

OFFICIAL BOARD OF TRUSTEES MEETING
MINUTES

PROCEEDINGS AND VERBATIM DISCUSSIONS OF
THE BOARD OF DIRECTORS OF THE SUFFOLK
COUNTY COMMUNITY COLLEGE HELD ON THE 18TH
DAY OF JANUARY, 2018 AT 9:09 A.M., AT
SUFFOLK COUNTY COMMUNITY COLLEGE, AMMERMAN
CAMPUS, SELDEN, NEW YORK.

PRESENT:

SHAUN MCKAY, President
DENISE LINDSAY SULLIVAN, Trustee
(Not Present)
GORDON D. CANARY, Trustee
BRYAN LILLY, Trustee/Secretary
GEMMA DELEON-LOPRESTI, Trustee
SHIRLEY E. COVERDALE, Trustee
E. CHRISTOPHER MURRAY, Trustee
JEROME BOST, Student Trustee
THERESA SANDERS, Member/Chairperson
(Not present)
JAMES MORGO, Member/Vice Chairperson
LOU PETRIZZO, ESQ., General Counsel

1 VICE CHAIRMAN MORGO: Good morning, everyone. We're
2 ready to begin. I'm going counsel gourd
3 concern to can for the Pledge.

4 [AFTER RECITATION OF THE PLEDGE OF
5 ALLEGIANCE, THE MEETING OF THE BOARD OF
6 TRUSTEES OF THE SUFFOLK COUNTY COMMUNITY
7 COLLEGE WAS CALLED TO ORDER BY THE VICE
8 CHAIRMAN, JAMES MORGO, AT 9:10 A.M.]

9 VICE CHAIRMAN MORGO: Thank you all. Thank you,
10 Gordon. First of all welcome to the Suffolk
11 County Community College Board of Trustees,
12 Board of Directors, the Association for the
13 first meeting of 2018. Happy new year,
14 everyone.

15 I am going to ask Chief of Staff
16 Carol Wickliffe-Campbell to recognize our
17 guests, Carol.

18 MS. WICKLIFFE-CAMPBELL: Okay. Good morning. I am
19 pleased to introduce Dr. Irene Rios as
20 Executive Dean/Campus CEO of our Eastern
21 Campus. During the course of her career,
22 Dr. Rios has established a record of
23 successful academic leadership, has been
24 recognized by students and faculty for her
25 engaging style, and has attained national

1 acclaim for her academic research. She
2 served as the Chief Academic Officer at
3 Naugatuck Valley Community College, a
4 multi-campus institution in Connecticut,
5 which has doubled its degree completion
6 rates and been ranked by the US Department
7 of Education as one of the top colleges in
8 the nation for its effectiveness in serving
9 low-income students.

10 Her former responsibilities
11 included advancing academic quality
12 curriculum development, oversight of
13 assessment of student learning, the program
14 review process, and leadership support for
15 accreditation.

16 As strong proponent of the
17 community college mission, Dr. Rios'
18 experiences include enhancing information
19 literacy, working to develop high-impact
20 experiences such as internships which for
21 students, and building diverse, strong
22 faculty and administrative teams.

23 Adept at developing partnerships,
24 strengthening student services and ensuring
25 financial integrity both operationally and

1 as it relates to capital development,
2 Dr. Rios has served as a Division Dean for
3 Albertus Magnus College, Registrar then
4 Executive Director of Academic Affairs for
5 Springfield College in Massachusetts, and
6 Director of Academic Advising at Rochester
7 Institute of Technology. Her career in
8 higher education includes 15 years of
9 adjunct teaching experience.

10 Dr. Rios earned her Bachelor of
11 Science degree in Business Administration
12 and a Master of Science degree in Curriculum
13 Design from Rochester Institute of
14 Technology. She has a Doctor of Education
15 degree in Educational Leadership from the
16 University of Hartford. Please join me in
17 welcoming Dr. Rios to the College.

18 DR. RIOS: Thank you, Carol, for that
19 wonderful introduction. Thank you,
20 Dr. McKay for introducing me to the Board
21 and thank you Board Members for inviting me
22 today. I will be a regular member within
23 the gallery every time you meet.

24 It's been a pleasure for me to
25 join Suffolk County Community College and

1 work with Dr. McKay and the team to move
2 forward on our goals and aspirations and
3 strategic plans.

4 Over the last few weeks before I
5 actually came here, I have been doing
6 homework on reading and preparing for this
7 position to lead the eastern campus. And
8 some of the initiatives that I think I'll
9 focus on within a first six months, and I
10 reviewed these with Dr. McKay certainly to
11 look -- to analyze enrollment, retention and
12 completions trends and see what we can do to
13 improve them and move them forward.

14 The other thing that I hope to do
15 in the first six months is to explore with
16 our faculty and with Dr. McKay opportunities
17 to grow a new degree program or certificate
18 program in either agro-tourism or
19 sustainable food systems or horticulture so
20 we can make better use of some of the
21 facilities at Eastern and give opportunities
22 to students.

23 And the other thing I hope to do,
24 along with so many other things in the first
25 six months, is to take a good look at our

1 organizational structure, make sure that the
2 position openings that we have are filled
3 and we move forward with those processes.

4 So I'll be hard at work work in
5 the first six months with those focuses and
6 I'm sure I'll get other assignments as
7 Dr. McKay needs to.

8 PRESIDENT MCKAY: And by the way, no pressure on
9 Jim and Wes who is the room, you'll just
10 notice that she's been here, what, two
11 weeks, three weeks?

12 DR. RIOS: Eight days I think.

13 PRESIDENT MCKAY: I'm giving her more days than she
14 deserves. Jim and Wes, no pressure. The
15 East Campus as arrived.

16 DR. RIOS: They have been wonderful
17 colleagues. Thank you so much, Dr. McKay.

18 VICE CHAIRMAN MORGO: Welcome.

19 DR. RIOS: Thank you so much. I appreciate
20 it.

21 VICE CHAIRMAN MORGO: I think you'll find that the East
22 End has certain similarities with New
23 England which you are familiar with.

24 DR. RIOS: Absolutely.

25 VICE CHAIRMAN MORGO: Do any of the Trustees have any

1 questions.

2 TRUSTEE BOST: I'm actually a student on Eastern
3 Campus as well. And one thing we have in
4 common, I'm originally from day Connecticut
5 as well.

6 DR. RIOS: Where?

7 TRUSTEE BOST: Actually Hamden area.

8 DR. RIOS: Oh, yes. My son used to live
9 there when he was in school, yes.

10 TRUSTEE BOST: My mother worked at --

11 PRESIDENT MCKAY: The meeting has just changed.

12 DR. RIOS: Sorry.

13 TRUSTEE BOST: We'll talk.

14 DR. RIOS: Okay, we'll talk. It's so nice.
15 Thank you.

16 VICE CHAIRMAN MORGO: Thank you for that biographical
17 data.

18 TRUSTEE BOST: I'm building relationships.

19 VICE CHAIRMAN MORGO: Okay, Carol.

20 MS. WICKLIFFE-CAMPBELL: I am also pleased to introduce
21 Dr. John Galiotos as Senior Vice President
22 for Workforce Development, Community
23 Partnerships and STEM/CTE. In this new
24 role, Dr. Galiotos will serve as the
25 College's primary facilitator in meeting the

1 needs of both the industry and educational
2 sectors regarding workforce development
3 continuing education, and credit/non-credit
4 career technical and STEM education.

5 Dr. Galiotos is an exceptional
6 scholar and educator, receiving his Doctor
7 of Philosophy in Inorganic and Analytical
8 Chemistry and a Master of Science in
9 Chemistry from the University of Illinois at
10 Chicago, and his Bachelor of Science in
11 Chemistry from Northeastern Illinois
12 University. Dr. Galiotos brings extensive
13 experience and documented results in working
14 for community colleges in key leadership and
15 teaching positions. He previously served as
16 Dean of the Energy and Manufacturing
17 Institute at Lone Star College in Texas and
18 has been a member of the faculty at both
19 Houston Community College and the Illinois
20 Institute of Art.

21 In addition to working within
22 academia for over 25 years, Dr. Galiotos has
23 served in a variety of consultant and
24 advisory roles within industry. During the
25 course of his career, Dr. Galiotos has

1 established a record of successful project
2 leadership and program development that
3 includes developing sustained training
4 partnerships. He is experienced in
5 advancing continuing education, energy and
6 manufacturing programs, creating course
7 curriculum and the operation of advanced
8 technology training centers.

9 Dr. Galiotos previously managed
10 the Academic Department at the Abu Dhabi
11 National Oil Company Technical Institute.
12 He has numerous publications to his credit
13 and is a prolific and successful grant
14 writer, securing millions in external
15 funding during his career.

16 Through effective management of
17 his professional relationships, Dr. Galiotos
18 has remained on the leading edge of training
19 practices that align with both current and
20 future employer needs. Just as importantly,
21 he possesses extensive knowledge, from
22 fossil fuels to alternatives and renewables,
23 that will bring strong support to the team
24 responsible for establishing academic and
25 training programs and introducing the Long

1 Island region to the College's Renewable
2 Energy STEM Center already being designed
3 for our Michael J. Grant Campus.

4 Please join me in welcoming
5 Dr. Galiotos to Suffolk County Community
6 College.

7 DR. GALIOTOS: Thank you so much, Carol. Thank
8 you so much, Dr. McKay for giving me the
9 opportunity to be here. And I thank you all
10 for having me here in this wonderful
11 meeting. And I'm privileged, honored to be
12 among yourselves, and above all, to be a
13 member of the best Community College of the
14 State of New York.

15 PRESIDENT MCKAY: Could you say that again. Did yo
16 hear that?

17 DR. GALIOTOS: The best Community College of the
18 State of New York and one of the best
19 Community Colleges in America and in the
20 world. I have been around. I have traveled
21 a lot and I haven't seen any finer
22 institution. And that's why I decide to
23 join Suffolk County Community College
24 because I believe its mission, its values,
25 its goals, its leadership.

1 And I am ecstatic, excited,
2 resilient to be among all of you and within
3 signed timelines we're going to show you how
4 well in measurable outcomes the College is
5 going to be a protagonist, a global
6 protagonist in the sustainable and renewable
7 energies workforce, industry partnerships,
8 community relations and beyond.

9 DR. MCKAY: And STEM/CTE.

10 DR. GALIOTOS: And of course engineering and
11 mathematics slash career technical education
12 is going to be the number one center of
13 excellence in the country.

14 VICE CHAIRMAN MORGO: On behalf of Dr. Galiotos, do any
15 of my colleagues have any questions for
16 Dr. Galiotos? I only have to say that work
17 force development is extremely important for
18 economic development. And the community
19 college should believe a leader in economic
20 development, not only for Suffolk but for
21 the entire region. So welcome.

22 DR. GALIOTOS: Thank you so much.

23 VICE CHAIRMAN MORGO: Okay. I'm now going to request a
24 from the Trustees a motion for the approval
25 of the minutes of the December 7 Board of

1 Directors meeting. Do I have --

2 MR. PETRIZZO: A motion to adjourn the Board of

3 Trustees first.

4 TRUSTEE CANARY: Motion.

5 VICE CHAIRMAN MORGO: Second?

6 TRUSTEE BOST: Second.

7 VICE CHAIRMAN MORGO: Second made.

8 All in favor?

9 MR. PETRIZZO: Motion to adjourn the Board of

10 Trustees meeting and call the Board of

11 Directors meeting.

12 VICE CHAIRMAN MORGO: And call the Board of Directors

13 meeting.

14 MR. PETRIZZO: As amended.

15 [WHEREUPON THE MOTION MADE AND SECONDED WAS

16 VOTED ON AND CARRIED. THE BOARD OF TRUSTEES

17 MEETING WAS ADJOURNED AT 9:20 A.M. AND

18 RECONVENED AT 9:22 A.M.]

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1 VICE CHAIRMAN MORGO: We're now sitting as the Board of
2 Directors.

