeting minutes
2	and said these are my plans and this is
3	what I want to do, can you help me to do
4	this. And they said oh, it's not
5	possible. And I said, well, we didn't
6	even build it yet. What do we have to do
7	to make it work, and they said no, it's
8	not going to work. And I said okay. And
9	then I called Suffolk and spoke with I
10	don't even remember who I connected with
11	at that point, and they sent me the
12	people from the culinary school, and I
13	did the same thing and said this is the
14	plan and this is what I want to do and
15	will this work? And he said of course,
16	anything is possible. And he said but
17	you have to change the stove, because
18	it's an electric stove and a chef will
19	never see an electric stove unless
20	they're on a cruise ship, and you have to
21	change the refrigerator and make it a
22	walk-in, and we said okay and we tweaked
23	everything and now here we are three or
24	four years later and I have the program
25	filled to capacity, our students leave

1	Board of Trustees 9/20/18 meeting minutes
2	high school with seven culinary credits
3	to Suffolk Community College, many of
4	them transfer to the program in
5	Riverhead, and they have the capability
6	of receiving a food handler's
7	certificate, which allows them to be a
8	manager of a restaurant. So those are
9	the kinds of things that make the
10	difference in lives, you know. Someone,
11	bringing you in that door, putting that
12	arm around you and saying anything is
13	possible, that's what we do as well.
14	And that brought me to Jane Scher
15	gave me some handouts. At one of our
16	meetings we were talking about the
17	culinary school and how we really need to
18	bring you know how I'm always saying
19	gotta bring on campus, gotta bring people
20	on campus. They have wonderful programs
21	where you can take your significant other
22	and take a cooking class. So I want to
23	pass these out. Maybe we will all start
24	to cook and have fun.
25	And that's all I have to say.

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1	Board of Trustees 9/20/18 meeting minutes
2	CHAIRWOMAN SANDERS: Thank you, so
3	much, Denise. We're always promoting
4	Suffolk, I tell you.
5	Any other roundtable items?
6	Okay, thank you. I'd like to
7	request a motion to enter into executive
8	session to discuss the medical,
9	financial, credit or employment history
10	of a particular college employee.
11	TRUSTEE BOST: Motion.
12	CHAIRWOMAN SANDERS: Motion.
13	MS. PAGDANGANAN: Second.
14	CHAIRWOMAN SANDERS: Second.
15	All in favor?
16	[WHEREUPON, THE MOTION MADE AND
17	SECONDED WAS VOTED ON AND CARRIED.]
18	CHAIRWOMAN SANDERS: And there will
19	be no further business transacted after
20	the executive session.
21	[THE BOARD OF TRUSTEES MEETING WAS
22	ADJOURNED AND THE BOARD ENTERED INTO
23	EXECUTIVE SESSION AT 10:27 A.M.]
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25	
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                        CERTIFICATION
 3
 4
     STATE OF NEW YORK )
                        ) ss
     COUNTY OF SUFFOLK )
 6
               I, DONNA C. GILMORE, a Shorthand Reporter
7
    and Notary Public within and for the State of New
9
    York, do hereby certify:
               THAT the foregoing transcript is a true
10
    and accurate transcript of my original stenographic
11
12
    notes.
13
               IN WITNESS WHEREOF, I have hereunto set my
    hand this 26th day of September, 2018.
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                         DONNA C. GILMORE
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