3 Let's move to approval of the
4 minutes is there a motion?

5 MEMBER MURRAY: Motion.

6 VICE CHAIRMAN MORGO: Chris Murray.

7 Is there a second.

8 MS. DELEON-LOPRESTI: Second.

9 VICE CHAIRMAN MORGO: Gemma.

10 All in favor?

11 Any opposed?

12 [WHEREUPON THE MOTION MADE AND SECONDED WAS
13 VOTED ON AND CARRIED.]

14 Now I'm going to call on
15 Dr. Chris Adams to present the Association's
16 financial reports, Chris.

17 DR. ADAMS: Good morning, Vice Chair Morgo
18 and members of the Board of Directors.
19 Happy new year. I'm pleased to present the
20 financial report September 1, 2017 to
21 December 31, 2017.

22 You have your report in your
23 packets and also it was e-mailed to you
24 yesterday afternoon. I'm very pleased to
25 report that in all the area various accounts

1 within the Association; Campuses,
2 Commencement, Athletics we are operating in
3 very good stead, with the exception of our
4 two childcare centers.

5 You'll notice in the report that
6 there are two small deficits. The reason
7 being is that we usually get a grant from
8 SUNY but unfortunately the person that is
9 responsible for that grant retired
10 mid-semester in the fall. And we are
11 delayed.

12 We did receive a letter from SUNY
13 saying that we will receive the funds by the
14 end of January so that those two accounts
15 will be cleared up going forward. Other
16 than that the Association is operating
17 really well. We had a great fall semester
18 and we're very pleased with the direction
19 that we are going with the Association.
20 That ends the report. I will answer any
21 questions that you may have

22 VICE CHAIRMAN MORGO: Any questions for Chris? [NO
23 RESPONSE]. Seeing none, thank you very
24 much.

25 DR. ADAMS: Thank you.

1 VICE CHAIRMAN MORGO: Okay. Right now I would like to
2 request a motion to adjourn the Board of
3 Directors meeting and call the Board of
4 Trustees meeting to order.

5 MEMBER MURRAY: Motion.

6 VICE CHAIRMAN MORGO: Chris Murray.

7 Seconded by?

8 MEMBER BOST: Second.

9 VICE CHAIRMAN MORGO: Jerome.

10 All in favor?

11 Any opposed?

12 [WHEREUPON THE MOTION MADE AND SECONDED WAS
13 VOTED ON AND CARRIED. THE BOARD OF TRUSTEES
14 MEETING WAS RECONVENED AT 9:22 A.M.]

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1 VICE CHAIRMAN MORGO: We are now sitting again as the
2 Board of Trustees. You all received the
3 minutes of the December 7 Trustees Meeting.
4 I hope you had a chance to read them. Can I
5 have a motion to accept a minutes, approve
6 the minutes?

7 TRUSTEE CANARY: Motion.

8 TRUSTEE BOST: Second.

9 VICE CHAIRMAN MORGO: Motion by Gordon, seconded by
10 Jerome Bost.

11 All in favor?

12 Any opposed?

13 [WHEREUPON THE MOTION MADE AND SECONDED WAS
14 VOTED ON AND CARRIED.]

15 So approved.

16 I would like to call on Vice
17 President for Business and Financial Affairs
18 Gail Vizzini to present the College budget
19 and financial records.

20 MS. VIZZINI: Thank you, Mr. Chairman.

21 Good morning and happy new year.

22 Everyone has a copies of revenues and
23 expenditures in their materials projection
24 for 17-18 and I have brought with me the
25 Executive summary of same. Take one and

1 pass the rest, I appreciate that.

2 As you know, consistent with my
3 previous month's report, based on the
4 assumptions we made when we put together
5 this year's budget, enrollment came in just
6 a little bit less. So we are estimating a
7 revenue shortfall of \$611,000. It's mostly
8 tuition and fees. But that number is fairly
9 manageable as we have discussed in the past.
10 And through our prudence we will mitigate
11 that shortfall by watching our expenditures.

12 My office is in the process of
13 preparing the 18-19 operating budget and
14 over the past two weeks the departments have
15 come forward to make their presentations.
16 As you know, they were directed to have a no
17 growth budget except in the areas where we
18 have introduced new space or we have special
19 initiatives to meet our accreditation and
20 assessment needs

21 Included in their presentations
22 are their accomplishments, what of they have
23 done with the resources that have been
24 allocated to them previously. And we
25 emphasize that the first order of business

1 is to reallocate any funds that you may have
2 for your new initiatives and then to address
3 anything that might be of new and worthy of
4 consideration with appropriate
5 justification.

6 The governor has released the
7 State budget for 18-19. The good news is
8 that all of our capital projects are
9 included in there. However, from the
10 operating perspective in the aggregate
11 community college as a whole have received
12 at least over twenty million dollars less
13 money primarily due to what is stated in the
14 message as a levelling off of enrollment
15 college-wide.

16 As you know State funding is
17 based on a weighted formula based on the
18 number of credits taken, so over the past
19 several years enrollment has been levelling
20 off the dollars coming forth from the State
21 correlate to enrollment and they have been
22 going downwards

23 I'd like to highlight two
24 resolutions before you that have fiscal
25 impact. That is, of course, the monthly

1 sponsor services payment. So we have the
2 December health insurance payment as two
3 point three million dollars, that's your
4 number one resolution.

5 Number two is budget transfers.
6 The first one is for radio equipment for
7 Public Safety, 19,435. Please note that
8 they have the money in the budget just not
9 in quite the right point for the expense of
10 purchase a radio equipment.

11 The second one is for \$59,000.
12 This is for the continued work of the
13 academic search firm that we've hired for
14 the executive searches. We put the bulk of
15 the monies in last year's budget. Now that
16 we're in a new fiscal year, it's the same
17 amount of money but it has to be placed in
18 the appropriate fiscal year

19 And the last one is \$150,000.
20 This is to address the mandatory requirement
21 that we bring our website into ADA
22 compliance. We as most of the SUNY
23 institutions were notified that as a result
24 of a complaint filed by an advocate for the
25 ADA, many of the SUNY websites were sited

1 for lack of compliance for a variety of
2 reasons and this is as a result we came to
3 an agreement with the US Department of
4 Civil Rights to address and mitigate that

5 These funds will be used for an
6 outside consultant to do an assessment of
7 where we are not in compliance and a
8 corrective action plan to bring us into
9 compliance

10 DR. MCKAY: If I should say that we received
11 an official letter from the State in regards
12 to dates and timelines and an obligation for
13 the institution to satisfy, you know, what
14 Gail is talking about so we must. So that's
15 part of what Gail is talking about in
16 regards to the resolution.

17 VICE CHAIRMAN MORGO: The \$150,000?

18 PRESIDENT MCKAY: Yes.

19 VICE CHAIRMAN MORGO: Gail's report, although succinct,
20 there was quite a bit to it. Just to put
21 some frame of reference, the Governor's
22 reduction obviously is not helpful but I
23 think we all know it's not final. There's a
24 process. And the State budget also has the
25 Assembly and the Senate making changes. And

1 the fiscal year ends at the end of March.
2 So that's why students go up, Faculty
3 Association goes up, and the appeal is made
4 to the legislators to make that change.

5 When Gail spoke about the
6 decrease in enrollment, she's not talking
7 just about Suffolk Community College, the
8 Governor was talking about the statewide
9 decrease in enrollment among community
10 colleges.

11 Any questions about the
12 resolutions or about the vote on that that
13 Gail mentioned? [NO RESPONSE]. Seeing
14 none, thank you very much, Gail.

15 MS. VIZZINI: Thank you.

16 VICE CHAIRMAN MORGO: Okay. Did you all get a chance
17 to look at the resolutions that are in your
18 packet including the ones that Gail
19 mentioned? So then I'm going to request a
20 motion for the approval of College
21 Resolutions from point zero one to point
22 zero seven. Is there a motion, please?

23 TRUSTEE MURRAY: Motion.

24 VICE CHAIRMAN MORGO: Chris Murray.

25 Is there a second?

1 TRUSTEE CANARY: Second.

2 VICE CHAIRMAN MORGO: Gordon Canary.

3 All in favor?

4 Any opposed?

5 Thank you. The resolutions are

6 approved.

7 Now to go into committee reports.

8 I understand that our Student Trustee,

9 Jerome Bost, is doing double duty today. He

10 is going to give the Student Trustee

11 Committee report. He's also going to give

12 in the absence of Denise Sullivan, he's

13 going to give the Student Success Committee.

14 Do you want to do one right after another,

15 Jerome?

16 TRUSTEE BOST: Yes. I'll do the Student Success

17 Committee first.

18 VICE CHAIRMAN MORGO: Okay. Student Success.

19 TRUSTEE BOST: Hello, everyone. On January 11

20 at 3:30 we had a Student Success Committee.

21 Present was myself, Committee Chair Denise

22 Sullivan, Chair Sanders. And for faculty we

23 had Debra Wolfson, Dr. Adams, Joanne Braxon

24 (phonetic) and Kathleen Keene.

25 In that Students Success

1 Committee it was reported the student
2 guideway pathway received a grant for
3 \$25,000 and the basis of the award is
4 basically for Community Colleges to assist
5 students with academic and career pathways,
6 providing more structure for graduation
7 rates in summer sessions.

8 The folks involved with that
9 would be Dean Wolfson, Dr. Beaudin and Dr.
10 Adams, and of course Dr. McKay was the
11 principal of the grant. Also was the summer
12 early college program. Basically what that
13 is, you have students from high schools that
14 register for the second semester session
15 which conceives their school year.

16 Last year we actually had 14
17 schools participate and 49 Excelsior Program
18 groups. Another highlight, an exciting
19 thing is our College just recently partnered
20 with the 106 Air Force Base in Westhampton
21 Beach. They will be offering actually two
22 classes, psychology as well as English if I
23 understand correctly.

24 That was initiative with Shannon
25 O'Neal, Jennifer Brown. Lou, thank you so

1 much for your legal expertise in allowing
2 that to proceed and Dr. McKay. And
3 basically we also have with that comes us
4 being recognized by the Veterans
5 Administration in the college.

6 We basically will be having a
7 veteran counselor now on the College three
8 days a week and I believe two days a week at
9 Nassau County Community College. And that
10 role won't just be limited to assisting
11 veterans with academics, it's also assisting
12 them with benefits from the Veteran Affairs
13 so they are able to come to Eastern, Grant,
14 not Ammerman, for both of those services.
15 So it's exciting to be part of a College
16 that's doing so much work for our veterans,
17 so Shannon, thank you. I don't think she's
18 here today but...

19 And we also discussed our
20 advocacy trip to Albany taking place on
21 February 17 sponsored by the Urban League.
22 I have had the privilege to participate in
23 that last year where we leave early, we go
24 up and I had the opportunity due to Chris
25 Vargas to meet with Speaker Hasting

1 (phonetic). And I think I was speaking too
2 much at the table and I was given the kick
3 saying the Speaker gets it, Jerome.

4 So I'm looking forward to
5 participating in that once again. February
6 28 we also have Advocacy Day. Basically the
7 buses are loaded up and the students have an
8 opportunity to go up to Albany and meet the
9 legislators and discuss finance, and just
10 you, what's happening right now with the
11 shortfall with the Governor being able to
12 see students up here advocating on behalf
13 the College that they attend.

14 Again, that will be February 28
15 and the bus will leave a 6:00 a.m. And
16 that's sponsored by Kevin Peterman of the
17 Faculty Association. Update on the Middle
18 States. Dr. McKay met with his cabinet to
19 go over the current version in anticipation
20 of what we'll be getting back, the Board
21 we'll receive, and their preparation for the
22 Middle States self-study.

23 We've also had an open house with
24 the automotive program. And we're in our
25 thirtieth actually anniversary. And now we

1 celebrate it this year at the Gala with the
2 Foundation with Sylvia Diaz. The Foundation
3 also received a generous gift of, I think it
4 was reported originally \$20,000 if I
5 understand correctly, but it turned out to
6 be \$25,000.

7 So these were alumnis of Suffolk
8 County Community College who are giving to
9 students to assist with that need of
10 proceeding with their academics. So that
11 was actually very exciting to report. And
12 of course we went through the scholarships
13 of what's available on line with academic
14 works.

15 And I believe this concludes my
16 Student Success Committee report.

17 VICE CHAIRMAN MORGO: That was substantive report,
18 Jerome. Any Trustees have any questions for
19 Jerome? You reiterated what had we talked
20 about, the going up to Albany and trying to
21 have the legislators improve on the
22 Governor's allocation. I have often
23 expressed frustration that -- the good thing
24 thing is that Suffolk County Community
25 College of all the college community

1 colleges in the state it's the most active
2 up in Albany doing this. The bad news is
3 that the others aren't as active as we.

4 No questions for Jerome. You
5 want to go right into your Student Trustee
6 report?

7 TRUSTEE BOST: Yes. So two weeks ago we
8 actually met in this room here with Ramon
9 the Secretary Treasurer of Student
10 Government for Ammerman as well as Grant.
11 And we met with Thomas Carroll the Deputy
12 Director of Public Safety and reiterated
13 some concerns. It's basically an
14 opportunity where students can actually meet
15 with Public Safety in a safe situation, you
16 know, express their concerns. And those
17 concerns were passed onto Public Safety and
18 being worked on.

19 We have another meeting scheduled
20 for next month. We'll be looking at
21 environment initiatives. I'll be inviting
22 the Office of Sustainability. Another thing
23 I'm partnered with Student Government is
24 Students from the Assembly which is a number
25 of student government officers throughout

1 the State will be having their executive
2 committee here on campus actually next
3 month. So we're sort of getting ready for
4 that. And that concludes my report.

5 VICE CHAIRMAN MORGO: Question for you.

6 TRUSTEE CANARY: Jerome, can you share some of the
7 concerns that the students had that they
8 spoke to Public Safety about?

9 TRUSTEE BOST: Sure. One issue is regarding
10 smoking on campus. They have seen students
11 that were actively smoking near Starbucks
12 and some of the those areas. So Tom Carroll
13 agreed to increase patrols in some of those
14 areas. The other issue was actually just
15 regarding in the event of an emergency or
16 something on campus, having more preparation
17 on what to do if that actually were to take
18 place.

19 And I know Ammerman is working on
20 a couple of fund raising and clothing drives
21 and they were just seeking assistance and
22 direction from that. And it was just an
23 update on what's been discussed in the Board
24 of Trustees meetings.

25 TRUSTEE CANARY: Thank you.

1 TRUSTEE BOST: Ramon, did I cover it?

2 RAMON: Yes

3 VICE CHAIRMAN MORGO: Thank you, Jerome. Thank you for
4 the question, Gordon. I'm going to right to
5 Gordon for the Governance Committee.

6 TRUSTEE CANARY: Thank you, Mr. Acting Chairman.

7 VICE CHAIRMAN MORGO: How is the act going?

8 TRUSTEE CANARY: No comment. The Governance
9 Committee met on Tuesday the 16th at 3:00
10 o'clock at the LRC conference room. We
11 changed the venue, it's a long story. We
12 were going to have a guest person come in to
13 address a Governance Board. Turned out at
14 the very last minute not to be able to go
15 through with that so because of the late
16 change, I didn't want to change the venue
17 yet again. So we decided to call into the
18 Executive Committee after the Governance
19 Committee.

20 Jim joined us by phone.

21 Chairwoman Sanders was en route to
22 Washington DC so she could not join us by
23 phone or in person. So myself, Jerome,
24 Alicia O'Connor, Gail Canahan (phonetic) and
25 Jim Morgo by phone.

1 Our first item for discussion was
2 the continuation of the discussion of the
3 potential need for the development of a
4 national disaster tuition policy. An Deputy
5 Counsel O'Connor informed the committee that
6 Suffolk Community College Board of Trustees
7 would not have the authority to make changes
8 to the rate charged to somebody in State or
9 out of State on the tuition in response to a
10 natural disaster.

11 We could, the Board could make a
12 request to New York State and the SUNY Board
13 to make revisions to State Law and
14 Regulations. But after further discussion
15 the Committee agreed that we thought that we
16 would not pursue any further action on this
17 item at this time. So I think we're just
18 going to let that lie, get that off the
19 agenda.

20 VICE CHAIRMAN MORGO: Right.

21 TRUSTEE CANARY: The next item we discussed was
22 the continuation of the review and the
23 discussion of the facilities use policy.
24 Again this came up because of the Eastern
25 BOCES wanting to utilize the Eastern Campus

1 which they do every year for a particular
2 function. And they were the first to, I
3 guess to find out that we had changed the
4 facilities use fees and they felt it was
5 pretty onerous. Those concerns got back to
6 us and we said, let's take another look at
7 the fee schedule.

8 So, also concerns that were
9 brought to Dr. McKay's attention by two
10 members of the Suffolk County Legislature
11 for use of the Grant Campus by the Deer Park
12 Sons of Italy for their annual Mother
13 Cabrini Feast as well. So for those two
14 reasons we took a look at the facilities use
15 policy and fees.

16 Again Deputy Counsel O'Connor
17 informed the committee that in December she
18 had a meeting with General Counsel Petrizzo,
19 Director of Special Events Neftali Colazzo,
20 and Assistant Director of Special Events
21 Steed Alberti. They compared the previous
22 fees to the new fees and felt the area with
23 the most significant increase was the
24 classroom space. It is being proposed that
25 the fee schedule be amended to reflect the

1 following fees for classroom rental.

2 So, for the one to four hours
3 classroom rental, the current fee when we
4 changed the fee schedule was at \$400. I
5 think the Governance Committee is going to
6 propose to the Board through resolution at
7 the next meeting that we drop that down to
8 \$175. Again that's the one to four hours.

9 And then on the five to eight
10 hour length for again classroom use, we
11 changed it to \$500 and we are going to
12 propose that we drop that down to \$250 and I
13 think that would be a little less onerous
14 and a little bit more fair in terms of maybe
15 we'll gradually increase that over the
16 years. But for right now since everybody
17 had sticker shock on that one, we felt that
18 might be a better way. We will put that in
19 a formal resolution and have it for the
20 board at the next Board of Trustees meeting.
21 So we have again felt that this was a
22 reasonable increase.

23 The committee also felt that it
24 would be beneficial for Dr. McKay and
25 members for the Board of Trustees budget

1 Committee to personally with Legislators
2 Martinez and Cilmi, explain the process of
3 how and why these decisions have been made
4 to increase the fee schedule and give them
5 the courtesy of a face to face. So we would
6 hope that that take place sooner than later.

7 Deputy Counsel O'Connor
8 distributed -- I'm sorry, the third issue is
9 review of a draft of a social media policy.
10 So Deputy General Counsel O'Connor
11 distributed read a draft of an employee
12 employee social media policy and guidelines.
13 Discussion was had regarding the policies.
14 The committee will review and bring further
15 questions and concerns to the next Board of
16 Trustees Governance Meeting. A question was
17 raised as to whether the student code of
18 conduct has a section on social media.

19 Deputy General Counsel O'Connor
20 will review the code and address that again
21 at the next February meeting and we will
22 continue our discussion on establishing that
23 new policy. The third item, let's see, oh,
24 okay, so Deputy General Counsel O'Connor
25 informed the committee that requests for

1 qualification letters were sent to 12 law
2 firms who could possibly represent the Board
3 of Trustees in the event of a conflict of
4 interest with the College's general
5 council's representation.

6 We have had the services of
7 Mr. Leventhal and his hid firm for the last
8 few years. Responses will be due back on
9 February 16 of this year and we will vet out
10 those responses and proceed with that.
11 General items for the February Governance
12 Committee Meeting will be review of the
13 draft social media policy and the review of
14 the list of firms to date that have
15 responded to the request for quotes for the
16 legal services.

17 The next Governance Committee
18 Meeting is set for Monday, February 12 at
19 4:00 o'clock in the president's conference
20 room in the NFL building on the Ammerman
21 Campus. We adjourned at 4:00. Any
22 questions?

23 VICE CHAIRMAN MORGO: Thank you, Gordon. Any Trustees
24 have any questions? There was a lot to that
25 report as well. Brian?

1 TRUSTEE LILLY: Gordon, the request for RFP for
2 the legal services, was that because that
3 because of the term that's finished?

4 TRUSTEE CANARY: Yes. We had a couple of
5 extenders in the original contract and we
6 felt it's been three years now and we felt
7 it would be good to put that back out, so...

8 VICE CHAIRMAN MORGO: He's not prohibited from
9 responding, Brian.

10 TRUSTEE LILLY: Right. No, I just thought I
11 hadn't recalled hearing anything about
12 length of contract or whatever. I just
13 assumed that that was the reason.

14 VICE CHAIRMAN MORGO: Any other questions? Gordon, I
15 just -- qualification if I may or
16 clarification, none of our committees exist
17 in silos. They are all kind of symbiotic
18 one effects the other. And for the
19 facilities use fees, Gordon explained why
20 the decision was probably going be to reduce
21 the classroom.

22 We did get into the conversation
23 about the Sons of Italy and particularly
24 because of the two Legislators. The
25 operating budget is key to us. It is my

1 personal opinion that it's not a bad thing
2 that we get revenue, that we don't solely
3 depend on tuition and the county and the
4 state. And we have something of value so it
5 makes sense to charge for it.

6 At the Executive Committee
7 following the Governance Committee,
8 Dr. McKay expressed concern about the letter
9 from the two Legislators. And if I make
10 speak for you, Shaun, he thought the
11 approach was a good approach. To explain to
12 them of course we want to support a
13 community organization, but whenever we go
14 to you and say help us so that we don't have
15 to raise tuition, you should be aware that
16 we have to -- we should not turn our head
17 when we can get some revenue for something
18 of value.

19 So one thing, Gordon, just you
20 mentioned the two Legislators who wrote the
21 letter but I thought we agreed also to
22 invite the new chair of the Education
23 Committee.

24 TRUSTEE CANARY: Yes. That's Tom Donnelly the
25 former Babylon Town Councilman who the newly

1 elected County Legislator up in that area
2 and he has been selected as chairperson of
3 the Legislature's education committee. So
4 we felt it would be good to bring Tom in
5 because he happens to also live in Deer
6 Park. And again, this is the Sons of Italy
7 based in Deer Pork. So for all those
8 reasons we felt that putting out the invite
9 to Legislator Donnelly would be advisable.

10 PRESIDENT MCKAY: Maybe we need to coordinate that
11 because then Carol has also --

12 MS. WICKLIFFE-CAMPBELL: We have a meeting scheduled with
13 Legislator Donnelly January 23 at 2:00 p.m.
14 at the College. Had had reached out also to
15 our office to meet with Dr. McKay just to
16 introduce himself and to talk about the
17 College so.

18 PRESIDENT MCKAY: Should that be a joint meeting or
19 should the trustees meet ahead of this
20 meeting?

21 VICE CHAIRMAN MORGO: I think how you originally
22 planned it, a kind of an introduction. And
23 then for the specific use, facilities use, a
24 dn go and have ask Legislator Donnelly to
25 attend that one as well.

1 PRESIDENT MCKAY: Got it.

2 VICE CHAIRMAN MORGO: But you reminded me, Dr. McKay,
3 of something else. At the Executive
4 Committee we also asked Carol for fair
5 talking points for us because both with the
6 State Legislators and the County
7 Legislators, we're going to be entering -- I
8 can't believe it's happening again, but
9 we're going to be very soon entering the
10 budget cycle. I'm going to talk a little
11 bit more about that in the Budget and
12 Finance Committee.

13 So we all have to be united and
14 when the new vice president was introduced,
15 he talked about our being the best Community
16 College in the State. Well, I firmly
17 believe that and I think our mission is so
18 incredibly important but it takes funds.

19 Okay, Gemma?

20 MS. DELEON-LOPRESTI: Back to the RFP for the legal
21 services, what is the next step?

22 TRUSTEE CANARY: I'll defer to counsel.

23 MR. PETRIZZO: The proposals will come in and
24 they will be sent to the Governance
25 Committee for evaluation and the Committee

1 will evaluate and make a selection.

2 VICE CHAIRMAN MORGO: When is the due date?

3 TRUSTEE CANARY: February 16.

4 MS. DELEON-LOPRESTI: May I stress that if it's a
5 appropriate to circulate the subcommittee
6 meeting dates in case trustees that are on
7 the committee might want to attend?

8 PRESIDENT MCKAY: The only thing with that I would
9 say to the members, that we can only have
10 five members attending and not six because
11 then that becomes a public session and that
12 becomes a meeting. So if you do, I think
13 you collaborate with everyone so we don't
14 have a public session.

15 MS. DELEON-LOPRESTI: Yes.

16 VICE CHAIRMAN MORGO: Okay. Gemma, thank you for the
17 question. Anything else for Gordon?

18 Okay, speak with Facilities,
19 Brian.

20 TRUSTEE LILLY: We did not have a meeting so I'm
21 going to sit down with Gordon and set up a
22 meeting for February. We didn't have that
23 after? Then I stand corrected. It actually
24 wasn't an official meeting. Gordon and I
25 sat in on the Facilities Committee meeting.

1 It's the year end or year beginning wish
2 list, needs of all the capital improvements
3 that all the departments are vying for. You
4 know, like it's basically their shopping
5 list, whether or not they can get, you know,
6 what they need.

7 The big push has been with the
8 automotive department because they are
9 bursting at the seams. As Jerome stated
10 before, they have a 30 year anniversary this
11 year. We have a ground swell of support
12 from the industry. There's a definite need
13 locally and even nationally for qualified
14 individuals on the new technology that is
15 being presented on a daily basis in the
16 automotive industry.

17 There's new challenges. It's no
18 longer just mechanics. These are, you know,
19 they are computer technicians. They are
20 service people. The industry is changing
21 around evolving on a monthly basis. And we
22 had representatives from all the major
23 manufactures. The General Motors group was
24 very impressed, stating that they have, you
25 know, they have seen growth in areas that

1 were no longer like the industry norm. They
2 also I think it was -- I think it was that
3 group that also stated that the median age
4 of their technicians was like 53, 54 years
5 old. So there's been a, you know, in our
6 society there's been a big jump from trades
7 people to a whole generational gap.

8 And guess what? Now it's as you
9 are reading in the paper that there's
10 certain trades that are just, you know,
11 looking for bodies. Because there's been
12 such an age gap in filling these positions.
13 And these are all well paying jobs. I mean,
14 as they would say, there's technicians --
15 the Tesla Corporation is basically these are
16 computer technicians for the electric cars.
17 They are six figure jobs.

18 And these are all being filled by
19 young, young people. So we have an
20 opportunity and rightly so we should be
21 embracing it because that's what the
22 Community College does is being on the
23 forefront of finding the funds and building
24 these programs for these needs of today's
25 individuals.

1 That was the major push. The
2 other departments have punch lists of things
3 that they need. And I have said it before
4 that they are not asking for, you know,
5 Cadillac stuff. They are asking for the
6 bread and butter stuff that they need to
7 perform their duties and be up to snuff to
8 give the students what they need to be
9 successful. And that's what we're all here
10 for.

11 So, you know, reading the
12 Governor's cut backs, it kind of -- and
13 then, you know, you read some of the press
14 releases and say, the Excelsior program, all
15 these great programs, we still need the
16 funding for the regular stuff that we need.
17 And we're not asking for extras. And I have
18 always stated that every project that we
19 have been on since I've been here has come
20 in on time and under budget.

21 And there's the revenue factor of
22 every project that we build I think brings I
23 think it's like seven dollars for every
24 dollar spent into the economy, local
25 economy. So there's that benefit of this.

1 So we have to fight for these. And like I
2 said, all the committee people, all the
3 presidents and the deans of the colleges.
4 They have asked for things that they need
5 not extras. And that's what I have always
6 came across at this annual committee
7 meeting.

8 It was nothing like, oh, we would
9 like to have extra storage, we would love to
10 have this. No, it was, we are parking stuff
11 out here because we don't have any room here
12 or let's use this building for that. So it
13 was a very good meeting. Hopefully we can
14 get some more industry support. It seemed
15 like there was an outpouring of support.
16 We'll see at the Gala what that translates
17 into which would be a great boost.

18 And it's also a benchmark. It
19 will show that, listen, these people are
20 willing to donate this because they realize
21 that we need it and they need it. It works
22 both ways.

23 PRESIDENT MCKAY: Gemma.

24 MS. DELEON-LOPRESTI: I want to reiterate and add to
25 that. Working in organized labor, there is

1 a tremendous need to fill these type of
2 jobs, particularly in HVAC. There is no
3 program like this in Nassau Community
4 College. I think the nearest one might be
5 like way upstate New York. And what's
6 interesting with the trades is there might
7 be employers out there that don't have a
8 relationship with the trades that will not
9 hire unfortunately from apprenticeships
10 funds. And there's a high need for those
11 employers to be connected with the College.
12 But there really is nothing like this in
13 Nassau County Community College.

14 In fact, I teach at Nassau County
15 Community College and they're envious that
16 we have these type of programs and they are
17 curious see what its level of success is.
18 My question is, is there a connection with
19 internships with employers in these
20 industries from the College? You know, I
21 find that a lot of students that I teach
22 maybe have jobs in retail and they are
23 not -- they don't have part-time jobs in the
24 actual industries. You know, and these jobs
25 are what support them in going to school.

1 So is there a connection?

2 VICE CHAIRMAN MORGO: You want to get that?

3 DR. MCKAY: I do, I do, I do. I looked at
4 Paul Beaudin over here for a minute. When
5 we do the internships, the students get
6 hired, it's not intern anymore. They get
7 hired away from the College so they are not
8 completing anymore. And part of it is we
9 have to figure out now how do we help
10 business and industry to get completers?

11 So it's either stack up the
12 credentials -- what we're hearing is that,
13 for example, Tesla just opened in Smithtown.
14 Bryan, when you were mentioning
15 automotive -- I'm going to come back to HVAC
16 in a minute, we didn't cater for that. We
17 didn't see that coming. So now Tesla is
18 opened in Smithtown, Tesla was here and
19 Gordon if you remember they were here. And
20 they're saying, we want the make you the
21 third region in the country.

22 And guess what they did? They
23 just opened right across in Smithtown. We
24 are not training for Tesla, right? So once
25 we start training for Tesla -- Tesla said

1 this, they are going to pay for the faculty,
2 they are going to pay the student. They are
3 going to pay for the tuition, and they are
4 going to give us equipment.

5 Now, I'm talking about
6 completion, graduation rates, that's FTE,
7 that's the Governor funding, two different
8 things. So part of it is, I'm competing
9 against myself. You know, so when we talk
10 about talking points, those are talking
11 points. Here's the other part, John Dorso
12 (phonetic) said to me, I will support you
13 with the automotive program and your
14 technical programs. And he said it to me a
15 couple of days ago.

16 He said we need more workers. We
17 need more students. We need more
18 completers,. I'm competing against myself.
19 So on the completion side, the retention
20 side and Chris Adams that's you, on the
21 retention side is how do we keep these
22 students enrolled and complete? The other
23 side is, how do we then get workers in
24 industry that the industry is telling us we
25 need right now.

1 skilled labor.

2 I mean, I don't know what degree
3 you get in an HVAC.

4 MS. DELEON-LOPRESTI: I think it's an Associates.

5 TRUSTEE LILLY: Guess what? The guys I know that
6 are in HVAC, they don't care if you have an
7 Associates degree, they want you to show up.

8 PRESIDENT MCKAY: Trustee Lilly, let me say this,
9 okay, and I do have my faculty in the room
10 and I do have Middle States in the room.
11 This is a great discussion that the Board
12 must have in regards to our mission and who
13 we are. I also got folks that are telling
14 tell me we need to be a four year
15 institution. We got to be everything to
16 everybody else.

17 Here's the thing, Middle States,
18 and I don't want to forget this, you voted
19 on a document today that talks about who we
20 are. There's a mission statement in there.
21 What Trustee Gemma just mentioned is we need
22 more workers, right? That's a different
23 discussion that we have to address going
24 forward as to are we going to become more
25 technical? Now the other part is STEAM,

1 S-T-E-A-M, the arts. My colleague over at
2 Stony Brook just cut the arts, I believe
3 they did.

4 VICE CHAIRMAN MORGO: Yes.

5 TRUSTEE LILLY: Yes, they did.

6 DR. MCKAY: Okay. I just got to make sure
7 because I'm on the record. But what do we
8 do? We celebrate the arts because we
9 believe in the liberal arts. We believe in
10 what our students are going to do. What the
11 companies are telling use we need more
12 technical up front. So we have a
13 philosophical difference that we are going
14 to have to address and that's what Gemma is
15 talking about, HVAC.

16 How do we get the workers out
17 there now? Once the students get out there,
18 they don't back come. They're making money.
19 They don't come back. Why don't you come
20 back to finish? Because they are making the
21 money. So we have a mission struggle that
22 we have right now, how do we address that?
23 Now it's not for the Board right now, it's a
24 long meeting. And I know we got faculty in
25 the room, we got governance in the room.

1 Paul, that's the struggle we have.

2 VICE CHAIRMAN MORGO: Trustee Canary.

3 TRUSTEE CANARY: I just want to go back again to
4 the question you asked. Internship versus
5 apprenticeship, two different totally
6 different things. So internship that is
7 part of our curriculum where we place our
8 student and the apprenticeships are what the
9 unions offer to anybody who walks in off the
10 street and signs a form. Both important.
11 Both getting that type of training to the
12 students.

13 And, again, we all saw the
14 article in Newsday just a few weeks ago
15 about this current shortage of plumbers and
16 electricians and the projected shortage.
17 And these guys can make a lot of money being
18 licensed plumber.

19 And as someone who does a lot of
20 his own plumbing work, I can tell you just
21 recently in the last couple of years what's
22 happening in the plumbing world with all
23 different fixtures and tubings, and don't
24 even need to have sweat a joint anymore
25 because of all the connectors and whatnot

1 and all the electronics that are now being
2 tied into boilers and hot water heaters.
3 It's a whole new world out there and it
4 takes a lot of training to get these guys up
5 to speed.

6 DR. MCKAY: Trustee Canary and Gemma, to your
7 point, that's why we hired John. That's the
8 noncredit side of the house that we have not
9 focused on heavily enough. It's not the
10 academic side, it's the noncredit side.
11 That's where we need, I know and I think my
12 faculty will say to me that that's where we
13 need to put the training, the noncredit side
14 Gemma.

15 Which is, again, how do we get
16 students that are coming to us and even up
17 skilling current folks that are in the
18 industry up skilling them on new technology,
19 new emerging things that are happening.
20 That's what John is going to be doing with
21 his team. Thank you for raising that. It's
22 on the other side.

23 MS. DELEON-LOPRESTI: One more thing. You know, there
24 are -- I have personal experience. My
25 husband happens to own an air conditioning

1 company and it is union. And he does hire
2 through the union apprenticeship program.
3 But there are organizations out there like
4 the Wilson Tech. And there's just no
5 comparison because you're talking about a
6 certificate program versus a two year
7 associates degree from a college.

8 And the apprenticeship program
9 from the unions also give you an associates
10 degree. And that's very different because
11 you now have skills to read plans, diagnose
12 problems rather than just do what you're
13 told. So there is a tremendous need.

14 And so his experience, my
15 husband's experience anecdotally is that the
16 graduates from the two year degree have far
17 more technical skills than from the
18 certificate programs from other
19 institutions.

20 VICE CHAIRMAN MORGO: Yes. I wanted to congratulate
21 Brian for the most far reaching facilities
22 committee report I have ever heard. But,
23 but all kidding aside, I don't want anybody
24 to miss the point that Dr. McKay made.
25 Because when our students leave for their

1 betterment, it's analogous really to an
2 athlete in their third year or second year
3 in College leaving to go pro. But under the
4 metrics used in evaluating community
5 colleges, that hurts us. That kid is --
6 that student is seen as leaving the school.

7 And we have had discussions for a
8 long while on the basic unfairness of
9 applying the same criteria to us as a two
10 year school to the four year schools in the
11 system. Because students who go to the four
12 year schools are looking for a different
13 end. Our kids are looking for employment --
14 not all of them of course some go on to four
15 year schools. But those who do, we should
16 not be penalized because they are
17 successful.

18 And that was the point Dr. McKay
19 was making. And as you said, Dr. McKay, it
20 goes beyond today's trustees meeting. It
21 really has to be addressed.

22 PRESIDENT MCKAY: Sure. Sure.

23 TRUSTEE LILLY: Jim, one more thing. Jerome
24 asked me -- he forgot to tell you that his
25 next Student Success Meeting is February 8

1 at 3:30 in the President's Conference Room.

2 VICE CHAIRMAN MORGO: Thank you. Thank you. There was
3 mention of the Gala coming up. This might
4 be a good transition. Sylvia, can you give
5 the Foundation report.

6 MS. DIAZ: Sure, actually everybody gave my
7 report. But good morning, I'm actually
8 again happy to remind you all that on
9 Thursday, May 3, 2018 we are celebrating the
10 30th Anniversary of our wonderful automotive
11 program. And, again, I don't have to sell
12 it. It's a wonderful wonderful program. We
13 need support for that program and some of
14 the imitatives that have been identified by
15 this group, by Dr. McKay.

16 We are working very closely with
17 our industry partners in the community, have
18 identified and expanded our list of partners
19 and supporters of the wonderful program and
20 future partners. Dr. McKay, every other day
21 we get a call from Dr. McKay to contact
22 another partner, MOPAR, he mentioned Tesla
23 today.

24 These are great opportunities to
25 engage in partners that are generally more

1 frequently in competition with each other.
2 So that's the challenge I talk to Mary Lou
3 about.

4 We're bringing them together
5 under one very similar concern that they
6 have and a shared concern that they have
7 about supporting their work force. So we're
8 excited about this opportunity. And happy
9 to let you know that we have already
10 received about \$7,000 in support already,
11 ahead of this wonderful event.

12 PRESIDENT MCKAY: Very nice.

13 MS. DIAZ: Very good. Thank you.

14 VICE CHAIRMAN MORGO: Thank you, Sylvia.

15 PRESIDENT MCKAY: To the Trustees again, on the CTE
16 side, on the STEM side, that's why they have
17 to work together. Because as Gemma
18 mentioned, Trustee Gemma mentioned, we have
19 business and industry out there that want to
20 do more with us. And that's why they have
21 to work together. And that's going to be
22 the new iteration of how we're going forward
23 with John being on board, working with the
24 Foundation and working with Mary Lou.
25 That's going to be the next iteration.

1 VICE CHAIRMAN MORGO: Okay. And the idea of all
2 working together, that's the point that I
3 have been trying to make with the
4 committees, all being not in silos but
5 working together. I'm going the budget and
6 finance committee report right now and I
7 often get obsessed with it and talk about
8 its importance and say it's the most
9 important because it determines how we
10 operate.

11 However, I would have to say that
12 really looking at a bigger picture, student
13 success of course is what we're really all
14 about and everything effects student
15 success.

16 I am maybe because I am chairing
17 today's meeting, I'm sensitive to the length
18 of my usual report. I'm going to try to go
19 quickly. Speaking of which, I would
20 recommend that all my fellow trustees take a
21 look at the budget and finance committee
22 meetings. Because they are very important
23 and it would make me feel better about not
24 going over everything.

25 So Gail Vizzini asked me recently

1 if they were okay to share with the
2 committee members. They are, Gail, and I
3 would like to share them with all the
4 trustees.

5 We met on December 13 the last
6 time and we have been taking deep dives into
7 the fiscal implications of the operation of
8 the Foundation. And at the meeting on the
9 13th, Vice President Mary Lou Araneo
10 provided documents outlining a three year
11 look back at the Foundation's fund raising
12 revenue, operation expenses, program
13 services, and associated personnel expenses.

14 The Foundation was founded in
15 1989. In addition to its mission statement,
16 it does have the goal of becoming
17 self-sufficient. It is important to realize
18 that SUNY and some non-SUNY institutions
19 foundations are structured similar to our
20 foundation. In regards to the Foundation's
21 personnel salaries, they total \$818,908 and
22 they have approximately a one point one
23 million dollar expense to our operating
24 budget, the operating budget of the College.

25 The P and L, profit and loss of

1 the Foundation does not include the
2 Foundation investments. And the Foundation
3 has been very successful recently in its
4 investments and they have seen an
5 appreciable gain.

6 I don't have to reiterate the
7 work that the Foundation does and the
8 scholarships and the enhancement of
9 programs, we have talked about that
10 previously. I asked at the last meeting has
11 there ever been a time when unrestricted
12 Foundation funds -- you know, sometimes
13 funds come into the Foundation and they are
14 restricted for a particular scholarship or a
15 particular use, I asked has there ever been
16 a time when unrestricted funds have gone to
17 personnel expenses, thereby taking it from
18 our operating budget and moving towards the
19 goal of self-sufficiency. Mary Lou said she
20 didn't know but she was going to research
21 that for our next meeting.

22 I also asked how the three
23 million dollars in unrestricted funds had
24 been used. And Mary Lou advised, the money
25 is used to support the Foundation's mission

1 by providing scholarships, emergency loans
2 and program development, the automobile
3 program, the enhancement of that.

4 Chairman Sanders requested a
5 breakout of all the scholarships that were
6 given the idea that there was some thought
7 that students who would otherwise be
8 eligible might be missing it. It was talked
9 about there is a new software that gets it
10 all online and students can look at all the
11 possible scholarships.

12 Let's see, I mentioned that when
13 you look at the College's overall budget,
14 the Foundation's expense of one point one
15 million is not a large number when you at
16 our \$220 million operating budget. So we
17 have to keep that in mind. But we are --
18 it's our responsibility, not just the Budget
19 and Finance Committee, but it's the
20 fiduciary responsibility of all the Trustees
21 to look at the operating budget and look and
22 ask questions.

23 I also asked what was the
24 reaction of donors when they find out that
25 the Foundation has no administration

1 expenses, that we cover it all. And the
2 answer was what I anticipated, it's very
3 good. Because if you look at any not for
4 profit and see there are no administrative
5 expenses, you are more likely to make a
6 contribution, you have all seen that.

7 So this issue of looking at the
8 Foundation, doing it because it's our
9 responsibility. But it's not easy. There
10 are plusses, there's minuses and we are
11 going to continue to look at it. We then
12 left that subject and Chris Adams spoke to
13 us about enrollment. And we all know that
14 tuition is a source of revenue.

15 When we lose enrollment, we lose
16 revenue. And something that Dr. McKay day
17 was talking about earlier, that when we lose
18 students, we lose State Aid because of the
19 FTE, the full time equivalency formula. So
20 we are hardly unique across the nation, not
21 just the State in losing enrollment for
22 whatever the reasons. Chris did bring up
23 something that I thought interesting and
24 something that our marketing folks should
25 look at, is that the 18 to 24 year old group

1 of students, the cohort. And you think that
2 that's who we are. Well, that's decreasing
3 and it's decreasing rapidly.

4 However now cohorts have been
5 targeted. Obviously older and some cases
6 younger under the Excelsior program. They
7 include but are not limited to adults older
8 than 24 years old. Business and industry,
9 the greater community, dual enrollment
10 students, international students, formerly
11 incarcerated populations, veterans and
12 active military. So our marketing folks are
13 going after all of those.

14 And some of you will remember a
15 couple of graduations we had graduates who
16 are actually even older than I am, yes very
17 old. We had a former pediatrician who was
18 getting his veterinarian's degree and I
19 think at the time he was about 80 years old.
20 So we do have people returning back. How to
21 characterize that these cohorts, let's call
22 and them an alternative cohort, not the 18
23 to 24, we had over 9,000 students among
24 those, and that increased to over 10,000 in
25 this past fall.

1 So the marketing folks are
2 reaching out. And it's a 12 percent
3 increase and it shows that the marketing
4 efforts are successful. It's important to
5 point out that although application count is
6 increasing, it doesn't mean that enrollment
7 increases. Part we have people applying who
8 don't follow through, who don't get all the
9 paperwork in. So it's an ongoing effort to
10 get students to enroll and once they enroll
11 to keep them here. So, we can get back to
12 completion that we talked about.

13 Finally, the budget process has
14 begun. All of the different departments
15 have asked for their requests. Dr. McKay
16 and his team are analyzing them, going over
17 them all. Brian talked about actually
18 attending one of the facilities. At the
19 conclusion of the department hearings where
20 their budgets are presented, finance
21 prepares a budget gap analysis which will be
22 presented to Dr. McKay then ultimately
23 presented to the Board of Trustees and
24 that's where we see what the budget gap is
25 if there is one and there probably will be

1 in.

2 February all proposals will be
3 summarized and reviewed by Dr. McKay. If
4 any new items need to be incorporated, it
5 will done during this time. In March we'll
6 know where -- we'll get some idea how the
7 senate and the assembly, how they are going
8 to effect the Governor's budget. And I hope
9 we'll have an idea of where the executive,
10 County Executive and County Legislators are
11 in regard to our budget.

12 I can say parenthetically that's
13 why it's really important to getting the new
14 care of the Education Committee on board
15 early and that's why both meetings I think
16 are important with him. In April we get --
17 we make our budget request and we send it
18 over to the Executive and the Legislator --
19 Legislators and then the dance begins where
20 we go to committee meetings. We are lead by
21 the Legislative team. Ben Zwirn does a
22 great job in communicating with the
23 legislators.

24 And all things considered, the
25 last three years we have had an increase

1 every year. It's not the increase we would
2 want but it's an increase. There were years
3 om tje past when we received zero increases.
4 O, you know, everything is relative. It's
5 been better. I have no idea at this point
6 what kind of increase we're going to ask
7 for. But as we said frequently at these
8 meetings, we don't exist in a silo.

9 I think Theresa frequently says
10 she's very proud of this board and happy
11 with this board because it's kind of a
12 synergistic Board, we all work together. We
13 all believe in the Community College's
14 mission. Going to the Legislature and the
15 County Exec and just parenthetically, I
16 think they know what a great job this place
17 does. I think they really want to help.

18 I can think -- most of them.
19 Most of the Legislators anyway. I don't
20 know if I would make a blanket praise, but
21 most of the great majority of them
22 understand what we do. The County Exec
23 does. But we have to be the ambassadors
24 along with the College's personal to make
25 the comment.

1 Okay. There was a lot there. I
2 really ask that the minutes to get to you
3 and then read them. Our next meeting is
4 going to be on next week January 24. Next
5 Wednesday at 4:00 inn the President's
6 Conference Room on this campus. Again, I
7 would ask you as was asked previously by
8 another committee chair if you can possibly
9 attend and you're not a committee member
10 please do, with the caveat that Dr. McKay
11 mentioned that we can't have more than five
12 trustees attend a meeting. Any questions
13 for me? Gemma?

14 MS. DELEON-LOPRESTI: You mentioned that there was an
15 increase in applications and yet a decline
16 in enrollment. Is there -- like a, what is
17 the rationale?

18 VICE CHAIRMAN MORGO: Well, Chris explained it, if I'm
19 going to explain it simplistically, if you
20 want to add something. Students apply, they
21 get accepted and then that they don't get
22 all their paperwork in. Maybe they get
23 accepted someplace else, or they go
24 someplace else or there's other reasons.
25 You want to answer?

1 DR. ADAMS: Yes. It really it comes down to
2 sometimes students tend to go to other
3 institutions or, you know, they put in an
4 application here just in case they want to
5 decide the come back or it could be finances
6 as well. I mean, that's still a big issue
7 with us even though, you know, our students
8 are, you know, eligible for PELL and TAP,
9 the Excelsior scholarship. But that doesn't
10 always cover all the necessary and sometimes
11 with that economy the way it is right now,
12 it's more beneficial for students to go out
13 working and to go part-time. We're seeing
14 more part-time students come to the
15 institution than full-time students, that
16 seems to be the trend as well.

17 As the economy gets better in
18 Suffolk County or has been getting better in
19 Suffolk County. So there's lot of reasons.
20 But the good news is the fact that we have
21 so many applications that are coming in, we
22 are up in applications compared to where we
23 were last year at this time, that's good for
24 our markets. That means that word is
25 getting out, the institution is being -- is

1 well known and that continues to increase.
2 And our marketing team does a fabulous job
3 of really getting the word out there about
4 the institution. And everyone does.
5 Everywhere you go, I mean, people talk about
6 Suffolk County Community College. Whether
7 it's meeting someone in the grocery store or
8 someone has a friend of a friend or a sister
9 or a brother or what have you, everyone just
10 connects somehow with Suffolk County
11 Community College. So that's not a
12 simplistic answer but it's really --

13 VICE CHAIRMAN MORGO: Mine was, yours wasn't.

14 MS. DELEON-LOPRESTI: As an aside, I'm wondering if --
15 what is our application fee? Is there an
16 application fee?

17 DR. ADAMS: \$40.

18 VICE CHAIRMAN MORGO: It's minimal.

19 MS. DELEON-LOPRESTI: I'm wondering if students are
20 applying as, you know, as a safety school
21 and then as the competition is fiercer among
22 the other colleges, because they are just
23 fewer students, it maybe reducing their
24 requirements.

25 VICE CHAIRMAN MORGO: I remember having safety schools,

1 notre Dame was one. Your point is a good
2 one. Gordon I saw and then Jerome..

3 TRUSTEE CANARY: Is it too early to get any
4 Excelsior Program tracking data for the
5 second semester.

6 DR. ADAMS: We're still working on that. We
7 have as you recall about 430 students that
8 are in the program and we have been tracking
9 how well they did in the fall semester. We
10 have sent letters to every one of them
11 letting them know what they need to do to
12 complete the program.

13 As you know the fall semester was
14 sort of like a test case but the students
15 that are enrolled in this program have to
16 complete 30 credits by the second summer
17 session to be able to receive that
18 scholarship. Otherwise it turns into a loan
19 where they're going the owe the institution.
20 But so far so good.

21 Speaking with our Director of
22 Financial Aid who pulled all of the data
23 looking at all the GPAs, and again she was
24 very happy with the progress of most of the
25 students. I mean, there was a few that

1 didn't do as well. But again, we're still
2 working on that.

3 DR. MCKAY: Now, Chris, you got to mention
4 going back to Trustee Canary just said.
5 Yesterday I got an e-mail that we have not
6 yet been paid by the State for those
7 Excelsior students and then the State just
8 announced that they just figured out, by the
9 way, that have we have part-time students
10 that we should have included much earlier.
11 So now we have to go back and do what?
12 Retroactively try to qualify part-time
13 students for that grant.

14 So his office is not going to be
15 relaxing for a minute here. And then we may
16 end up having students that may fall through
17 the pipeline here. So it's very important
18 that this is not a Suffolk County Community
19 College situation.

20 VICE CHAIRMAN MORGO: Right.

21 PRESIDENT MCKAY: We have to find a way to get the
22 students to qualify and he has to go back
23 and then check them to make sure that they
24 are eligible and then remain eligible and
25 then we got to get the money from the State.

1 We have not gotten the money yet. That's
2 what Gail and I are working in the budget
3 side. So we have paid and we have not
4 gotten paid.

5 VICE CHAIRMAN MORGO: We have been discussing this
6 since we heard about the Excelsior Program
7 in that we would be ultimately on the hook
8 if a student doesn't complete.

9 PRESIDENT MCKAY: Yes.

10 VICE CHAIRMAN MORGO: Doesn't complete. But the State
11 is not going to give us the money and that's
12 been one concern.

13 PRESIDENT MCKAY: Yes.

14 VICE CHAIRMAN MORGO: Just so nobody gets confused, we
15 have a separate Excelsior Program which
16 helps young high school students come in.
17 We're talking about the State so called, so
18 called free tuition under this. Go ahead,
19 Jerome.

20 TRUSTEE BOST: I just wanted to add to what you
21 said a number of reasons why sometimes
22 students apply and not able to move forward.
23 From what I remember from Dr. Adams and the
24 student success committee report, we have a
25 lower number of students that you had to

1 retell this year than you did last year,
2 correct?

3 DR. ADAMS: Yes. We have an annual
4 scheduling date that occurs on January 10.
5 That's where students that have not paid
6 their bill or got into a tuition payment
7 plan or confirmed their attendance if they
8 are on financial aid. And I'm happy to we
9 the we descheduled 500 less students this
10 Spring than we did the year before. We did
11 a heck of a campaign reaching out to the
12 students, whether it's e-mail, text
13 messaging, sending letters home, working
14 with the campuses to make sure that
15 students, you know, do what they need to do
16 so they don't get descheduled.

17 TRUSTEE CANARY: Okay. Two quick points. So one,
18 again, we spoke about this earlier and I
19 would still like to see all the community
20 colleges administration come up with a
21 dollar amount of what the Excelsior Program
22 is costing us administratively to implement
23 so we can get back to SUNY with that.
24 And number two, just a reminder
25 for the fall semester the family income

1 amount raises to to \$110,000 for
2 eligibility?

3 DR. ADAMS: That goes into the effect the
4 following year, so Fall 2018.

5 TRUSTEE CANARY: Yes.

6 VICE CHAIRMAN MORGO: Dr. McKay, do you want to react
7 to the idea of all the Colleges.

8 PRESIDENT MCKAY: No. I did not mean, no. The
9 problem is the amount of -- this is what
10 Gordon just said, Trustee Canary, I'm sorry,
11 is the amount of work that goes into his
12 office. I mean, the compliance, you know,
13 we spent --

14 VICE CHAIRMAN MORGO: If I may interrupt, his question
15 was all of the community colleges putting
16 together the cost of Excelsior.

17 TRUSTEE CANARY: In one voice to back to SUNY to
18 say that, you know, this is a great program
19 but look what it's costing us.

20 PRESIDENT MCKAY: If I tell you because we are the
21 largest and best, I think you said best, in
22 the State, we're going to have a larger
23 impact than anybody else. Sullivan,
24 Adirondack and those -- their numbers, if it
25 goes up 15 20, it looks like 50 percent jump

1 one way or the other. My concern really is,
2 what it is costing Suffolk County Community
3 College and then that's my argument.

4 Now the rest of the State, the
5 rest of State, their numbers are flipped up
6 and down. If we just look at what we just
7 saw yesterday in regard to Excelsior. We
8 submitted to Johanna Duncan-Poitier. They
9 are up and down. There's some negative
10 numbers in there. And the negative numbers
11 are skewing what happens to me.

12 So I'll give you that number but
13 I'll say for this Board, let's talk about
14 Suffolk. Because you have a smaller campus
15 that can go up and down 15 or 20 students
16 and then that skews my number. So, yes,
17 I'll give you that number. But I got to
18 tell you that we don't even have the rules
19 yet about how we apply the part-time
20 students. And Chris doesn't even
21 understand -- and they are going back
22 retroactively to February.

23 These are students that graduated
24 in December. So then how do we then get to
25 those students who just left us? We now

1 have go back and look to se how we're going
2 to apply the aid in regards to did they have
3 loans, did they have grants, did they have
4 this. That's his job.

5 So it's going to be a tough
6 application for us. And I don't think the
7 Governor's people understood -- they don't
8 talk to us. So I don't think they
9 understood the implications of applying this
10 when they did. I'm sorry.

11 VICE CHAIRMAN MORGO: No. Thank you for the answer. I
12 just have again a clarification, it's great
13 that we are getting more part-time students
14 but they don't really help us as full-time
15 students do under the State formula. I got
16 a question that just occurred to me which is
17 often dangerous but I hadn't thought about
18 this. We have been talking about marketing
19 and the importance of marketing in getting
20 a higher enrollment.

21 In our marketing program that we
22 see on some of the local TV, where you see I
23 started at Suffolk County and I ended at
24 some prestigious four year school. Do we
25 have any marketing for the student who is

1 looking to go into a trade like HVAC?

2 DR. MCKAY: Yes.

3 MS. ARANEO: Yes. We have done previous

4 iterations of our theme that have focused on

5 individuals who are employed for industry.

6 VICE CHAIRMAN MORGO: I started in Suffolk, I stayed

7 two years and I had now have a high paying

8 job.

9 MS. ARANEO: Yes, both.

10 TRUSTEE BOST: I have seen culinary.

11 MS. ARANEO: Culinary education, yes.

12 TRUSTEE BOST: Brookhaven Laboratory.

13 MS. ARANEO: Brookhaven Lab.

14 MS. DELEON-LOPRESTI: Is the marketing targeted towards

15 also employers.

16 MS. ARANEO: We have in the past done some

17 directed at employers. We had Dr. McKay

18 featured with Theroux (phonetic). And so

19 that was the president of that company with

20 Dr. McKay and the Brookhaven Town

21 development person whose name is escaping

22 me. I'm trying to think of it but I can't.

23 But, anyway, yes, we have targeted them as

24 well.

25 PRESIDENT MCKAY: I just met with an IDA person for

1 Suffolk County. And they said we have to do
2 much --

3 VICE CHAIRMAN MORGO: Tony Catapano, is that --

4 DR. MCKAY: Suffolk County.

5 VICE CHAIRMAN MORGO: Yes, he's the chair.

6 DR. MCKAY: And I said we have to do more
7 together not just you by yourself but
8 together we, because we are Suffolk County
9 Community College. We're your college. And
10 then we have the working, the STEM/CTE, all
11 those areas. So we have to do more. So
12 he's -- I think we scheduled a meeting with
13 him coming up.

14 MS. WICKLIFFE-CAMPBELL: Yes. We don't have a final date
15 yet.

16 DR. MCKAY: So we have a meeting coming up
17 and then John and his team will meet with
18 them so then we package with him what he
19 does.

20 VICE CHAIRMAN MORGO: I would be very interested to
21 hear how that goes.

22 DR. MCKAY: And also the Commissioner.

23 VICE CHAIRMAN MORGO: That's Theresa Ward, she's very
24 good. Not as good as one of her
25 predecessors, but she is very good.

1 TRUSTEE BOST: You're on the record.

2 TRUSTEE DELEON-LOPRESTI: I have another question. Do we
3 do any kind of career fairs where we invite
4 employers.

5 MS. ARANEO: That's really Chris's area, the
6 Career Services Department reports to Chris,
7 but they are out in community all the time.
8 You want to --

9 DR. ADAMS: Yes. We do -- career services
10 does career fairs every semester on all
11 three campuses. But now the trend seems to
12 be to go to the industry specific. For
13 example, last year we did an automotive just
14 for a career fair for automotive. We're
15 trying to work with different industries to
16 see what would be the best so that that
17 specific industry, you know, employers can
18 come down and we can showcase the
19 institution.

20 PRESIDENT MCKAY: That goes back to, again, not the
21 just the career focus, that goes to 550,000
22 homes. But the reason why we're meeting
23 with the Commissioner and the IDA is to say,
24 let's market together. Okay. We are on the
25 REDC (phonetic). We serve on that. We do

1 all we have to do. But the other side is
2 the County. That's the missing piece. So
3 now we're hosting those meetings. And we're
4 saying let's not market separately, let's
5 market as a county.

6 VICE CHAIRMAN MORGO: Get out of our silos as we talked
7 about.

8 MS. ARANEO: I was just going to add the Chris
9 does effectively market to students through
10 the use of technology. They just introduced
11 Purple Briefcase this semester so you'll see
12 a lot more opportunities for students to
13 learn about internships. What can I expect
14 in a particular career focus if I chose this
15 sort of job. What might I expect for
16 income. So this goes to the point you were
17 making earlier.

18 MS. DELEON-LOPRESTI: Thank you.

19 PRESIDENT MCKAY: That goes back to the names of
20 who of we got. What I'm talking about is a
21 little bigger. The IDA and the Commissioner
22 is going to work with us now to start
23 talking about how does Suffolk County -- and
24 goes back to the question before on HVAC,
25 and all the technical programs. How to we

1 prepare and get students those jobs. That's
2 going to be important. It has to be a
3 unified discussion. We haven't had that
4 before. And that goes back to regional
5 economic development.

6 DR. ADAMS: I also want to add that President
7 McKay has directed myself and the three
8 campuses to create a flex hours program so
9 that students that can't go to class during
10 the day can get a degree. There's about 10
11 or 11 possible degrees we can get your
12 degree from about from the morning, evenings
13 weekends and also online. So there's about
14 11 programs across the three campuses that
15 students can get using this flex schedule.

16 So you're going to be seeing us
17 market that. In the next couple of weeks
18 you'll see that in career focus. We're
19 going after that adult cohort or that
20 business and industry where we can offer
21 classes within that business and industry or
22 we can have them come to our College.

23 Again, we're trying to be ahead
24 of the curve. I think the president is
25 always trying to get us to move forward

1 understanding that the population trends in
2 Suffolk County with our High School
3 graduates are declining, what can we do to
4 go after all of these different cohorts.
5 Thank you.

6 VICE CHAIRMAN MORGO: That concludes my report. And
7 you'll be pleased to hear I think that there
8 is no acting chairman's report so I'm going
9 to go to the president. President McKay,
10 for your report.

11 PRESIDENT MCKAY: Yes. And to my colleagues, I
12 know we have an extended session today. And
13 I know we have from the Comptroller's office
14 Mr. Lupo who is here. We didn't recognize
15 you earlier, so, please, thank you for being
16 here. Let me say this, we are going to get
17 into a very important period in March and
18 that's Middle States. You voted today on
19 approving the document that was submitted
20 that took a lot of work by the faculty and
21 staff of the College and by this cabinet
22 that I have that reviewed this document.

23 And I'll ask that the Board
24 members please, you know, read and apprise
25 yourselves of that document. Because we

1 have, I believe eight to 10 members coming
2 and I want to commend Lauren and Dan. I got
3 to tell you, it's hard working with me
4 because I'm always demanding of my team.
5 But Lauren and Dan has worked with almost
6 100 faculty and staff and then my cabinet to
7 then get you a document you voted on today.

8 And I want to give them public
9 recognition for the work that they have
10 done. You have done Yeoman's job and you
11 have given the document due justice. And
12 let's give them a round of applause.

13 DR. TACKE-CUSHING: Thank you. Thank you.

14 PRESIDENT MCKAY: I'll ask them to briefly,
15 briefly, I'll say briefly, share with the
16 Board the expectations of the Committee.
17 They have spoken to Dr. Rose and they have
18 researched the members of them. So Dan and
19 Lauren.

20 DR. LINKER: Dr. McKay and members of the
21 Board, thank you very much. I'll keep it
22 very brief. As President McKay just
23 mentioned, we submitted our original
24 document to Dr. Steven Rose who is the
25 President of Passaic County Community

1 College. He is a very experienced Middle
2 States -- he's led several site visits.
3 He's very well respected by them so we're
4 very lucky to have him.

5 He was impressed by our facility,
6 he was impressed by the document. We had a
7 great visit with him and he made two very
8 important suggestions. He said that as is
9 almost always the case, at this point make
10 sure that all of your documentation is up to
11 date. We started this process two years ago
12 so when we started gathering information,
13 that's now two years ole even those it was
14 cutting edge then.

15 And we were told to get
16 everything as up to date as possible and
17 also to make sure that every one of our
18 recommendations to ourselves flows clearly
19 from this document. To that end, we went
20 back to the cabinet members and the standard
21 chairs. We asked them to please update
22 their documents, please look at the
23 recommendations.

24 And I was looking around the room
25 and I was going to start thanking people

1 individually, but it's more or less all of
2 you. Between Jeff, Mary Lou, Chris and
3 Patty. I mean, we met with everyone and got
4 phenomenal feedback from all of them. We
5 incorporated that into the document. As we
6 continue to work on the documentation as
7 well.

8 Dr. McKay has stressed to the
9 cabinet how effective and important this
10 was. And just recently he took it to Legal
11 who did an amazing deep dive into it making
12 sure all our code ampersands and numbers are
13 correct as well as editing in general and
14 was really very real impressive.

15 And you'll be happy to know,
16 Recommendation Number Six deals a little bit
17 with your question. One of the buzz words
18 these days is the on-boarding process for
19 students and contacting them right away when
20 they contact us. And we are recommending to
21 ourselves that we get even more involved in
22 that which will help that discrepancy of
23 which you were talking. I'll now turn it
24 over to Lauren.

25 MS. TACKE-CUSHING: So we're entering now, thank you

1 so much for approving in the resolution the
2 today the document because we can now send
3 it to these nine team members at the Middle
4 States. And we will now phase into
5 preparing for having these nine visitors
6 March 18th through the 21st.

7 We will be working with the team
8 chair to come up with a schedule and, of
9 course, there will be an opportunity for you
10 all to meet with the team members. And so
11 we are going to make a concerted effort to
12 focus on preparation. So what does that
13 mean?

14 We're going to out to groups.
15 We're scheduled for professional development
16 day to do a presentation to the faculty.
17 We'll also be at J-PAC our planning and
18 assessment council meeting. And we will
19 also prepare materials for you as well to
20 give you some preparation on some of the
21 things they may ask you when the visitors
22 here.

23 Again, their focus here is just
24 to verify what's in the report. And, again,
25 I want to reiterate what Dan said. We want

1 to thank you all of you. This has been a
2 tremendous effort and we're very proud of
3 the document.

4 MR. LINKER: I'd just like to also publicly
5 thank Trustee Morgo and Canary for coming
6 and meeting with Dr. Rose. I think that was
7 a very productive meeting and he was happy
8 to get the Board's take.

9 VICE CHAIRMAN MORGO: You're welcome.

10 PRESIDENT MCKAY: And to those of the Board, let me
11 just say this one more time that it is so
12 important that we are going through this
13 visit. We looked at the members who were
14 selected. They are eminently qualified to
15 come here to be with us. What Dr. Rose said
16 is tell your story and tell it again. If
17 there's no recommendation, you should not
18 have a recommendation in your self-study.
19 And what he's given us, and Trustee Canary
20 was there, the document that you voted on
21 today is 10,000 times enhanced then where we
22 were.

23 We're now telling our story. And
24 we have submitted that -- well, we will
25 submit that,.

1 DR. TACKE-CUSHING: We will.

2 PRESIDENT MCKAY: We had to vote today first.

3 So we will submit that to Middle
4 States and that's going to be what we're
5 going to be referenced on when it comes here
6 in March. So thank you for your vote and I
7 want to thank Lauren and Dan one more time.

8 VICE CHAIRMAN MORGO: Thank you, folks.

9 PRESIDENT MCKAY Patty and Chris.

10 Dr. Munsch has been the voice
11 that as has gone around to the campuses and
12 have spoken to faculty, have spoken to
13 staff. And we are at a point now where
14 nationally a discussion that we have been
15 engaged in over time is now a national
16 discussion recently. And we had our cabinet
17 members to review Dr. Munch's presentation.
18 And I know that Governance and the faculty
19 have also seen her presentation.

20 I'll ask her to share with the
21 Board members -- you have voted on several
22 policies that addressed reducing tuition and
23 fees for certain populations and at the same
24 time address Federal and State policies. It
25 is the time that this College, because we

1 are open access institution, that we have to
2 then address I believe all populations that
3 come through our door.

4 We do not collect data to speak
5 to any one particular population, we speak
6 for the college in general. So we speak for
7 all populations and we do have all
8 populations and our funding is for the
9 institution. It is not for a particular
10 segment or not. When it comes to how much
11 you earn and when it comes to individuals in
12 a particular segment, that is Federal and
13 State, it is not college.

14 And those are funding that
15 happens. So this presentation I'll ask for
16 the board members to see what we are dealing
17 with at the College. And Dr. Munsch, I'll
18 turn it over to you.

19 DR. MUNSCH: Thank you. Thank you, President
20 McKay. What we're going to be discussing
21 briefly today is some of the student
22 populations that are engaged in higher
23 education at Suffolk County Community
24 College. We're going to start our
25 discussion with undocumented students.

1 An undocumented student is an
2 individual enrolled in higher education that
3 doesn't have proper authorization to be
4 living in the United States. There are
5 three pieces of information, three pieces of
6 legislation connected to this population
7 that often circulates when we hear
8 discussions of this population.

9 The first is the DREAM Act. The
10 DREAM Act is the Development Relief and
11 Education for Alien Minors Act. It's a
12 legislation proposal at the Federal level
13 connected to providing conditional residency
14 for undocumented students. This legislation
15 was originally introduced in 2001. It's
16 gone before the Senate and the House a
17 number of times. It has failed to pass.
18 And that's the DREAM act. It's also
19 referred to as dreamers. We hear that a lot
20 in the media.

21 The legislation that has had the
22 most impact on undocumented students
23 specifically in the United States -- sorry,
24 specifically in New York is the 2002
25 legislation that provides in state tuition

1 rates for undocumented students. So in New
2 York State, undocumented students who
3 graduated from a New York State high school,
4 has a New York State GED, attended that high
5 school for two years, has gone into higher
6 education within five years of graduation,
7 shows proof of residency and filed an
8 affidavit saying that if ever given the
9 opportunity, that they will change their
10 status, they can receive in state tuition
11 rates in New York. And obviously, that
12 applies to Suffolk County Community College.

13 The other piece of executive
14 order that has impacted undocumented
15 students is DACA. And we have been hearing
16 a lot about DACA as well. DACA refers to an
17 executive order that was produced by
18 President Obama in 2012. DACA provided
19 undocumented students work authorization.
20 It allowed them a two year stay from
21 deportation. And what's important to note
22 specifically connected to our student
23 population was that it cost \$496 every two
24 years for renewal.

25 So what's important for us to

1 understand when we talk about undocumented
2 students is that not all undocumented
3 students are DACA. DACA students are all
4 undocumented, but not all undocumented
5 students are DACA. And so when we talk
6 about DACA, what we have to realize is that
7 it does not impact the student's ability to
8 further their education.

9 So what DACA did provide students
10 was that work authorization which of course
11 is key when they complete their degrees.
12 But DACA does not necessarily impact higher
13 education the way that we sometimes refer to
14 it as having impact. The College does not
15 have access to the information regarding
16 specific DACA recipients as well. A student
17 can choose to self-disclose that they are a
18 DACA recipient but we don't receive
19 information back from the Federal Government
20 on this.

21 It does not have an impact on
22 tuition and it does not provide access to
23 federal financial aid and it does not have
24 an impact on the student's ability to be
25 admitted to the institution. It can however

1 have impact on students in licensure
2 programs and their ability to complete their
3 degrees if their degrees end in a licensure.

4 In response to the undocumented
5 student needs, Suffolk County Community
6 College has been addressing this student
7 population very specifically for a period of
8 time.

9 We did align with the SUNY
10 recommendation. We did not declare
11 ourselves a sanctuary campus. We did,
12 however stand with the affirmation of
13 support that came from SUNY. We have sent
14 out five college briefs to students,
15 faculty, staff and administration to keep
16 them up to date on the information regarding
17 undocumented students, DACA, the DREAM Act,
18 in State tuition to ensure that everyone is
19 aware of what's occurring.

20 President McKay has signed onto
21 the ACE letter to congress asking for the
22 continuation a DACA and the AACC letter to
23 Congress again asking for the support of the
24 continuation of DACA. This Board actually
25 in 2012 wrote a resolution which I have

1 copies of for your reference to support the
2 New York State DREAM Act when that was under
3 review in New York in 2012.

4 For you reference, that did not
5 pass in New York State but this Board has
6 had a history of also supporting the student
7 population. In addition to ensure that
8 these students are given as much education
9 and support as possible and that we are
10 providing professional development for our
11 faculty colleagues, we do have undocumented
12 student task force.

13 This task force is made up of
14 faculty, students, staff, administrators
15 from across all three campuses, all three
16 governance bodies represented. And we work
17 to ensure that we are providing educational
18 resources for our students, faculty and
19 staff around the undocumented student status
20 and the constant changes connected to that
21 status.

22 In collaboration with Trustee
23 Bost, we have provided two educational
24 programs specifically for this student
25 population. We have additionally offered 12

1 programs during the spring, 17 semester in
2 the fall 17 semester to ensure that our
3 faculty and staff are well aware of how we
4 can support the student population.

5 Moving forward, we have developed
6 a website for the student population. That
7 website provides students with resources
8 regarding TPS status, DACA status,
9 undocumented student status. It's updated
10 regularly to ensure that it's accurate
11 information that we're providing. We've
12 also developed a mobilization team. That
13 mobilization team is ensuring that if
14 legislation comes from the Federal
15 Government that does not support the student
16 population that the faculty are able to
17 mobilize in support of the students.

18 We have developed an educational
19 programming team that's looking to develop
20 about six different educational programs for
21 the Spring semester. And we are to then t
22 be developing a visual campaign that allows
23 students to understand that even if they
24 don't self-disclose their status, that there
25 are people on campus that are here to

1 support them and we do value them as
2 students and members of our community.

3 The second population that the
4 task force has been working to support those
5 individuals in temporary protective status.
6 This is another population where things are
7 changing very quickly regarding their status
8 within the United States. Temporary
9 protective status is granted from the
10 Department of Homeland Security.

11 Those protections provide an
12 individual work authorization, travel
13 authorization and the ability to stay in the
14 United States for the duration of the TPS
15 status. This is the list of countries that
16 currently have temporary protective status
17 along with the end date for some of those
18 temporary protective status opportunities.

19 One of the things to note is the
20 effective end date, approximately six months
21 prior to the effective end date is when work
22 authorization will end for individuals. How
23 this impacts us really relates to not only
24 the TPS holder but the children of TPS
25 holders. And so it's important to realize

1 we have, across the United States, 21,800 US
2 citizens who will lose their parents to
3 deportation as the TPS status begins to take
4 effect in terms of its termination

5 In New York State, we have the
6 breakdown by different communities, but we
7 do realize that these are going to be our
8 students. Our students maybe TPS holders
9 themselves or may have parents who are TPS
10 holders. And so the task force and SUNY
11 have both developed responses

12 SUNY's response has been a
13 resolution to pass in state tuition rates
14 for Haitian TPS holders. And the Suffolk
15 County response is that we will be planning
16 educational programs starting in March of
17 2018 on the impact of the ending of the TPS
18 status. And that will be geared towards
19 faculty and staff to understand what they
20 maybe seeing with their students

21 And then for the students and
22 their families, know your rights and due
23 process of immigration so that they may can
24 try to start working to adjust their status
25 instead of deportation. And finally we are

1 -- we will be working with Legislator
2 Martinez on hosting immigration forums for
3 TPS and DACA and that will be with the
4 support of local legal counsel, specifically
5 immigration lawyers so that we can provide
6 and ensure that our students, faculty and
7 staff are all well aware of what services we
8 can provide and providing as much support at
9 possible.

10 The overview is that we want to
11 ensure that we are aligning with our
12 institutional mission as an open access
13 institution ensuring that all of our
14 students are given the opportunities they
15 need to be successful at the institution.
16 Thank you, President McKay.

17 VICE CHAIRMAN MORGO: Thank you.

18 PRESIDENT MCKAY: Members of the Board of Trustees,
19 if there are any questions? Jim, this is
20 in alignment with policies that you have
21 approved when we had situations in several
22 countries that the State and the Federal
23 Government has moved to grant access. We
24 receive students that either come to us
25 without documentation or students that come

1 to us that require enrollment.

2 And the difficulty we had -- we
3 did not have anyone looking at this. And so
4 Dr. Adams and Dr. Munsch in their area took
5 a look at this so then we can then have
6 information all codified in one place so
7 then all the faculty, staff and admissions
8 offices could then handle that.

9 Because we did not have that
10 before. So Dr. Munsch, thank you for your
11 work.

12 VICE CHAIRMAN MORGO: Questions? As Dr. McKay asked.

13 TRUSTEE CANARY: Thank you Dr. Munsch, Chris and
14 Dr. Munsch. Do we have a firm number of how
15 many of our students fall into these various
16 categories?

17 DR. MUNSCH: We don't ask students at the time
18 of admissions regarding their legal status
19 so we do not have a firm number.

20 VICE CHAIRMAN MORGO: Unfortunately this is very
21 topical as of tonight as you know on the
22 vote. When is the official end of the DACA
23 status? You put up the TPS Dr. Munsch. But
24 when does DACA expire, the executive order
25 that President Obama signed?

1 DR. MUNCH: March 9, 2018.

2 VICE CHAIRMAN MORGO: What I keep thinking is that
3 we're talking about human beings. And the
4 anxiety that these students must be having
5 it just must be incredible.

6 DR. MUNSCH: Yes.

7 VICE CHAIRMAN MORGO: And, you know, there's a lot of
8 debate about immigration policy and
9 philosophy. We're talking about human
10 beings who came here through no fault of
11 their own and now they are enrolled and
12 they're trying to start lives. So I
13 congratulate the administration and the work
14 you're doing. Unfortunately, its very
15 important right now. Anyone else? [NO
16 RESPONSE].

17 Okay. President's report
18 continue.

19 PRESIDENT MCKAY: No, that's it.

20 VICE CHAIRMAN MORGO: Oh, that's it. Round table ?
21 Anyone? I just want to mention, and it's
22 sad sharing is that a couple of people who
23 were associated with the College have had
24 losses. John Gallagher who so many of you
25 know, a huge supporter of this College, his

1 wife Patricia recently passed away. And if
2 you knew John or you know John, you love
3 John. I already shared it, so for the
4 trustees I want to express condolences.

5 And John Kominicki who was a
6 Trustee here, he passed away recently too.
7 So those are two losses I just wanted
8 everyone to know.

9 PRESIDENT MCKAY: I must say that John Gallagher,
10 the first president of this College, when
11 John Gallagher worked few of the individuals
12 that started this College way back when. I
13 won't say what year because I don't want to
14 age John in public forum. But let me just
15 say this, that many of us who know John,
16 visited with him. And he had the blue brass
17 with him because he didn't just serve at the
18 College, he was also commissioner, Deputy
19 County Executive and on and on and on.

20 And if anyone knows John, he has
21 a heart that's bigger than gold. If you're
22 thought gold was something that you can cash
23 in, John had a bigger heart than that. And
24 on the record, I want to make sure that we
25 acknowledge him. And also John Kominicki

1 for serving on the Trustee Board.

2 Also we have on Saturday we will
3 be recognizing a Foundation Board member
4 that passed away. We do not, we do not --
5 with church and state, we are recognizing,
6 and I use the word recognizing, a member who
7 has given back and has given a lot to the
8 Foundation.

9 When we did not have a treasurer,
10 that member stepped up. Was with AVZ and
11 then with BDO. And unfortunately passed
12 away. So the members in this region are
13 going to recognize him. It is difficult
14 when you talk about members of the board
15 that passed away, that's a member on the
16 Foundation board, not on this board. But
17 then we had Kominicki on this board that
18 passed away /and then we also had John's
19 wife who passed away.

20 And John has given so much to
21 this College that I'll ask that, if on
22 behalf of the board, if we can have a letter
23 sent.

24 VICE CHAIRMAN MORGO: Motion.

25 MEMBER MURRAY: Second.

1 TRUSTEE BOST: Second.

2 VICE CHAIRMAN MORGO: Okay.

3 PRESIDENT MCKAY: That's it. It's on the table.

4 VICE CHAIRMAN MORGO: Okay. Anyone else for round
5 table.

6 TRUSTEE LILLY: Just one thing just to rehash
7 what was just said about the undocumented
8 students. For the last week or so I have
9 had -- I have had a black cloud of
10 automotive hell and, you know, I have been
11 killing vehicles at an alarming rate. And
12 driving here this morning it brought back
13 the obstacles that some of the students have
14 getting to school. And Trustee, former
15 student Trustee Chris North was the best
16 example.

17 I mean, he took a bus from
18 Greenport to come to the meeting. He did
19 all of this. And it just goes back to on
20 Long Island, you know, we're -- we
21 desensitized to people because we have. You
22 know, like I said, I have killed two
23 vehicles in three days and I still have
24 another vehicle at my disposal.

25 But there are people, and I

1 passed somebody sitting waiting on a bus.
2 And the cuts that the County has made to
3 some of the bussing that effect the students
4 that come here.

5 And, you know, we talked about
6 success rate and stuff. Keep throwing
7 obstacles whether it's getting here or
8 fighting to stay here based on your
9 immigration status, just a year ago. You
10 know, these students are a real tough mental
11 outlook. They jump through hoops to do what
12 they need to do to get here. And that's,
13 you know, not to go too far off on a
14 tangent, that's what we're dealing with.

15 And the it should be realized and
16 not hindered like the way the bus routes
17 have been cut and things like that. So I
18 just wanted to put that out there.

19 VICE CHAIRMAN MORGO: Thank you, Bryan, good point.

20 Anybody else for round table? Jerome, no?

21 TRUSTEE BOST: I just wanted to contribute and
22 say February 11 if I failed to mention, I'll
23 be in DC Legislative Summit with some other
24 trustees and focusing on an Legislative
25 priorities such as like not, you know,

1 providing service and legislation to our
2 undocumented community can affect students
3 at home and some other things.

4 I'm looking forward to actually
5 sit down with you and Ben as well to kind of
6 have your support and information I can
7 bring to folks on the Hill in my
8 discussions. So...

9 VICE CHAIRMAN MORGO: Thank you, Jerome.

10 Anyone else? [No response].

11 Okay. Seeing no others, could I
12 have a motion to adjourn.

13 TRUSTEE BOST: Motion.

14 VICE CHAIRMAN MORGO: Just before I forget, our next
15 meeting will be, I think it's February 15th
16 at 4:00 at the Grant Campus.

17 PRESIDENT MCKAY: Who has the motion?

18 VICE CHAIRMAN MORGO: Who made the motion? I have
19 Jerome made it. Is there a second?

20 MS. DELEON-LOPRESTI: Second.

21 VICE CHAIRMAN MORGO: All in favor?

22 Any opposed?

23 [WHEREUPON THE MOTION MADE AND SECONDED WAS
24 VOTED ON AND CARRIED.]

25 VICE CHAIRMAN MORGO: We are adjourned.

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[WHEREUPON THE MEETING OF THE BOARD OF
TRUSTEES OF THE SUFFOLK COUNTY COMMUNITY
COLLEGE WAS ADJOURNED AT 11:05 A.M. BY THE
VICE CHAIRMAN, JAMES MORGO.]

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